

FY/Q4 2022 RESULTS

Stefan Klebert, CEO

Marcus A. Ketter, CFO

Johannes Gilothe, COO

Düsseldorf, March 7, 2023

Disclaimer

This presentation contains forward-looking statements. Forward-looking statements may include, in particular, statements about future events, future financial performance, plans, strategies, expectations, prospects, competitive environment, regulation and supply and demand. Statements with respect to the future are characterized by the use of words such as "expect", "intend", "plan", "anticipate", "believe", "estimate" and similar terms. Forward-looking statements are based on our current assumptions and forecasts. These statements naturally entail risks and uncertainties, which may cause the actual results of operations, financial position or performance to diverge materially from the estimates given here. Factors that could cause such a divergence include, inter alia, changes in the economic and business environment, fluctuations in exchange rates and interest rates, launches of competing products, poor acceptance of new products or services, and changes in business strategy. Given these uncertainties, readers should not put undue reliance on any forward-looking statements. We undertake no obligation to update or revise any forward-looking statements.

Due to rounding, the sum of percentages of order intake and sales by region as well as by customer industry may vary from 100%.

HIGHLIGHTS FY 2022

Stefan Klebert, CEO



GEA accelerated profitable growth further in FY 2022

	FY 2022	FY 2021	Δ YoY
Order Intake	€5,679m	€5,222m	+8.7% +7.6% organic
Sales	€5,165m	€4,703m	+9.8% +8.9% organic
EBITDA ¹ margin	€712m 13.8%	€625m 13.3%	+14.0% +0.5%p
ROCE ^{1,2}	31.8%	27.8%	+3.9%p

Proposed dividend increase from €0.90 to €0.95 per share.

¹ Before restructuring expenses; ² Average of L4Q

... and overachieved targets set in 2019 for 2022



What we want to achieve:

Mid-term
targets for
2022

26.09.2019

Sales CAGR¹
2.0% - 3.0%

EBITDA Margin¹
11.5% - 13.5%

¹ Figures based on the assumption of no major changes in global economic growth and no substantial slow-down in any of GEA's customer industries.

15

2019-2022

Organic Sales
CAGR
3.4%



EBITDA Margin FY22
13.8%



...based on overachievement on divisional levels

Sales growth and EBITDA margin targets

	Sales CAGR 2019-2022	Act. 2018	2019 ^e	2022 ^e	
GEA GROUP*	2.0 - 3.0%	11.1%	~9.8%	11.5% - 13.5%	
Farm Technologies	1.5 - 4.5%	10.5%	~9.0%	10.0% - 12.0%	
Refrigeration Technologies	2.0 - 2.5%	9.3%	~8.0%	9.5% - 10.0%	
Liquid & Powder Technologies	2.0 - 3.0%	5.2%	~3.0%	6.5% - 7.0%	
Food & Healthcare Technologies	2.5 - 3.0%	8.4%	~7.0%	7.5% - 8.5%	
Separation & Flow Technologies	2.0 - 2.5%	21.4%	~21.0%	21.0% - 22.0%	
GCC/RoC		(0.6%)	(~0.5%)	(0.5%) - (0.4%)	
* GEA Group including additional group measures					
Note: Including €64m IFRS 16 effect					

2022

13.8%



11.6%



10.9%



9.7%



10.7%



25.4%



The workstreams are in full swing of implementing Mission 26

Sustainability



- Significant improvement in ESG Ratings in 2022
- Supplier Summit 2022: Introduction of sustainability criteria
- Sustainable dairy farming: Manure Enricher

Innovation & Digitalization



- Sales share of new products: 14%
- Some examples of new products launched in 2022:
 - AddCool
 - Automatic feeding robot
 - NexGen Press® for pharma industry

New Food



- 2% of FY22 sales
- Mobile Test Center launched on Anuga Foodtech in April 2022

Sales Excellence



- Organic new machines sales growth of 7.4% in FY22
- Finished definition of 600+ country specific initiatives across all divisions in scope and switched to full implementation mode
- Redefined Route-to-Market for selected Business Units leveraging existing direct sales and service organization

Achievements

Member of

Dow Jones Sustainability Indices

Powered by the S&P Global CSA

Following the December 2022 annual index review, GEA became a **constituent of the Dow Jones Sustainability Europe Index**.

