

Conference Call

Results Q2 2016

DÜSSELDORF, 28 JULY 2016



This presentation contains forward-looking statements. Forward-looking statements may include, in particular, statements about future events, future financial performance, plans, strategies, expectations, prospects, competitive environment, regulation and supply and demand. Statements with respect to the future are characterized by the use of words such as "expect", "intend", "plan", "anticipate", "believe", "estimate" and similar terms. Forward-looking statements are based on our current assumptions and forecasts. These statements naturally entail risks and uncertainties, which may cause the actual results of operations, financial position or performance to diverge materially from the estimates given here. Factors that could cause such a divergence include, inter alia, changes in the economic and business environment, fluctuations in exchange rates and interest rates, launches of competing products, poor acceptance of new products or services, and changes in business strategy. Given these uncertainties, readers should not put undue reliance on any forward-looking statements. We undertake no obligation to update or revise any forward-looking statements.

Due to rounding, the sum of percentages of order intake and sales by region as well as by customer industry may vary from 100%.

1. Highlights Q2 2016

2. Financials Q2 2016

3. Outlook FY 2016

Key Highlights Q2 2016

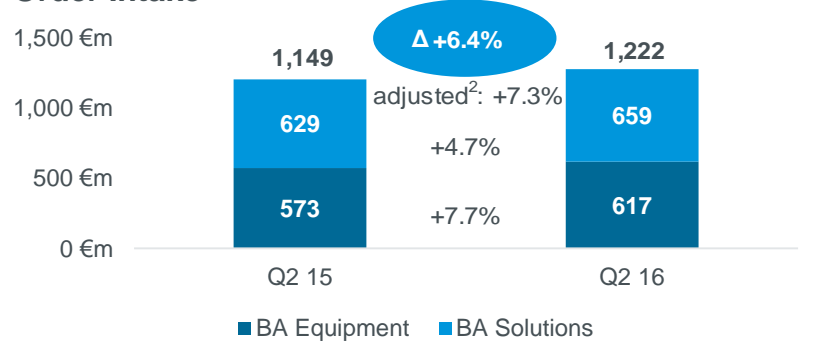
Order Intake (EURm)	Sales (EURm)	Op. EBITDA (EURm)	Operating EBIT (EURm)	Op. ROCE (LTM) ¹	Op. CFD Margin (LTM)
1,222	1,157	145	125	24.7%	11.1%
Δ +6.4% YoY	Δ +0.6% YoY	Δ +4.3% YoY	Δ +4.5% YoY	Δ -204 bps YoY	Δ +60 bps YoY
Structural change: +2.4% YoY FX translation: -3.3% YoY	Structural change: +3.8% YoY FX translation: -3.1% YoY	Operating EBITDA margin of +12.6% (+44 bps YoY)	Operating EBIT margin of +10.8% (+40 bps YoY)	In line with midterm guidance range of 20% to 25%	(Op. EBITDA - Capex +/- Δ WC [Ø LTM]) / Sales

¹Operating ROCE LTM = operating EBIT (LTM) / Capital employed excluding EUR ~800m goodwill from the acquisition of the former GEA AG by the former Metallgesellschaft AG in 1999 (average LTM)

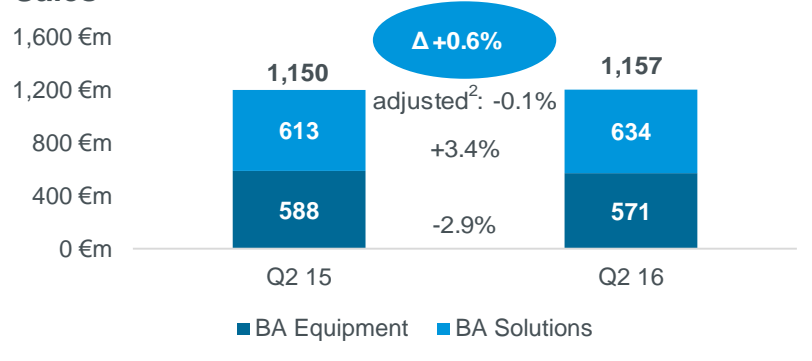
1. Highlights Q2 2016
- 2. Financials Q2 2016**
3. Outlook FY 2016

Key figures and change YoY Q2 2016

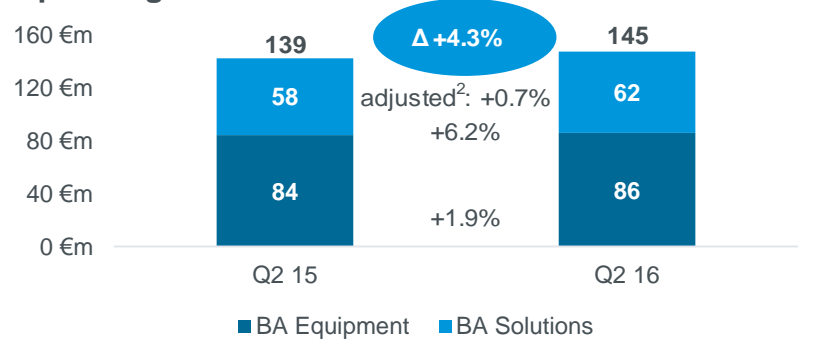
Order Intake¹



Sales¹



Operating EBITDA¹



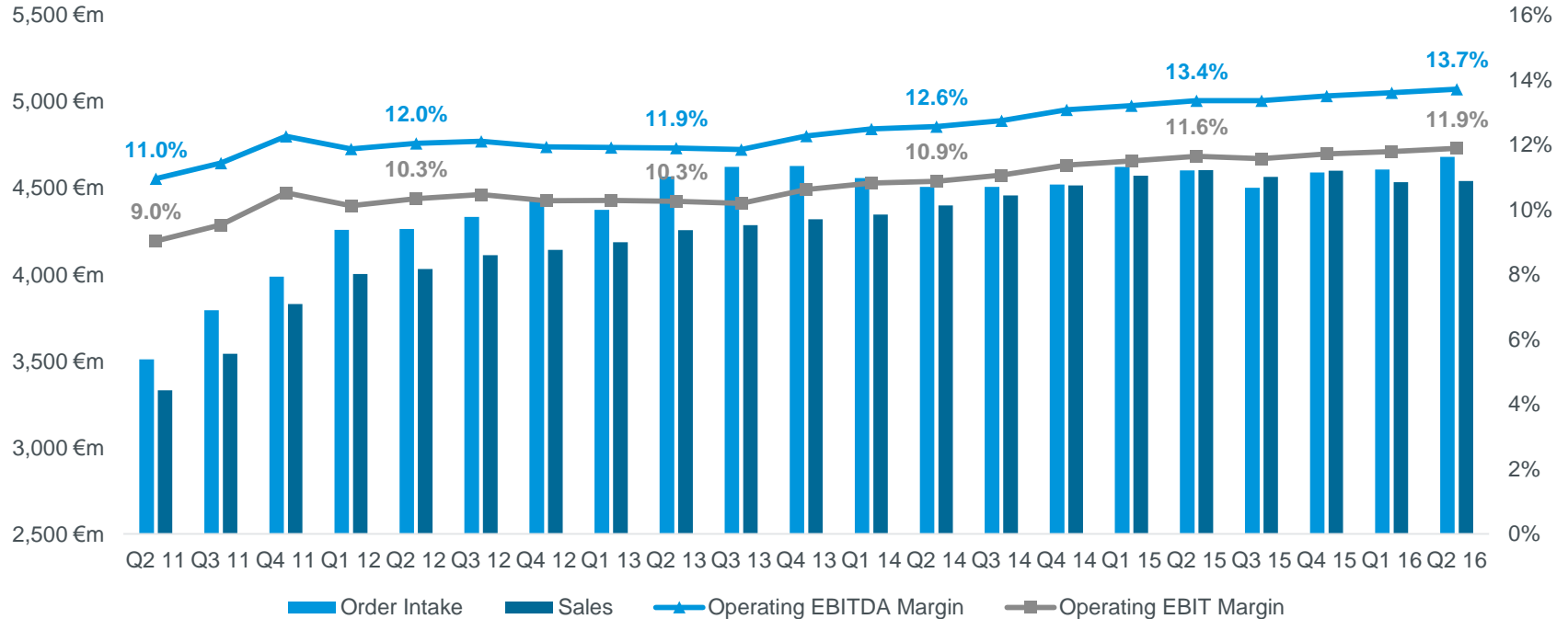
Operating EBITDA Margin

	Q2 15	Q2 16	Δ YoY
GEA Equipment	14.4%	15.1%	70 bps
GEA Solutions	9.5%	9.7%	26 bps
GEA	12.1%	12.6%	44 bps

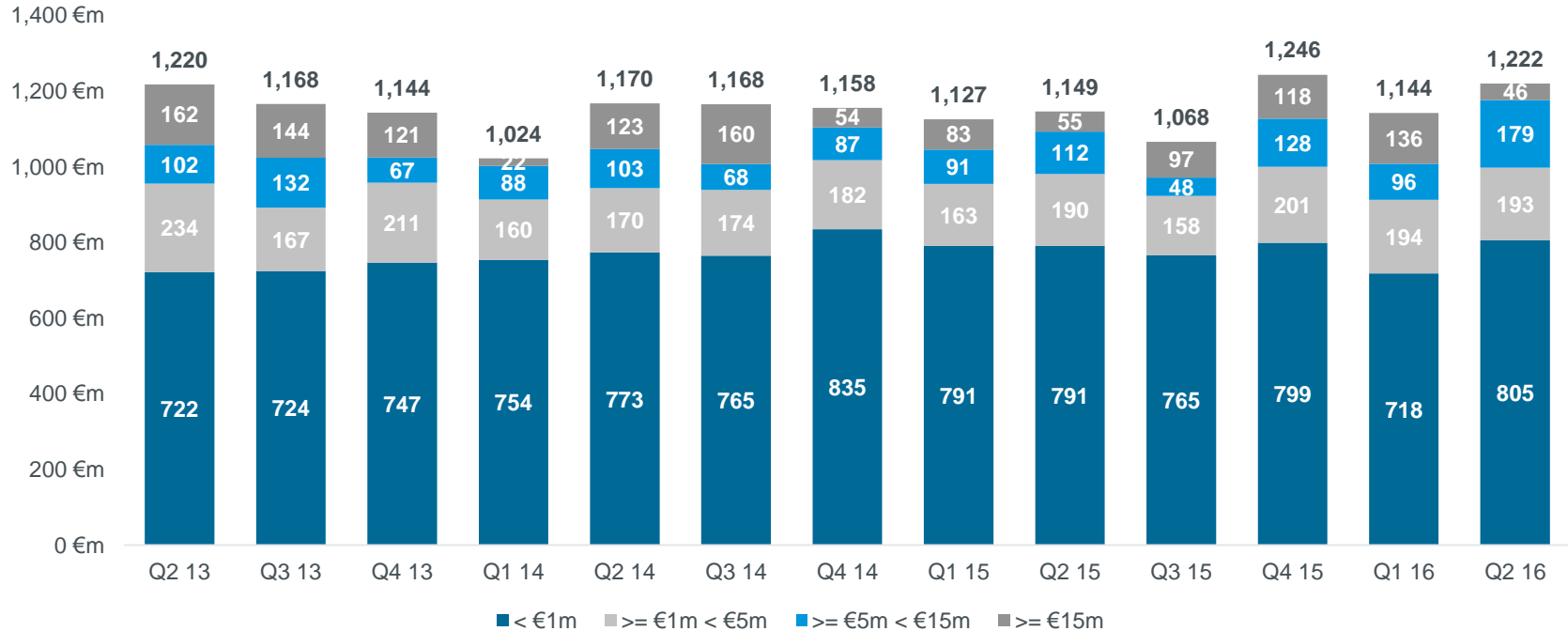
¹ Please note that the difference between the sum of the BAs and the Group is explained by consolidation/others; ² Adjusted = before currency translation and structural effects

Record operating EBIT(DA) margins

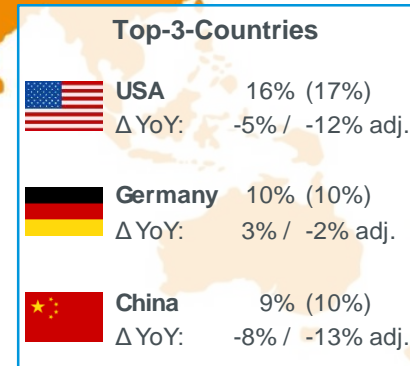
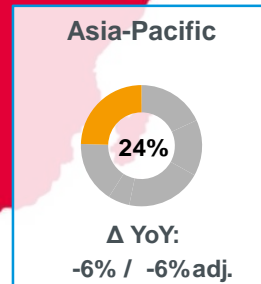
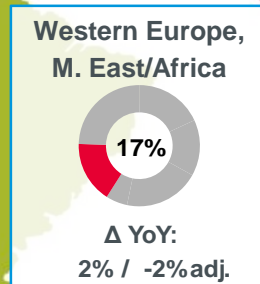
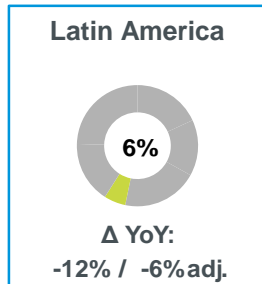
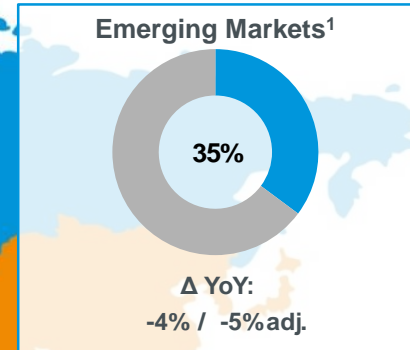
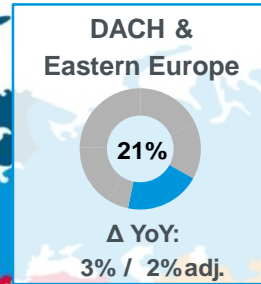
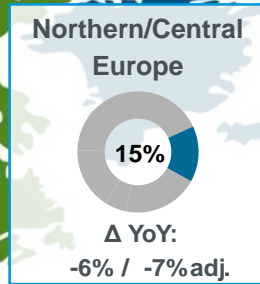
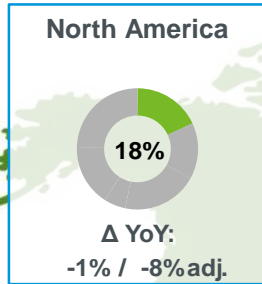
Development LTM: Order Intake, Sales, Operating Margins



Order intake development by size since Q2 2013



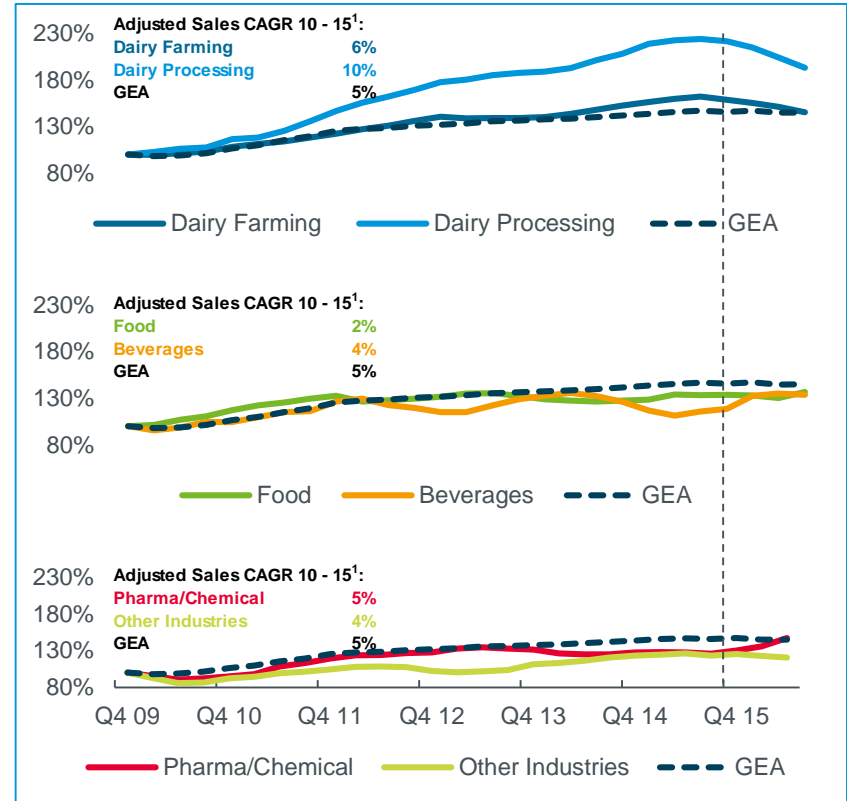
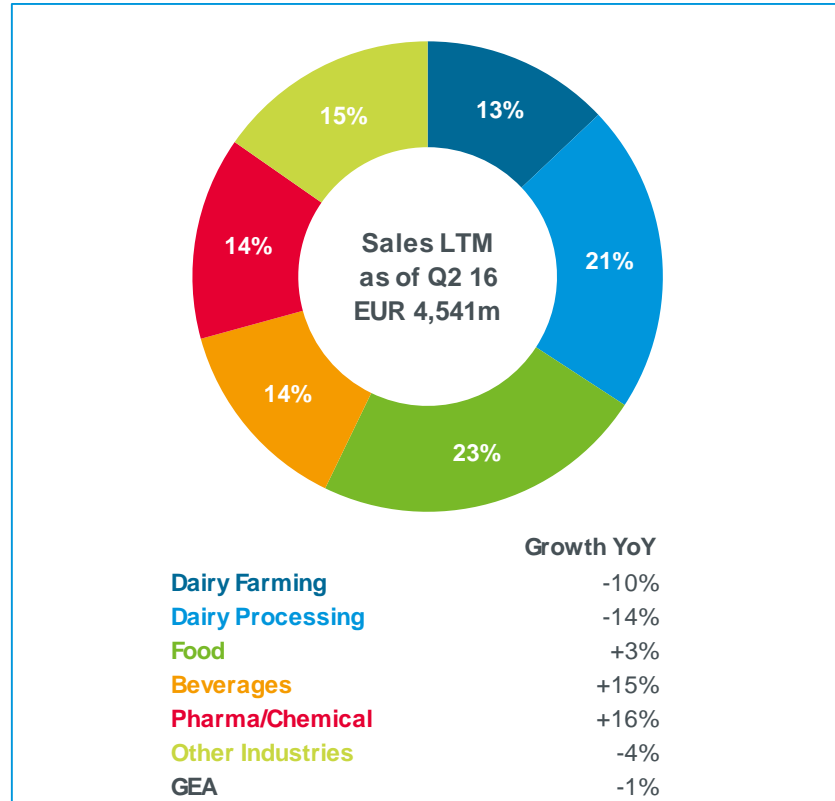
Regional sales split as of Q2 2016 LTM



¹ According to the definition of emerging/developing economies by International Monetary Fund.
GEA Conference Call Presentation Q2 2016

Note: adjusted = before currency translation and structural effects

Sales by customer industry as of Q2 2016 LTM



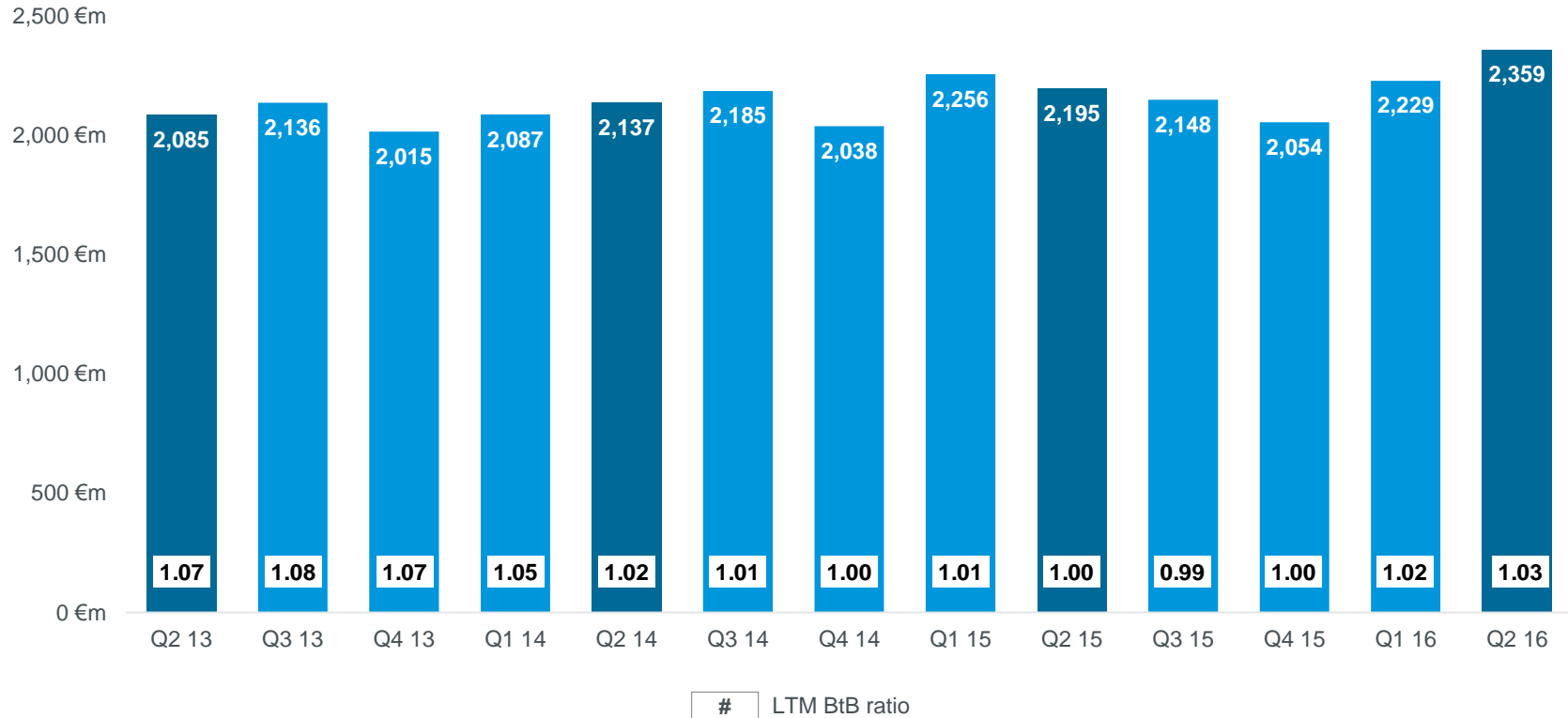
¹ Adjustments for currency translation and structural effects are only available since 2011, please note that the charts are based on reported data; LTM as of Q4 2009 = 100%
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Reported order intake development YoY/QoQ as of Q2 2016