SUSTAINALYTICS
a Morningstar company

RATED

In November 2022, GEA received an ESG Risk Rating of 18.3 and was assessed by Sustainalytics to be at **Low Risk** of experiencing material financial impacts from ESG factors.²

ESG INDUSTRY TOP RATED

In 2023, GEA was recognized by Sustainalytics as an **ESG Industry Top Rated company**.

MSCI ESG RATINGS

AAA

CCC B BB BBB A AA **AAA**

In January 2023, GEA was upgraded **from 'AA' to 'AAA'** in the MSCI ESG Ratings Assessment.¹

CDP
DISCLOSURE INSIGHT ACTION

A LIST 2022

CLIMATE

GEA holds two CDP leadership rankings: an 'A' for tackling climate change and an 'A-' for acting to protect water security.

GOLD

2022 ecovadis
Sustainability Rating

GEA ranks among the top five percent of all companies ranked by EcoVadis worldwide.

Corporate ESG Performance

Prime

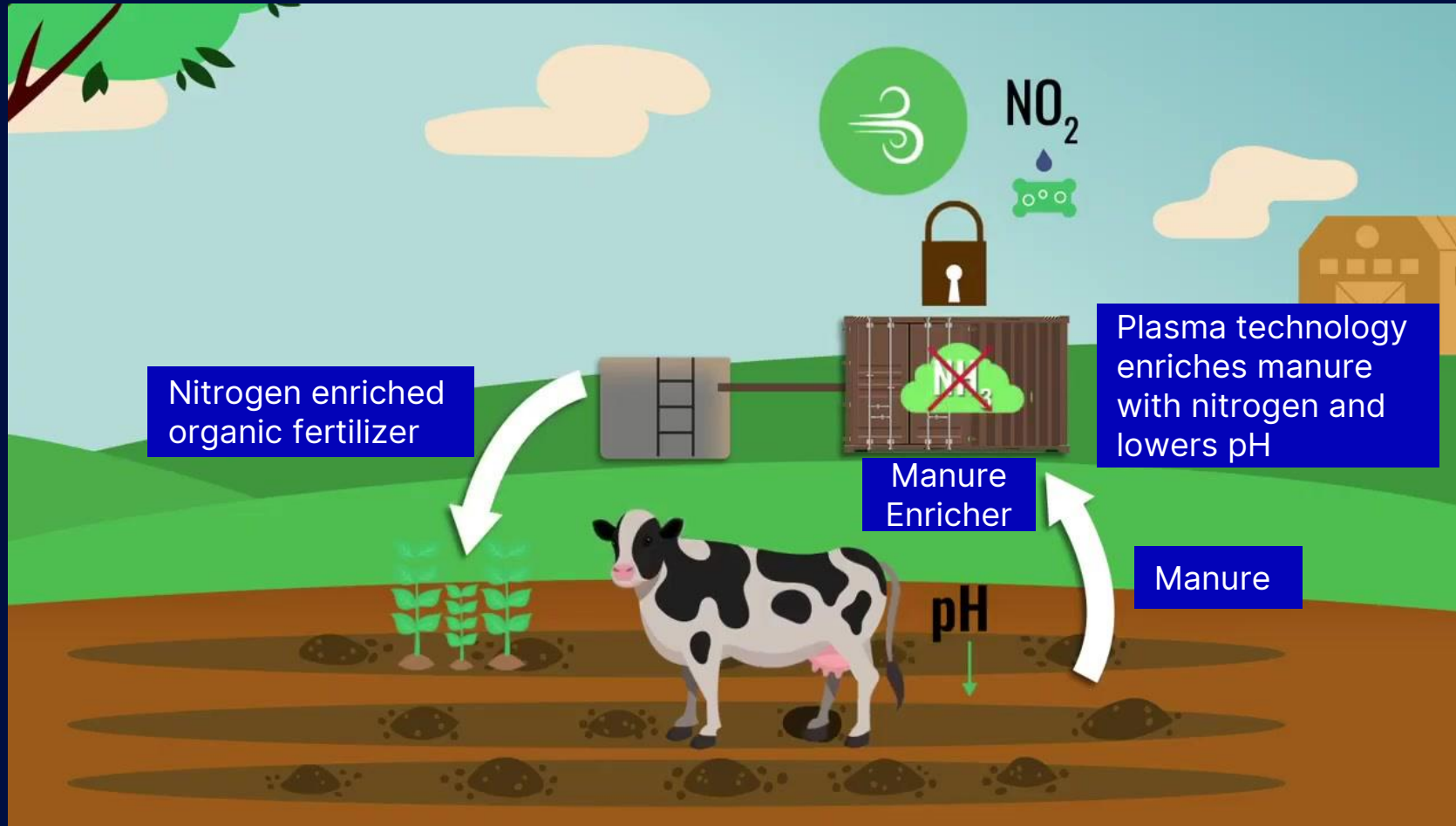
RATED BY **ISS ESG**

In September 2022, GEAs 'Prime Status' (leadership in its industry index group) was confirmed.

¹ The use by GEA of any MSCI ESG Research LLC or its affiliates ("MSCI") data, and the use of MSCI logos, trademarks, service marks or index names herein, do not constitute a sponsorship, endorsement, recommendation, or promotion of GEA by MSCI. MSCI services and data are the property of MSCI or its information providers, and are provided 'as-is' and without warranty. MSCI names and logos are trademarks or service marks of MSCI. | ² Copyright ©2022 Sustainalytics. All rights reserved. This section contains information developed by Sustainalytics (www.sustainalytics.com). Such information and data are proprietary of Sustainalytics and/or its third party suppliers (Third Party Data) and are provided for informational purposes only. They do not constitute an endorsement of any product or project, nor an investment advice and are not warranted to be complete, timely, accurate or suitable for a particular purpose. Their use is subject to conditions available at <https://www.sustainalytics.com/legal-disclaimers>.

Manure Enricher – sustainable farming

Produce your own fertilizer while reducing emissions



- ✓ No methane emissions from manure storage
- ✓ Reduces ammonia emissions and eliminates smell
- ✓ Enables local production of nitrogen enriched fertilizer
- ✓ Reduces need for chemical fertilizers
- ✓ YoY reduction in carbon footprint up to 30%