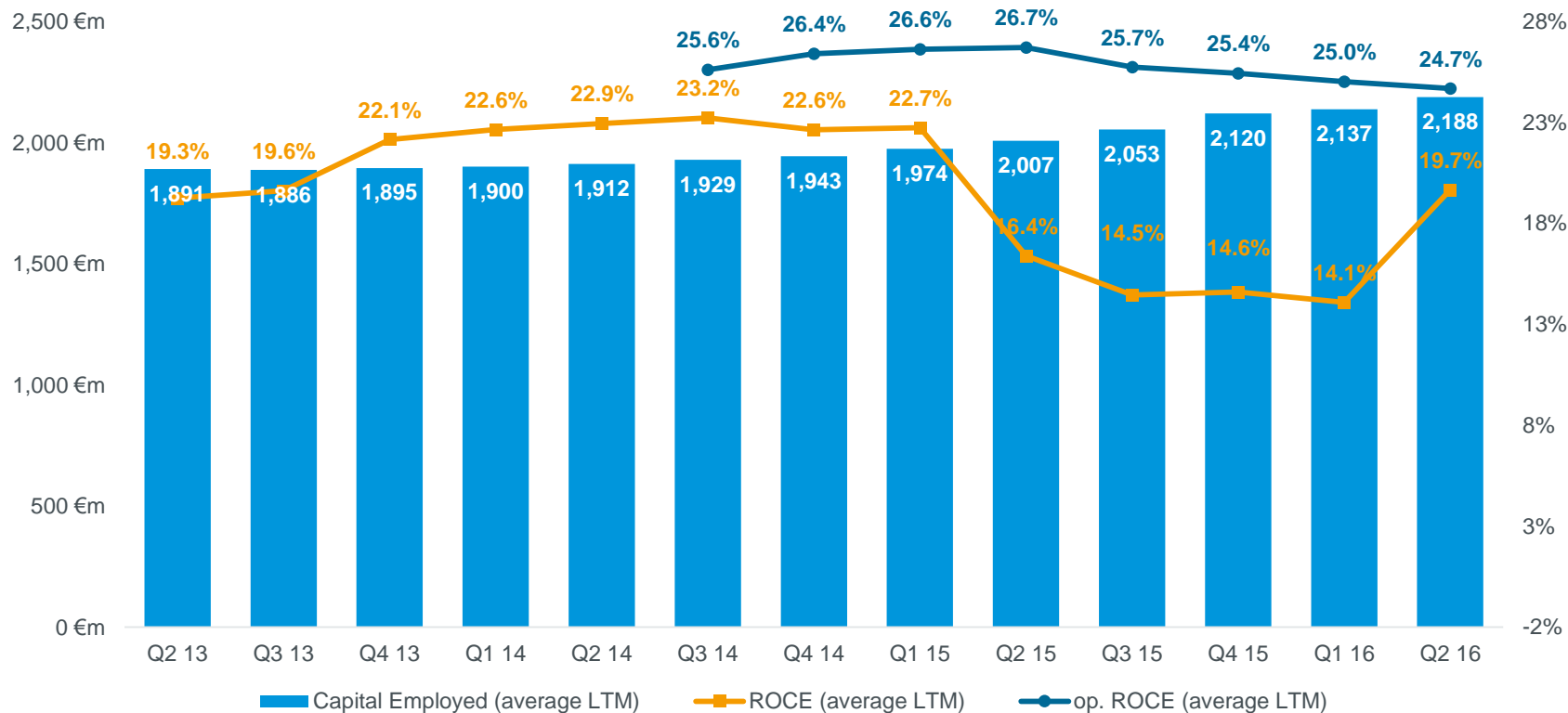
	Q2 16 Quarter selective		Q2 16 LTM	Share of order intake Q2 16 LTM
	Q/Q	Y/Y	Y/Y	
Dairy Farming	↑	↓	↓	13%
Dairy Processing	↓	→	↗	23%
Food	↑	↑	↑	24%
Beverages	↑	↓	↘	12%
Food & Beverages	↗	↑	↗	72%
Pharma	↑	↓	↘	7%
Chemical	↑	↑	↑	7%
Pharma/Chemical	↑	↓	↑	14%
Oil & Gas	↓	↑	↓	1%
Marine	↘	↓	↓	3%
Others	↑	↑	↗	9%
Other Industries	↑	↑	↓	14%
GEA	↑	↑	↗	100%

Less than -5% ↓	Between -5% and -1% ↘	Between -1% and 1% →	Between 1% and 5% ↗	More than 5% ↑
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Order backlog development as of Q2 2016 ~60% invoiceable still in 2016

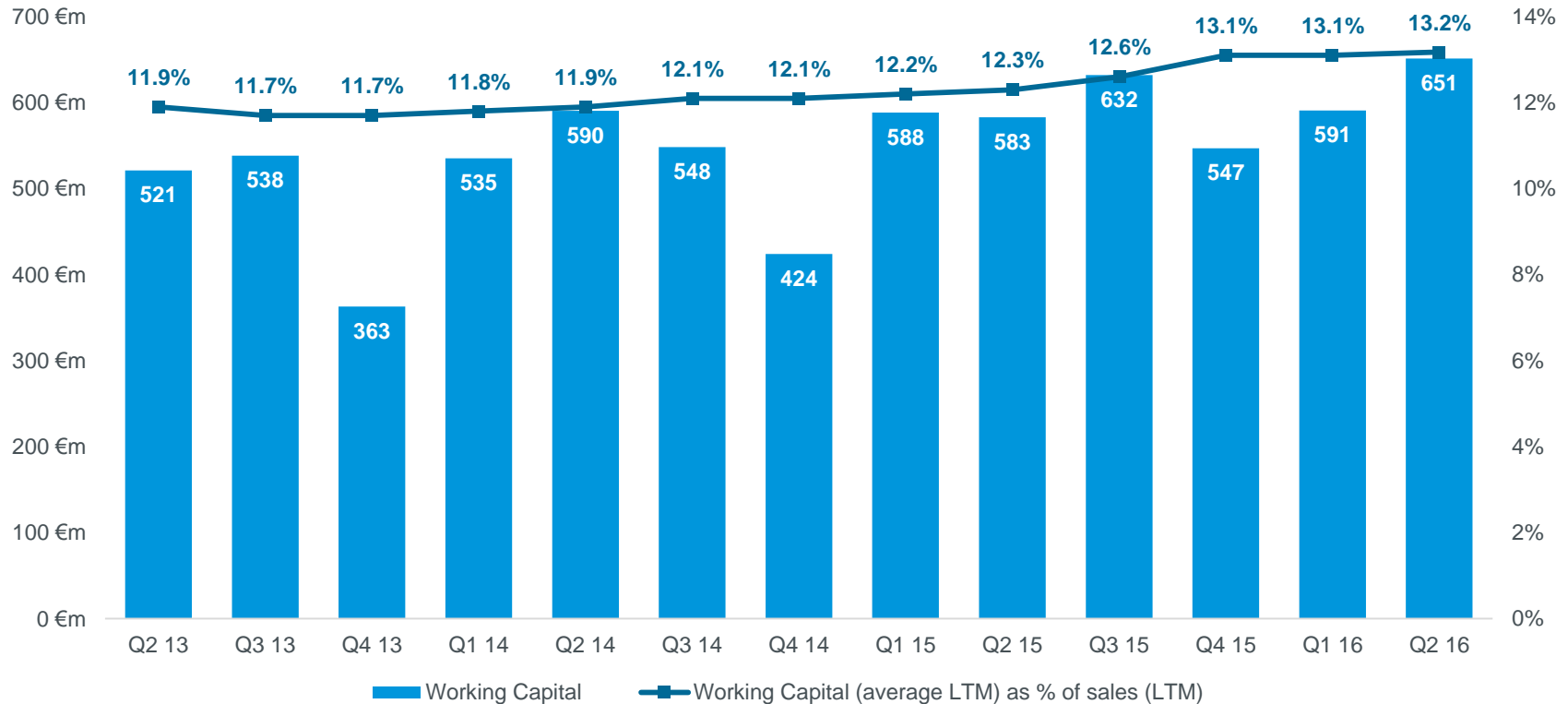


ROCE development as of Q2 2016

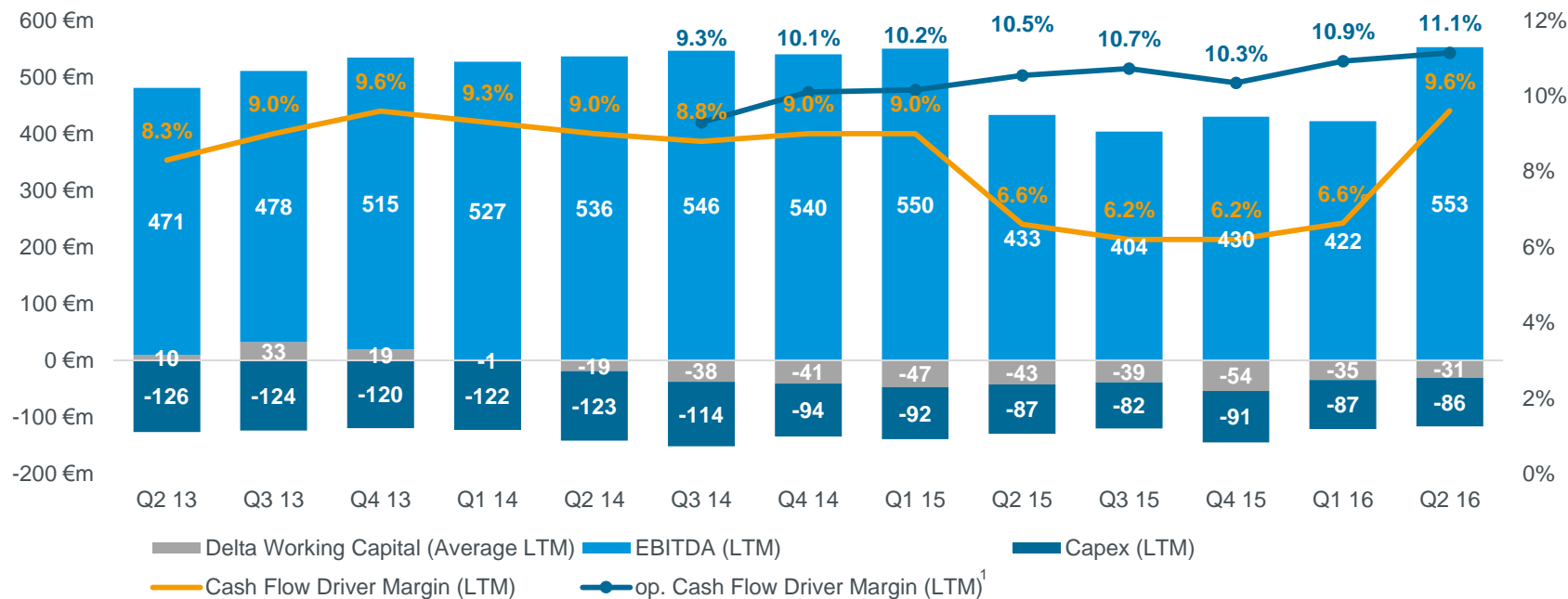


ROCE LTM = EBIT (LTM) / Capital employed excluding EUR ~800m goodwill from the acquisition of the former GEA AG by the former Metallgesellschaft AG in 1999 (average LTM)
 Op. ROCE LTM = op. EBIT (LTM) / Capital employed excluding EUR ~800m goodwill from the acquisition of the former GEA AG by the former Metallgesellschaft AG in 1999 (average LTM)

Working capital (average LTM) to sales (LTM) ratio as of Q2 2016



Cash Flow Driver Margin as of Q2 2016

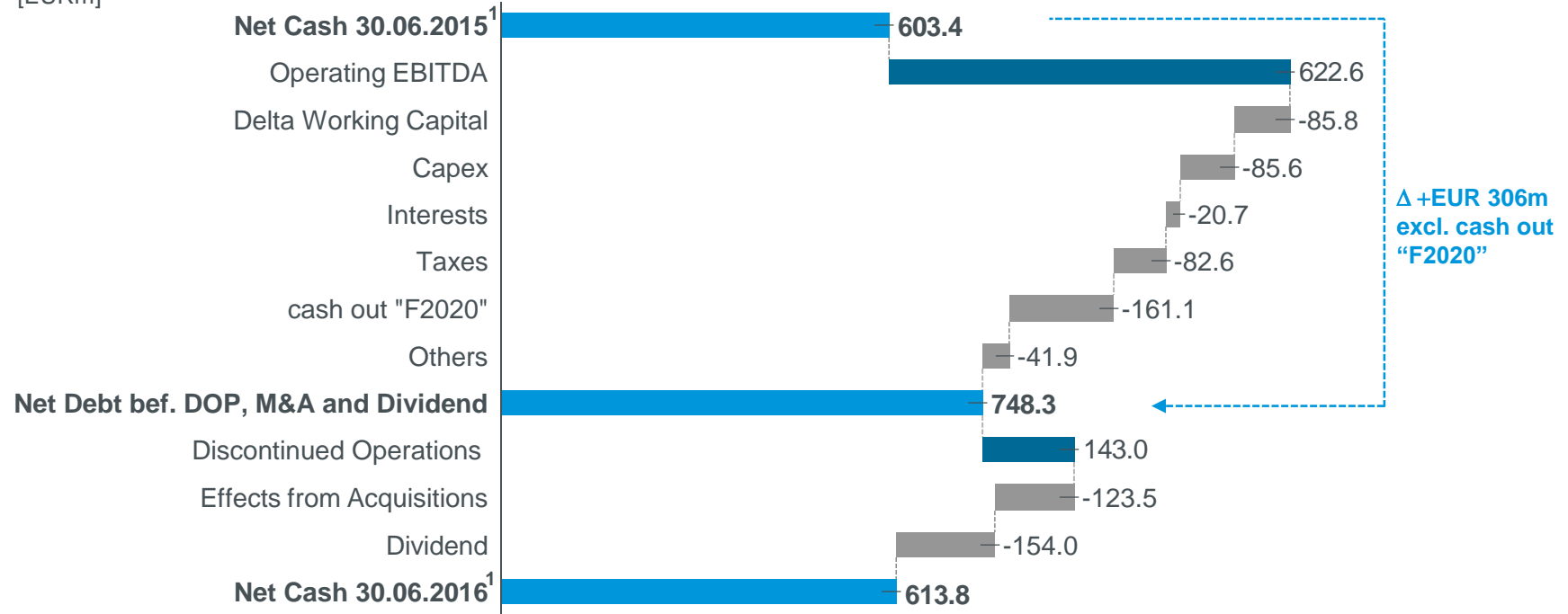


$$\frac{\text{EBITDA (LTM)}}{\text{Sales (LTM)}} - \frac{\text{Capex (LTM)}}{\text{Sales (LTM)}} - \frac{\Delta \text{ Working Capital (LTM)}}{\text{Sales (LTM)}}$$

¹ Operating Cash Flow Driver Margin is based on operating EBITDA, not on reported EBITDA

Net Liquidity reconciliation

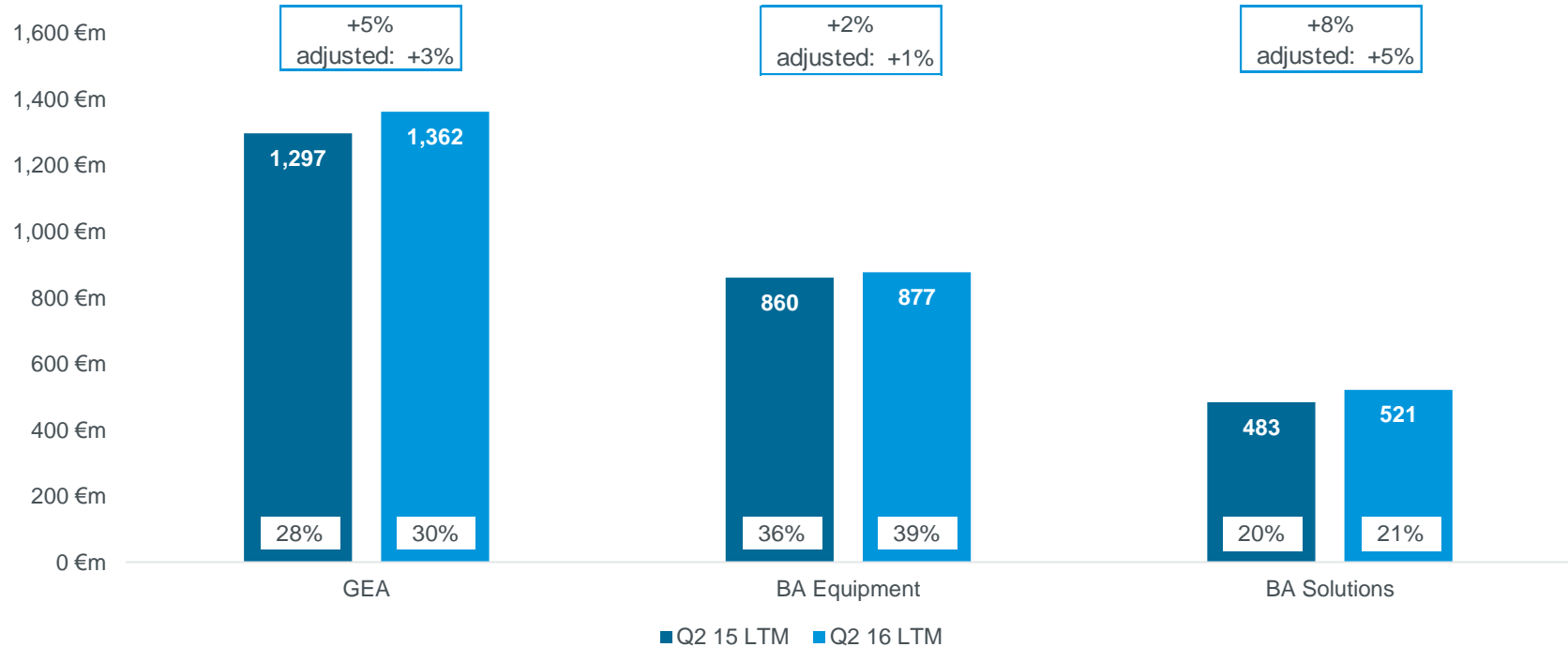
[EURm]



¹therein cash with maturity < 12 months (EUR 200m)

Service business as of Q2 2016 LTM: 30% of sales

Service sales growth YoY of +5% (+3% adjusted)



Note: adjusted = before currency translation and structural effects

1. Highlights Q2 2016
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- 3. Outlook FY 2016**

- In the absence of any further weakening of global economic growth and
- provided that there are no significant currency translation impacts, and
- before new acquisitions in 2016 as well as
- before one-offs we are aiming in FY 2016 for:

Sales

moderate growth

(in reported terms)

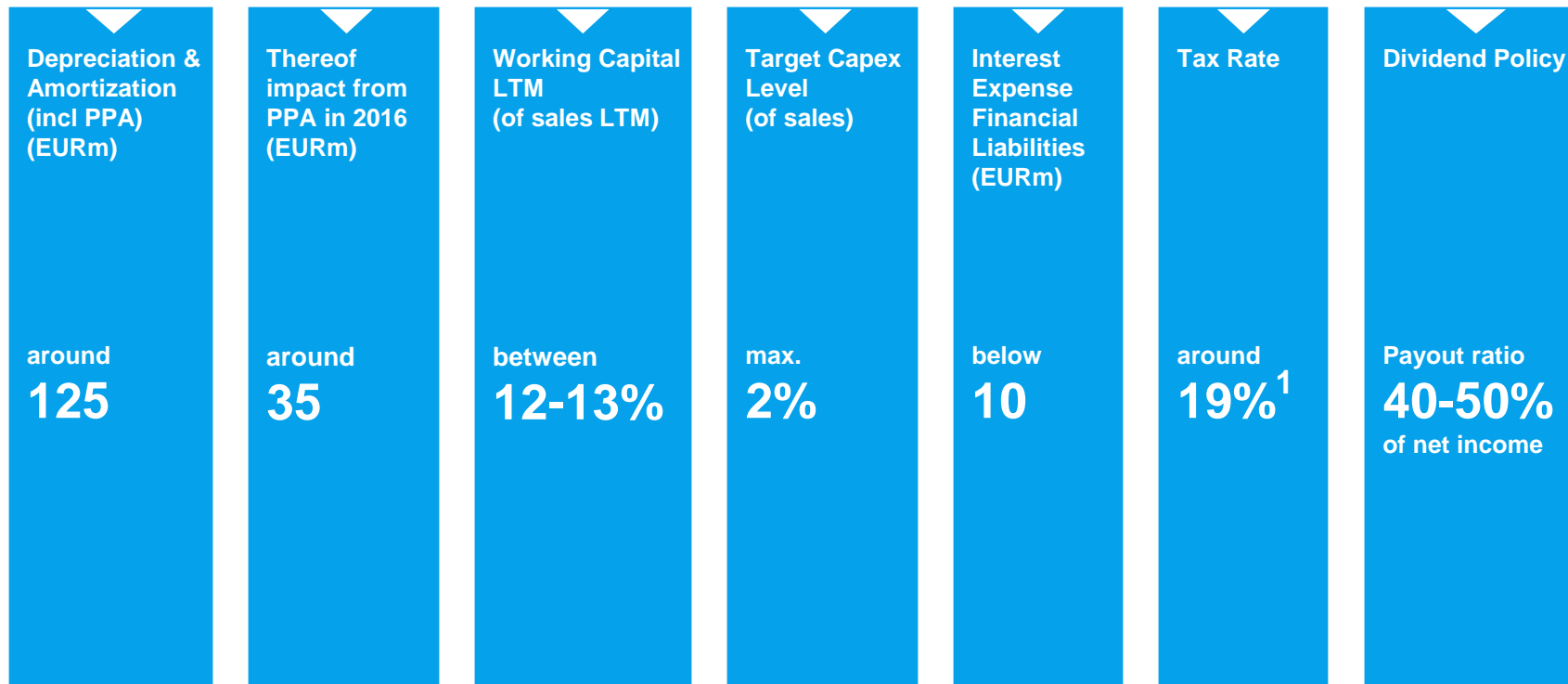
Operating EBITDA (EURm)

645 – 715

Operating Cash Flow Driver Margin

10.0% - 11.0%

Additional Financial Information for FY 2016



¹ Will successively increase in subsequent years

Investor Relations Calendar

Upcoming Roadshows and Conferences

2016

Aug 1, 2016	Roadshow USA	Los Angeles	HSBC
Aug 2, 2016	Roadshow USA	San Francisco	HSBC
Aug 3, 2016	Roadshow USA	West Coast	HSBC
Aug 3, 2016	Roadshow UK	London	HSBC
Aug 4, 2016	Roadshow Ireland	Dublin	Citi
Aug 4-5, 2016	Roadshow USA	Boston	Berenberg
Aug 9-10, 2016	Conference USA	New York	Jefferies
Aug 11, 2016	Roadshow Canada	Montreal	Bankhaus Lampe

Investor Relations Calendar

Upcoming Roadshows and Conferences

2016

Aug 12, 2016	Roadshow Canada	Toronto	RBC
Aug 23, 2016	Roadshow Norway	Oslo	Barclays
Aug 24, 2016	Conference Sweden	Stockholm	SEB
Aug 25, 2016	Conference Finland	Helsinki	Deutsche Bank
Aug 31, 2016	Conference Germany	Frankfurt	Commerzbank
Sept 8, 2016	Conference UK	London	Morgan Stanley
Sept 20, 2016	Conference Germany	Munich	Baader Bank

Investor Relations Calendar

Financial Calendar

2016

Oct 5, 2016

Capital Markets Day at Bloomberg in London

Oct 28, 2016

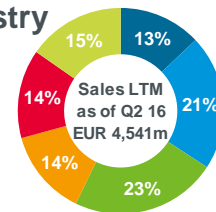
Quarterly Financial Report for the period to September 30, 2016



engineering for
a better world

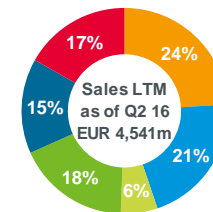
[in EUR million]	Q2 15	Q2 16	Δ YoY	LTM Q2 15	LTM Q2 16	Δ YoY
Order Intake						
	1,148.8	1,222.1	6.4%	4,601.6	4,680.2	1.7%
<i>adjusted</i> ¹			7.3%			-0.2%
Sales						
	1,150.1	1,156.9	0.6%	4,603.9	4,540.9	-1.4%
<i>adjusted</i> ¹			-0.1%			-4.3%
Order Backlog	2,195.5	2,359.0	7.4%	2,195.5	2,359.0	7.4%
Operating EBITDA	139.3	145.2	4.3%	615.0	622.6	1.2%
Operating EBITDA Margin	12.1%	12.6%	44 bps	13.4%	13.7%	35 bps
Operating EBIT	119.8	125.2	4.5%	536.0	539.8	0.7%
Operating EBIT Margin	10.4%	10.8%	40 bps	11.6%	11.9%	24 bps
Operating ROCE (LTM)²	26.7%	24.7%	-204 bps	26.7%	24.7%	-204 bps

Sales by Customer Industry



Dairy Farming -10% YoY
 Dairy Processing -14% YoY
 Food +3% YoY
 Beverages +15% YoY
 Pharma/Chemical +16% YoY
 Other Industries -4% YoY
 GEA -1% YoY

Sales by Region

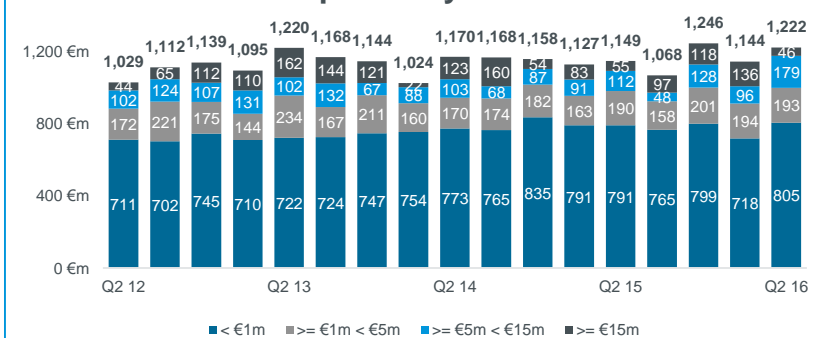


Asia-Pacific -6% YoY -6% adj. YoY
 DACH & Eastern Europe +3% YoY +2% adj. YoY
 Latin America -12% YoY -6% adj. YoY
 North America -1% YoY -8% adj. YoY
 Northern/Central Europe -6% YoY -7% adj. YoY
 Western Europe, M. East/Africa +2% YoY -2% adj. YoY
 GEA -1% YoY -4% adj. YoY

Order Intake, Sales and Op. EBIT Margin (LTM)



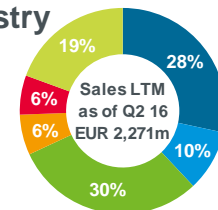
Order Intake Development by Size



¹ Adjusted = before FX and structural effects; ² Op. ROCE (LTM) = op. EBIT (LTM) / Capital employed excluding EUR ~800m goodwill from the acquisition of the former GEA AG by the former Metallgesellschaft AG in 1999 (average LTM)
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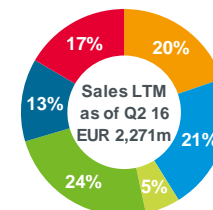
[in EUR million]	Q2 15	Q2 16	Δ YoY	LTM Q2 15	LTM Q2 16	Δ YoY
Order Intake						
	573.0	617.2	7.7%	2,310.0	2,321.1	0.5%
<i>adjusted</i> ¹			11.0%			-0.3%
Sales						
	587.9	570.9	-2.9%	2,361.6	2,270.6	-3.9%
<i>adjusted</i> ¹			-0.8%			-5.3%
Order Backlog	581.4	615.6	5.9%	581.4	615.6	5.9%
Operating EBITDA	84.5	86.0	1.9%	374.0	388.3	3.8%
Operating EBITDA Margin	14.4%	15.1%	70 bps	15.8%	17.1%	127 bps
Operating EBIT	71.5	72.1	0.8%	319.7	332.1	3.9%
Operating EBIT Margin	12.2%	12.6%	46 bps	13.5%	14.6%	109 bps
Operating ROCE (LTM) ²	20.9%	21.6%	66 bps	20.9%	21.6%	66 bps

Sales by Customer Industry



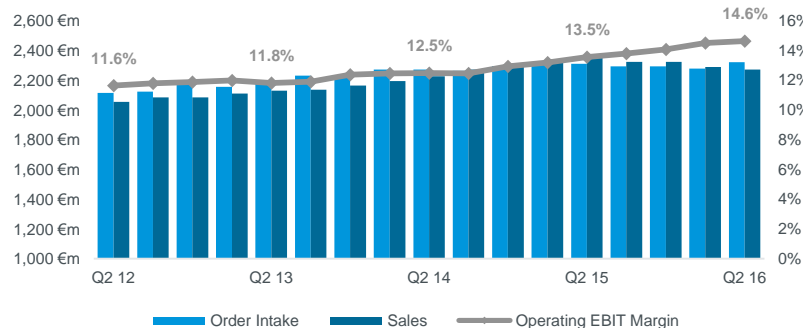
Dairy Farming	-10% YoY
Dairy Processing	-1% YoY
Food	-3% YoY
Beverages	+6% YoY
Pharmaceutical	+7% YoY
Other Industries	-3% YoY
BA Equipment	-4% YoY

Sales by Region

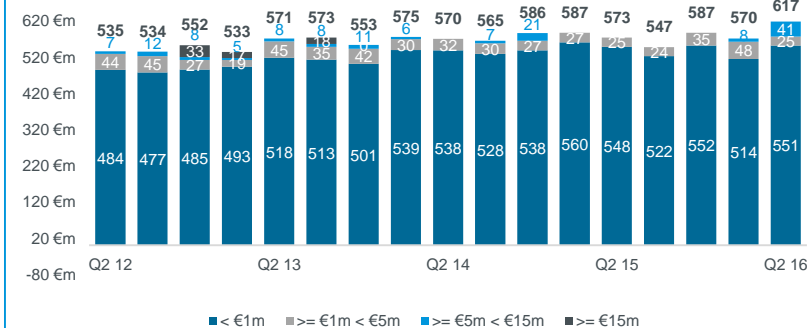


Asia-Pacific	-12% YoY	-10% adj. YoY
DACH & Eastern Europe	-8% YoY	-6% adj. YoY
Latin America	-26% YoY	-11% adj. YoY
North America	+2% YoY	-5% adj. YoY
Northern/Central Europe	-5% YoY	-4% adj. YoY
Western Europe, M. East/Africa	+0% YoY	+1% adj. YoY
BA Equipment	-4% YoY	-5% adj. YoY

Order Intake, Sales and Op. EBIT Margin (LTM)



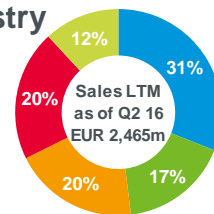
Order Intake Development by Size



¹ Adjusted = before FX and structural effects; ² Op. ROCE (LTM) = op. EBIT (LTM) / Capital employed excluding EUR ~800m goodwill from the acquisition of the former GEA AG by the former Metallgesellschaft AG in 1999 (average LTM)
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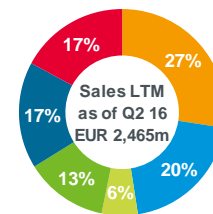
[in EUR million]	Q2 15	Q2 16	Δ YoY	LTM Q2 15	LTM Q2 16	Δ YoY
Order Intake	628.9	658.6	4.7%	2,486.0	2,559.2	2.9%
<i>adjusted</i> ¹			3.4%			0.0%
Sales	612.9	633.7	3.4%	2,437.9	2,465.4	1.1%
<i>adjusted</i> ¹			-0.1%			-3.3%
Order Backlog	1,652.9	1,783.1	7.9%	1,652.9	1,783.1	7.9%
Operating EBITDA	58.1	61.7	6.2%	264.1	253.1	-4.2%
Operating EBITDA Margin	9.5%	9.7%	26 bps	10.8%	10.3%	-57 bps
Operating EBIT	53.3	57.1	7.2%	245.7	233.1	-5.1%
Operating EBIT Margin	8.7%	9.0%	32 bps	10.1%	9.5%	-62 bps
Operating ROCE (LTM) ²	58.9%	39.1%	-1980 bps	58.9%	39.1%	-1980 bps

Sales by Customer Industry



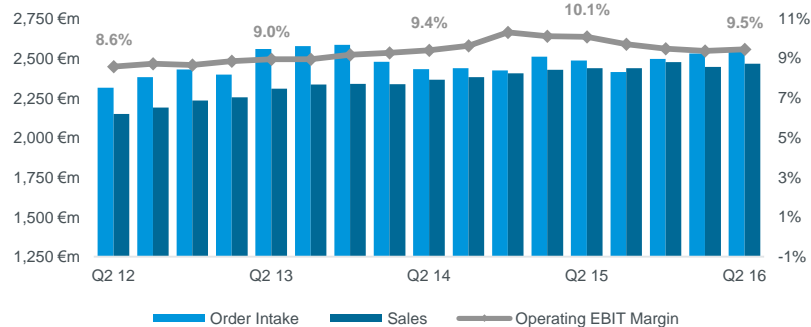
Dairy Processing	-16% YoY
Food	+12% YoY
Beverages	+18% YoY
Pharma/Chemical	+18% YoY
Other Industries	-7% YoY
BA Solutions	+1% YoY

Sales by Region

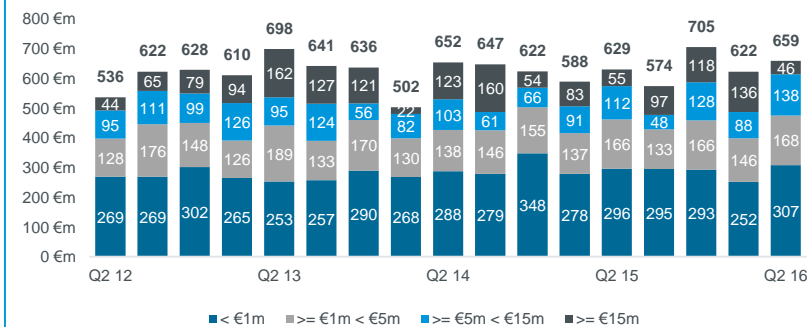


Asia-Pacific	-2% YoY	-4% adj. YoY
DACH & Eastern Europe	+14% YoY	+11% adj. YoY
Latin America	+4% YoY	-2% adj. YoY
North America	-6% YoY	-13% adj. YoY
Northern/Central Europe	-6% YoY	-8% adj. YoY
Western Europe, M. East/Africa	+4% YoY	-4% adj. YoY
BA Solutions	+1% YoY	-3% adj. YoY

Order Intake, Sales and Op. EBIT Margin (LTM)



Order Intake Development by Size



¹ Adjusted = before FX and structural effects; ² Op. ROCE (LTM) = op. EBIT (LTM) / Capital employed excluding EUR ~800m goodwill from the acquisition of the former GEA AG by the former Metallgesellschaft AG in 1999 (average LTM)
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in EURm	Q2 16 vs. Q2 15		Q2 16 vs. Q1 16		Q1 - Q2 16 vs. Q1 - Q2 15		LTM Q2 16 vs. LTM Q2 15	
	Δ abs.	Δ in %	Δ abs.	Δ in %	Δ abs.	Δ in %	Δ abs.	Δ in %
Order Intake previous period	1,149		1,144		2,276		4,602	
Structural Change	28	2.4%	6	0.6%	50	2.2%	94	2.0%
Currency Translation	-38	-3.3%	-3	-0.3%	-64	-2.8%	-4	-0.1%
Like-for-Like Development	84	7.3%	75	6.5%	105	4.6%	-11	-0.2%
Order Intake current period	1,222	6.4%	1,222	6.8%	2,366	4.0%	4,680	1.7%

in EURm	Q2 16 vs. Q2 15		Q2 16 vs. Q1 16		Q1 - Q2 16 vs. Q1 - Q2 15		LTM Q2 16 vs. LTM Q2 15	
	Δ abs.	Δ in %	Δ abs.	Δ in %	Δ abs.	Δ in %	Δ abs.	Δ in %
Sales previous period	1,150		941		2,157		4,604	
Structural Change	44	3.8%	26	2.8%	61	2.8%	111	2.4%
Currency Translation	-35	-3.1%	-2	-0.3%	-53	-2.5%	26	0.6%
Like-for-Like Development	-1	-0.1%	192	20.4%	-66	-3.1%	-200	-4.3%
Sales current period	1,157	0.6%	1,157	22.9%	2,098	-2.7%	4,541	-1.4%

Operating EBITDA Q2 2016

in EURm	Q2 16 vs. Q2 15		Q2 16 vs. Q1 16		Q1 - Q2 16 vs. Q1 - Q2 15		LTM Q2 16 vs. LTM Q2 15	
	Δ abs.	Δ in %	Δ abs.	Δ in %	Δ abs.	Δ in %	Δ abs.	Δ in %
Operating EBITDA previous period	139		94		237		615	
Structural Change	8	5.6%	7	7.1%	9	3.8%	17	2.8%
Currency Translation	-3	-2.0%	-2	-2.0%	-3	-1.5%	11	1.8%
Like-for-Like Development	1	0.7%	47	49.6%	-4	-1.6%	-21	-3.3%
Operating EBITDA current period	145	4.3%	145	54.8%	239	0.7%	623	1.2%

Currency	% total Q2 2016 sales*	FX Rates Q2 2016 (average)	Δ FX YoY Q2 2016 vs Q2 2015
EUR	49%	-	-
USD	16%	1.12	0%
CNY and RMB	6%	7.30	5%
DKK	4%	7.45	0%
GBP	4%	0.78	6%
SGD	2%	1.54	2%
NZD	2%	1.65	9%
PLN	2%	4.37	5%
BRL	2%	4.13	25%
AUD	2%	1.52	7%
CAD	1%	1.48	8%

*Share of functional (i.e. local P&Ls) currencies in the translation mix of the group

Working Capital Development

[EURm]

	Trade receivables ¹	Inventories		Trade Payables	Advance Payments		Working Capital
Q2 2016	1.192	639	—	556	624	=	651
	+74 +7%	+90 +16%		-54 -9%	+114 +22%		+105 +19%
Q4 2015	1.118	549	—	610	510	=	547
	+124 +13%	-88 -14%		+49 +9%	+23 +5%		-36 -6%
Q2 2015	994	637	—	561	487	=	583

¹ including POC receivables

Key figures time line (1/11)

Order Intake [in EUR million]	Q1 09	Q2 09	Q3 09	Q4 09	FY 2009	Q1 10	Q2 10	Q3 10	Q4 10	FY 2010
BA Equipment	319.8	295.8	282.4	299.0	1,196.9	305.2	347.7	348.5	336.2	1,337.5
BA Solutions	369.7	430.0	348.0	442.3	1,590.1	439.9	465.2	440.3	546.6	1,892.0
Consolidation / Others	-25.1	-22.7	-25.3	-25.7	-98.9	-31.8	-35.6	-33.5	-28.4	-129.2
GEA	664.4	703.0	605.0	715.6	2,688.1	713.4	777.3	755.3	854.4	3,100.3
Order Backlog [in EUR million]	Q1 09	Q2 09	Q3 09	Q4 09	FY 2009	Q1 10	Q2 10	Q3 10	Q4 10	FY 2010
BA Equipment	439.3	421.5	389.4	365.3	365.3	403.4	438.3	422.4	379.0	379.0
BA Solutions	855.2	868.4	803.6	811.4	811.4	919.9	1,003.7	967.1	974.6	974.6
Consolidation / Others	-18.4	-15.4	-17.2	-15.6	-15.6	-21.4	-25.1	-27.4	-20.1	-20.1
GEA	1,276.0	1,274.4	1,175.8	1,161.1	1,161.1	1,301.8	1,417.0	1,362.1	1,333.5	1,333.5
Sales [in EUR million]	Q1 09	Q2 09	Q3 09	Q4 09	FY 2009	Q1 10	Q2 10	Q3 10	Q4 10	FY 2010
BA Equipment	312.1	308.2	303.3	320.6	1,244.2	270.9	315.8	348.4	379.2	1,314.3
BA Solutions	378.1	401.6	408.4	449.6	1,637.7	352.0	408.8	446.8	541.8	1,749.5
Consolidation / Others	-15.7	-21.4	-16.6	-14.1	-67.9	-19.8	-23.9	-25.5	-31.5	-100.7
GEA	674.5	688.4	695.0	756.1	2,814.0	603.2	700.7	769.7	889.5	2,963.1
Adjusted Sales Growth YoY [in %]	Q1 09	Q2 09	Q3 09	Q4 09	FY 2009	Q1 10	Q2 10	Q3 10	Q4 10	FY 2010
BA Equipment	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
BA Solutions	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Consolidation / Others	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
GEA	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Book-to-Bill Ratio LTM (rolling last 12 months)	Q1 09	Q2 09	Q3 09	Q4 09	FY 2009	Q1 10	Q2 10	Q3 10	Q4 10	FY 2010
BA Equipment	n.a.	n.a.	n.a.	n.a.	n.a.	0.98	1.02	1.04	1.02	1.02
BA Solutions	n.a.	n.a.	n.a.	n.a.	n.a.	1.03	1.05	1.08	1.08	1.08
Consolidation / Others	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
GEA	n.a.	n.a.	n.a.	n.a.	n.a.	1.00	1.02	1.05	1.05	1.05

Key figures time line (2/11)

Order Intake [in EUR million]	Q1 11	Q2 11	Q3 11	Q4 11	FY 2011	Q1 12	Q2 12	Q3 12	Q4 12	FY 2012
BA Equipment	385.2	523.9	524.8	506.9	1,940.8	547.3	535.2	534.3	552.5	2,169.2
BA Solutions	525.8	540.5	554.6	581.3	2,202.2	642.6	535.8	622.2	628.0	2,428.7
Consolidation / Others	-36.7	-39.6	-38.8	-41.2	-156.3	-43.9	-42.4	-45.0	-41.3	-172.6
GEA	874.3	1,024.8	1,040.6	1,047.0	3,986.7	1,146.0	1,028.6	1,111.6	1,139.2	4,425.4
Order Backlog [in EUR million]	Q1 11	Q2 11	Q3 11	Q4 11	FY 2011	Q1 12	Q2 12	Q3 12	Q4 12	FY 2012
BA Equipment	531.9	575.8	586.9	510.4	510.4	602.7	620.9	599.5	558.0	558.0
BA Solutions	1,070.5	1,092.7	1,140.8	1,118.4	1,118.4	1,269.9	1,312.7	1,371.3	1,298.2	1,298.2
Consolidation / Others	-21.3	-24.9	-26.9	-29.6	-29.6	-31.6	-32.7	-38.4	-26.4	-26.4
GEA	1,581.2	1,643.7	1,700.9	1,599.2	1,599.2	1,841.1	1,900.9	1,932.4	1,829.9	1,829.9
Sales [in EUR million]	Q1 11	Q2 11	Q3 11	Q4 11	FY 2011	Q1 12	Q2 12	Q3 12	Q4 12	FY 2012
BA Equipment	326.3	488.6	516.1	583.0	1,914.0	440.1	514.2	547.0	583.2	2,084.4
BA Solutions	409.6	505.2	512.8	632.4	2,060.0	482.2	521.2	553.0	676.8	2,233.2
Consolidation / Others	-29.2	-29.1	-48.4	-39.0	-145.8	-41.7	-41.3	-39.5	-52.8	-175.3
GEA	706.7	964.6	980.5	1,176.4	3,828.3	880.5	994.1	1,060.5	1,207.2	4,142.3
Adjusted Sales Growth YoY [in %]	Q1 11	Q2 11	Q3 11	Q4 11	FY 2011	Q1 12	Q2 12	Q3 12	Q4 12	FY 2012
BA Equipment	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
BA Solutions	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Consolidation / Others	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
GEA	14.2%	22.7%	16.4%	12.7%	16.4%	22.8%	-0.4%	4.0%	0.5%	3.4%
Book-to-Bill Ratio LTM (rolling last 12 months)	Q1 11	Q2 11	Q3 11	Q4 11	FY 2011	Q1 12	Q2 12	Q3 12	Q4 12	FY 2012
BA Equipment	1.03	1.03	1.04	1.01	1.01	1.04	1.03	1.02	1.04	1.04
BA Solutions	1.09	1.08	1.10	1.07	1.07	1.09	1.08	1.09	1.09	1.09
Consolidation / Others	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
GEA	1.06	1.05	1.07	1.04	1.04	1.06	1.06	1.05	1.07	1.07

Key figures time line (3/11)

Order Intake [in EUR million]	Q1 13	Q2 13	Q3 13	Q4 13	FY 2013	Q1 14	Q2 14	Q3 14	Q4 14	FY 2014
BA Equipment	533.3	570.6	573.2	553.1	2,230.2	574.9	569.7	564.7	585.8	2,295.1
BA Solutions	610.2	698.2	640.8	636.3	2,585.5	502.1	652.4	646.5	622.3	2,423.4
Consolidation / Others	-48.5	-48.8	-45.6	-45.0	-187.8	-52.7	-52.2	-43.3	-50.6	-198.9
GEA	1,095.1	1,220.0	1,168.3	1,144.4	4,627.9	1,024.3	1,169.9	1,167.9	1,157.5	4,519.6
Order Backlog [in EUR million]	Q1 13	Q2 13	Q3 13	Q4 13	FY 2013	Q1 14	Q2 14	Q3 14	Q4 14	FY 2014
BA Equipment	597.8	616.3	618.1	554.5	554.5	627.6	624.1	596.7	532.6	532.6
BA Solutions	1,413.9	1,502.7	1,553.0	1,492.1	1,492.1	1,496.7	1,551.9	1,623.6	1,540.2	1,540.2
Consolidation / Others	-29.2	-33.8	-35.0	-31.1	-31.1	-37.6	-38.8	-34.9	-35.2	-35.2
GEA	1,982.6	2,085.3	2,136.2	2,015.5	2,015.5	2,086.7	2,137.2	2,185.4	2,037.6	2,037.6
Sales [in EUR million]	Q1 13	Q2 13	Q3 13	Q4 13	FY 2013	Q1 14	Q2 14	Q3 14	Q4 14	FY 2014
BA Equipment	465.4	533.2	554.4	610.9	2,164.0	495.4	565.4	598.3	648.5	2,307.6
BA Solutions	503.7	575.2	579.3	680.1	2,338.3	502.2	603.3	594.9	704.0	2,404.3
Consolidation / Others	-45.0	-43.8	-44.6	-48.9	-182.2	-46.9	-51.0	-47.3	-51.0	-196.2
GEA	924.2	1,064.6	1,089.1	1,242.2	4,320.0	950.7	1,117.7	1,146.0	1,301.4	4,515.7
Adjusted Sales Growth YoY [in %]	Q1 13	Q2 13	Q3 13	Q4 13	FY 2013	Q1 14	Q2 14	Q3 14	Q4 14	FY 2014
BA Equipment	4.5%	3.7%	3.6%	7.6%	4.9%	9.7%	9.0%	8.5%	5.3%	8.0%
BA Solutions	5.7%	12.1%	9.3%	4.5%	7.7%	2.4%	7.6%	2.0%	2.2%	3.5%
Consolidation / Others	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
GEA	5.0%	8.0%	6.2%	6.5%	6.5%	6.0%	7.9%	5.2%	3.6%	5.6%
Book-to-Bill Ratio LTM (rolling last 12 months)	Q1 13	Q2 13	Q3 13	Q4 13	FY 2013	Q1 14	Q2 14	Q3 14	Q4 14	FY 2014
BA Equipment	1.02	1.03	1.04	1.03	1.03	1.04	1.02	1.00	0.99	0.99
BA Solutions	1.06	1.11	1.10	1.11	1.11	1.06	1.03	1.02	1.01	1.01
Consolidation / Others	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
GEA	1.05	1.07	1.08	1.07	1.07	1.05	1.02	1.01	1.00	1.00

Key figures time line (4/11)

Order Intake [in EUR million]	Q1 15	Q2 15	Q3 15	Q4 15	2015	Q1 16	Q2 16
BA Equipment	586.5	573.0	546.9	586.6	2,293.0	570.4	617.2
BA Solutions	588.3	628.9	573.7	704.6	2,495.6	622.2	658.6
Consolidation / Others	-47.4	-53.1	-52.3	-45.7	-198.5	-48.2	-53.8
GEA	1,127.5	1,148.8	1,068.3	1,245.5	4,590.1	1,144.3	1,222.1
Order Backlog [in EUR million]	Q1 15	Q2 15	Q3 15	Q4 15	2015	Q1 16	Q2 16
BA Equipment	608.3	581.4	557.8	501.9	501.9	563.0	615.6
BA Solutions	1,684.4	1,652.9	1,634.2	1,585.4	1,585.4	1,702.1	1,783.1
Consolidation / Others	-36.7	-38.8	-43.6	-33.5	-33.5	-36.5	-39.7
GEA	2,256.0	2,195.5	2,148.4	2,053.7	2,053.7	2,228.5	2,359.0
Sales [in EUR million]	Q1 15	Q2 15	Q3 15	Q4 15	2015	Q1 16	Q2 16
BA Equipment	527.0	587.9	558.9	650.0	2,323.7	490.8	570.9
BA Solutions	526.0	612.9	594.4	741.9	2,475.2	495.5	633.7
Consolidation / Others	-46.6	-50.7	-46.7	-55.7	-199.6	-45.1	-47.7
GEA	1,006.4	1,150.1	1,106.6	1,336.2	4,599.3	941.2	1,156.9
Adjusted Sales Growth YoY [in %]	Q1 15	Q2 15	Q3 15	Q4 15	2015	Q1 16	Q2 16
BA Equipment	0.8%	-2.5%	-9.6%	-4.4%	-4.2%	-6.5%	-0.8%
BA Solutions	-2.5%	-5.8%	-6.0%	-1.5%	-3.9%	-6.3%	-0.1%
Consolidation / Others	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
GEA	-0.9%	-4.1%	-8.0%	-3.3%	-4.2%	-6.4%	-0.1%
Book-to-Bill Ratio LTM (rolling last 12 months)	Q1 15	Q2 15	Q3 15	Q4 15	2015	Q1 16	Q2 16
BA Equipment	0.99	0.98	0.99	0.99	0.99	1.00	1.02
BA Solutions	1.03	1.02	0.99	1.01	1.01	1.03	1.04
Consolidation / Others	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
GEA	1.01	1.00	0.99	1.00	1.00	1.02	1.03

Key figures time line (5/11)

Operating EBITDA [in EUR million]	Q1 09	Q2 09	Q3 09	Q4 09	FY 2009	Q1 10	Q2 10	Q3 10	Q4 10	FY 2010
BA Equipment	31.2	35.7	42.5	52.6	162.0	35.0	40.5	58.6	57.9	192.0
BA Solutions	11.7	21.5	22.7	43.3	99.3	12.1	21.2	23.2	68.8	125.3
Consolidation / Others	-0.2	0.1	0.9	-13.3	-12.6	-2.3	2.0	-2.0	-4.5	-6.7
GEA	42.7	57.3	66.2	82.6	248.7	44.9	63.7	79.8	122.3	310.6
Operating EBITDA - Margin [in %]	Q1 09	Q2 09	Q3 09	Q4 09	FY 2009	Q1 10	Q2 10	Q3 10	Q4 10	FY 2010
BA Equipment	10.0%	11.6%	14.0%	16.4%	13.0%	12.9%	12.8%	16.8%	15.3%	14.6%
BA Solutions	3.1%	5.4%	5.6%	9.6%	6.1%	3.4%	5.2%	5.2%	12.7%	7.2%
GEA	6.3%	8.3%	9.5%	10.9%	8.8%	7.4%	9.1%	10.4%	13.7%	10.5%
EBITDA reported [in EUR million]	Q1 09	Q2 09	Q3 09	Q4 09	FY 2009	Q1 10	Q2 10	Q3 10	Q4 10	FY 2010
BA Equipment	31.2	33.3	39.9	38.6	143.0	34.9	38.6	49.4	52.5	175.4
BA Solutions	10.5	17.9	11.9	32.3	72.6	12.0	19.8	21.1	55.9	108.9
Consolidation / Others	-3.1	-2.2	-3.5	-19.2	-28.1	0.0	-1.2	-5.2	-6.1	-12.4
GEA	38.6	49.0	48.3	51.7	187.6	47.0	57.2	65.4	102.3	271.9
Operating EBIT [in EUR million]	Q1 09	Q2 09	Q3 09	Q4 09	FY 2009	Q1 10	Q2 10	Q3 10	Q4 10	FY 2010
BA Equipment	24.8	29.0	35.6	45.4	134.9	27.4	32.6	50.7	47.2	157.8
BA Solutions	7.7	17.3	18.7	39.1	82.8	7.9	16.8	18.9	64.0	107.6
Consolidation / Others	-3.0	-2.9	-2.0	-18.2	-26.0	-5.3	-0.8	-4.3	-7.1	-17.5
GEA	29.4	43.4	52.4	66.3	191.6	29.9	48.5	65.3	104.1	247.9
Operating EBIT - Margin [in %]	Q1 09	Q2 09	Q3 09	Q4 09	FY 2009	Q1 10	Q2 10	Q3 10	Q4 10	FY 2010
BA Equipment	7.9%	9.4%	11.8%	14.2%	10.8%	10.1%	10.3%	14.5%	12.4%	12.0%
BA Solutions	2.0%	4.3%	4.6%	8.7%	5.1%	2.2%	4.1%	4.2%	11.8%	6.2%
GEA	4.4%	6.3%	7.5%	8.8%	6.8%	5.0%	6.9%	8.5%	11.7%	8.4%

Key figures time line (6/11)

Operating EBITDA [in EUR million]	Q1 11	Q2 11	Q3 11	Q4 11	FY 2011	Q1 12	Q2 12	Q3 12	Q4 12	FY 2012
BA Equipment	41.6	66.8	74.0	95.6	278.0	43.3	66.5	80.2	98.4	288.4
BA Solutions	25.0	38.3	45.1	87.9	196.3	25.6	45.3	51.4	90.8	213.1
Consolidation / Others	-4.2	-4.7	0.7	3.5	-4.7	-0.9	-1.1	0.6	-5.7	-7.1
GEA	62.4	100.3	119.8	187.0	469.6	68.0	110.7	132.3	183.5	494.4
Operating EBITDA - Margin [in %]	Q1 11	Q2 11	Q3 11	Q4 11	FY 2011	Q1 12	Q2 12	Q3 12	Q4 12	FY 2012
BA Equipment	12.7%	13.7%	14.3%	16.4%	14.5%	9.8%	12.9%	14.7%	16.9%	13.8%
BA Solutions	6.1%	7.6%	8.8%	13.9%	9.5%	5.3%	8.7%	9.3%	13.4%	9.5%
GEA	8.8%	10.4%	12.2%	15.9%	12.3%	7.7%	11.1%	12.5%	15.2%	11.9%
EBITDA reported [in EUR million]	Q1 11	Q2 11	Q3 11	Q4 11	FY 2011	Q1 12	Q2 12	Q3 12	Q4 12	FY 2012
BA Equipment	41.6	47.1	74.7	94.9	258.2	7.4	62.3	73.6	80.4	223.7
BA Solutions	25.0	38.3	45.1	87.9	196.3	25.6	45.3	51.2	90.8	212.8
Consolidation / Others	-6.8	-7.2	-1.9	1.7	-14.2	-3.6	-3.5	-1.8	-7.7	-16.5
GEA	59.9	78.1	117.9	184.4	440.3	29.4	104.1	123.0	163.5	420.1
Operating EBIT [in EUR million]	Q1 11	Q2 11	Q3 11	Q4 11	FY 2011	Q1 12	Q2 12	Q3 12	Q4 12	FY 2012
BA Equipment	33.8	56.2	63.2	85.7	238.8	32.9	57.1	70.1	87.2	247.4
BA Solutions	20.6	33.7	40.1	82.7	177.1	21.0	40.5	46.6	85.2	193.4
Consolidation / Others	-6.1	-6.7	-1.4	0.9	-13.3	-3.2	-2.7	-1.3	-7.8	-15.0
GEA	48.2	83.2	101.9	169.3	402.6	50.7	94.9	115.4	164.7	425.8
Operating EBIT - Margin [in %]	Q1 11	Q2 11	Q3 11	Q4 11	FY 2011	Q1 12	Q2 12	Q3 12	Q4 12	FY 2012
BA Equipment	10.4%	11.5%	12.2%	14.7%	12.5%	7.5%	11.1%	12.8%	15.0%	11.9%
BA Solutions	5.0%	6.7%	7.8%	13.1%	8.6%	4.4%	7.8%	8.4%	12.6%	8.7%
GEA	6.8%	8.6%	10.4%	14.4%	10.5%	5.8%	9.5%	10.9%	13.6%	10.3%

Key figures time line (7/11)

Operating EBITDA [in EUR million]	Q1 13	Q2 13	Q3 13	Q4 13	FY 2013	Q1 14	Q2 14	Q3 14	Q4 14	FY 2014
BA Equipment	48.6	66.3	84.3	113.4	312.7	56.6	72.4	90.5	131.7	351.1
BA Solutions	32.1	52.2	53.5	95.2	233.0	34.2	57.8	60.3	113.5	265.8
Consolidation / Others	-8.3	-0.1	-4.3	-2.9	-15.6	-5.7	-2.2	-1.7	-16.7	-26.3
GEA	72.4	118.4	133.5	205.7	530.1	85.1	128.0	149.0	228.5	590.7
Operating EBITDA - Margin [in %]	Q1 13	Q2 13	Q3 13	Q4 13	FY 2013	Q1 14	Q2 14	Q3 14	Q4 14	FY 2014
BA Equipment	10.4%	12.4%	15.2%	18.6%	14.4%	11.4%	12.8%	15.1%	20.3%	15.2%
BA Solutions	6.4%	9.1%	9.2%	14.0%	10.0%	6.8%	9.6%	10.1%	16.1%	11.1%
GEA	7.8%	11.1%	12.3%	16.6%	12.3%	9.0%	11.5%	13.0%	17.6%	13.1%
EBITDA reported [in EUR million]	Q1 13	Q2 13	Q3 13	Q4 13	FY 2013	Q1 14	Q2 14	Q3 14	Q4 14	FY 2014
BA Equipment	48.3	66.3	84.3	113.4	312.4	56.6	72.4	85.7	126.0	340.7
BA Solutions	32.1	52.2	53.5	95.2	233.0	34.2	57.8	58.6	113.8	264.5
Consolidation / Others	-9.3	-4.7	-7.9	-8.3	-30.2	-7.8	-7.1	-4.3	-46.0	-65.3
GEA	71.1	113.8	130.0	200.3	515.2	83.0	123.1	140.0	193.9	539.9
Operating EBIT [in EUR million]	Q1 13	Q2 13	Q3 13	Q4 13	FY 2013	Q1 14	Q2 14	Q3 14	Q4 14	FY 2014
BA Equipment	38.4	55.6	72.9	100.5	267.4	44.4	60.0	77.8	116.1	298.3
BA Solutions	27.4	47.6	48.7	90.8	214.4	29.8	53.1	55.7	109.2	247.8
Consolidation / Others	-10.4	-2.2	-6.0	-4.5	-23.0	-7.4	-3.8	-3.3	-18.1	-32.6
GEA	55.4	101.0	115.6	186.8	458.8	66.8	109.3	130.2	207.2	513.5
Operating EBIT - Margin [in %]	Q1 13	Q2 13	Q3 13	Q4 13	FY 2013	Q1 14	Q2 14	Q3 14	Q4 14	FY 2014
BA Equipment	8.3%	10.4%	13.1%	16.5%	12.4%	9.0%	10.6%	13.0%	17.9%	12.9%
BA Solutions	5.4%	8.3%	8.4%	13.3%	9.2%	5.9%	8.8%	9.4%	15.5%	10.3%
GEA	6.0%	9.5%	10.6%	15.0%	10.6%	7.0%	9.8%	11.4%	15.9%	11.4%

Key figures time line (8/11)

Operating EBITDA [in EUR million]	Q1 15	Q2 15	Q3 15	Q4 15	2015	Q1 16	Q2 16
BA Equipment	67.4	84.5	92.4	137.6	381.8	72.3	86.0
BA Solutions	32.3	58.1	51.9	113.1	255.3	26.5	61.7
Consolidation / Others	-1.5	-3.3	-0.5	-10.9	-16.2	-4.9	-2.5
GEA	98.2	139.3	143.7	239.8	621.0	93.9	145.2
Operating EBITDA - Margin [in %]	Q1 15	Q2 15	Q3 15	Q4 15	2015	Q1 16	Q2 16
BA Equipment	12.8%	14.4%	16.5%	21.2%	16.4%	14.7%	15.1%
BA Solutions	6.1%	9.5%	8.7%	15.2%	10.3%	5.3%	9.7%
GEA	9.8%	12.1%	13.0%	17.9%	13.5%	10.0%	12.6%
EBITDA reported [in EUR million]	Q1 15	Q2 15	Q3 15	Q4 15	2015	Q1 16	Q2 16
BA Equipment	64.5	27.6	90.4	126.4	308.8	72.4	88.5
BA Solutions	31.7	31.1	45.1	94.6	202.6	22.6	62.5
Consolidation / Others	-3.1	-52.3	-25.1	-1.1	-81.6	-9.8	-13.7
GEA	93.0	6.4	110.4	220.0	429.8	85.2	137.3
Operating EBIT [in EUR million]	Q1 15	Q2 15	Q3 15	Q4 15	2015	Q1 16	Q2 16
BA Equipment	54.3	71.5	78.1	122.9	326.8	59.0	72.1
BA Solutions	27.5	53.3	46.6	107.5	234.8	21.9	57.1
Consolidation / Others	-3.0	-5.0	-2.1	-12.7	-22.8	-6.5	-4.0
GEA	78.8	119.8	122.6	217.7	538.8	74.3	125.2
Operating EBIT - Margin [in %]	Q1 15	Q2 15	Q3 15	Q4 15	2015	Q1 16	Q2 16
BA Equipment	10.3%	12.2%	14.0%	18.9%	14.1%	12.0%	12.6%
BA Solutions	5.2%	8.7%	7.8%	14.5%	9.5%	4.4%	9.0%
GEA	7.8%	10.4%	11.1%	16.3%	11.7%	7.9%	10.8%

Key figures time line (9/11)

EBIT reported [in EUR million]	Q1 09	Q2 09	Q3 09	Q4 09	FY 2009	Q1 10	Q2 10	Q3 10	Q4 10	FY 2010
BA Equipment	24.2	26.0	32.2	30.7	113.2	26.6	29.8	40.7	40.4	137.5
BA Solutions	5.8	13.0	7.2	26.7	52.7	7.1	14.7	16.1	50.3	88.2
Consolidation / Others	-6.0	-5.3	-6.5	-24.0	-41.8	-3.1	-4.1	-7.6	-8.7	-23.4
GEA	24.0	33.7	33.0	33.4	124.2	30.5	40.4	49.3	82.0	202.2
Capital Employed w/o goodwill ¹⁾ (average LTM) [in EUR million]	Q1 09	Q2 09	Q3 09	Q4 09	FY 2009	Q1 10	Q2 10	Q3 10	Q4 10	FY 2010
BA Equipment	-	-	-	-	n.a.	633.4	632.0	630.7	641.6	641.6
BA Solutions	-	-	-	-	n.a.	382.9	375.0	369.1	360.8	360.8
Consolidation / Others	-	-	-	-	n.a.	62.1	64.0	66.1	67.0	67.0
GEA	-	-	-	-	n.a.	1,078.4	1,071.0	1,066.0	1,069.5	1,069.5
ROCE w/o goodwill ²⁾ LTM [in %]	Q1 09	Q2 09	Q3 09	Q4 09	FY 2009	Q1 10	Q2 10	Q3 10	Q4 10	FY 2010
BA Equipment	-	-	-	-	n.a.	18.2%	18.9%	20.3%	21.4%	21.4%
BA Solutions	-	-	-	-	n.a.	14.1%	14.9%	17.5%	24.4%	24.4%
GEA	-	-	-	-	n.a.	12.1%	12.8%	14.4%	18.9%	18.9%

EBIT reported [in EUR million]	Q1 11	Q2 11	Q3 11	Q4 11	FY 2011	Q1 12	Q2 12	Q3 12	Q4 12	FY 2012
BA Equipment	33.0	27.4	56.1	81.2	197.7	-7.6	48.0	58.5	50.5	149.3
BA Solutions	19.8	33.0	39.5	80.0	172.2	20.1	39.5	45.3	84.5	189.6
Consolidation / Others	-8.7	-9.2	-4.0	-1.0	-22.9	-6.0	-5.2	-3.7	-9.7	-24.6
GEA	44.0	51.1	91.6	160.2	347.0	6.5	82.3	100.1	125.4	314.3
Capital Employed w/o goodwill ¹⁾ (average LTM) [in EUR million]	Q1 11	Q2 11	Q3 11	Q4 11	FY 2011	Q1 12	Q2 12	Q3 12	Q4 12	FY 2012
BA Equipment	694.6	843.9	1,007.6	1,175.3	1,175.3	1,299.8	1,340.7	1,376.0	1,402.6	1,402.6
BA Solutions	356.2	353.3	356.8	370.1	370.1	393.2	410.6	419.1	408.0	408.0
Consolidation / Others	67.1	69.2	72.3	74.2	74.2	79.0	79.0	77.6	76.8	76.8
GEA	1,117.9	1,266.4	1,436.7	1,619.6	1,619.6	1,771.9	1,830.3	1,872.7	1,887.4	1,887.4
ROCE w/o goodwill ²⁾ LTM [in %]	Q1 11	Q2 11	Q3 11	Q4 11	FY 2011	Q1 12	Q2 12	Q3 12	Q4 12	FY 2012
BA Equipment	20.7%	16.8%	15.6%	16.8%	16.8%	12.1%	13.2%	13.1%	10.6%	10.6%
BA Solutions	28.3%	33.7%	39.9%	46.5%	46.5%	43.9%	43.6%	44.1%	46.5%	46.5%
GEA	19.3%	17.9%	18.7%	21.4%	21.4%	17.5%	18.6%	18.6%	16.7%	16.7%

Key figures time line (10/11)

EBIT reported [in EUR million]	Q1 13	Q2 13	Q3 13	Q4 13	FY 2013	Q1 14	Q2 14	Q3 14	Q4 14	FY 2014
BA Equipment	33.0	50.5	67.9	95.5	246.9	39.3	55.2	68.2	105.6	268.3
BA Solutions	26.5	46.7	47.8	89.5	210.5	28.9	52.3	53.1	108.8	243.0
Consolidation / Others	-11.5	-6.8	-9.7	-9.9	-37.9	-9.5	-8.8	-5.9	-47.3	-71.5
GEA	48.1	90.4	106.0	175.1	419.6	58.7	98.7	115.4	167.0	439.9
Capital Employed w/o goodwill ⁽¹⁾ (average LTM) [in EUR million]	Q1 13	Q2 13	Q3 13	Q4 13	FY 2013	Q1 14	Q2 14	Q3 14	Q4 14	FY 2014
BA Equipment	1,428.1	1,438.7	1,444.9	1,454.9	1,454.9	1,466.1	1,480.1	1,494.7	1,506.2	1,506.2
BA Solutions	391.3	381.5	372.1	371.3	371.3	365.4	365.0	370.2	375.5	375.5
Consolidation / Others	70.7	70.3	69.6	68.8	68.8	68.8	66.9	64.1	61.8	61.8
GEA	1,890.1	1,890.6	1,886.5	1,895.0	1,895.0	1,900.2	1,912.0	1,929.0	1,943.4	1,943.4
ROCE w/o goodwill ⁽²⁾ LTM [in%]	Q1 13	Q2 13	Q3 13	Q4 13	FY 2013	Q1 14	Q2 14	Q3 14	Q4 14	FY 2014
BA Equipment	13.3%	13.4%	14.0%	17.0%	17.0%	17.3%	17.4%	17.3%	17.8%	17.8%
BA Solutions	50.1%	53.2%	55.3%	56.7%	56.7%	58.3%	59.9%	60.4%	64.7%	64.7%
GEA	18.8%	19.3%	19.6%	22.1%	22.1%	22.6%	22.9%	23.2%	22.6%	22.6%

EBIT reported [in EUR million]	Q1 15	Q2 15	Q3 15	Q4 15	2015	Q1 16	Q2 16
BA Equipment	46.5	8.1	72.3	100.2	227.1	54.1	69.6
BA Solutions	25.7	24.9	37.6	82.3	170.5	16.3	53.8
Consolidation / Others	-4.7	-54.0	-26.7	-2.8	-88.1	-11.4	-15.2
GEA	67.5	-20.9	83.1	179.7	309.4	59.0	108.2
Capital Employed w/o goodwill ⁽¹⁾ (average LTM) [in EUR million]	Q1 15	Q2 15	Q3 15	Q4 15	2015	Q1 16	Q2 16
BA Equipment	1,519.8	1,526.8	1,530.6	1,543.7	1,543.7	1,538.9	1,537.5
BA Solutions	391.0	417.1	460.6	514.6	514.6	541.5	596.2
Consolidation / Others	63.2	62.8	62.1	61.2	61.2	56.4	54.2
GEA	1,974.0	2,006.7	2,053.2	2,119.6	2,119.6	2,136.8	2,187.8
ROCE w/o goodwill ⁽²⁾ LTM [in%]	Q1 15	Q2 15	Q3 15	Q4 15	2015	Q1 16	Q2 16
BA Equipment	18.1%	15.0%	15.2%	14.7%	14.7%	15.3%	19.3%
BA Solutions	61.3%	51.0%	42.8%	33.1%	33.1%	29.8%	31.9%
GEA	22.7%	16.4%	14.5%	14.6%	14.6%	14.1%	19.7%

- Please note:
Adjusted sales growth = before currency translation and structural change
- 1) Capital employed excluding EUR ~800m goodwill from the acquisition of the former GEA AG by the former Metallgesellschaft AG in 1999.
- 2) ROCE LTM = EBIT reported (LTM) / Capital employed excluding EUR ~800m goodwill from the acquisition of the former GEA AG by the former Metallgesellschaft AG in 1999 (average LTM).



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