- ✓ Reducing air pollution up to 50%
- ✓ Improves crop yield by ~40% compared to regular manure

The workstreams are in full swing of implementing Mission 26

Sustainability



- Significant improvement in ESG Ratings in 2022
- Supplier Summit 2022: Introduction of sustainability criteria
- Sustainable dairy farming: Manure Enricher

Innovation & Digitalization



- Sales share of new products: 14%
- Some examples of new products launched in 2022:
 - AddCool
 - Automatic feeding robot
 - NexGen Press® for pharma industry

New Food



- 2% of FY22 sales
- Mobile Test Center launched on Anuga Foodtech in April 2022

Sales Excellence



- Organic new machines sales growth of 7.4% in FY22
- Finished definition of 600+ country specific initiatives across all divisions in scope and switched to full implementation mode
- Redefined Route-to-Market for selected Business Units leveraging existing direct sales and service organization

The workstreams are in full swing of implementing Mission 26

Sustainability



- Significant improvement in ESG Ratings in 2022
- Supplier Summit 2022: Introduction of sustainability criteria
- Sustainable dairy farming: Manure Enricher

Innovation & Digitalization



- Sales share of new products: 10%
- Some examples of new products launched in 2022:
 - AddCool
 - Automatic feeding robot
 - NexGen Press® for pharma industry

New Food



- 2% of FY22 sales
- Mobile Test Center launched on Anuga Foodtech in April 2022

Sales Excellence



- Organic new machines sales growth of 7.4% in FY22
- Finished definition of 600+ country specific initiatives across all divisions in scope and switched to full implementation mode
- Redefined Route-to-Market for selected Business Units leveraging existing direct sales and service organization

The workstreams are in full swing of implementing Mission 26

Sustainability



- Significant improvement in ESG Ratings in 2022
- Supplier Summit 2022: Introduction of sustainability criteria
- Sustainable dairy farming: Manure Enricher

Innovation & Digitalization



- Sales share of new products: 14%
- Some examples of new products launched in 2022:
 - AddCool
 - Automatic feeding robot
 - NexGen Press® for pharma industry

New Food



- 2% of FY22 sales
- Mobile Test Center launched on Anuga Foodtech in April 2022

Sales Excellence



- Organic new machines sales growth of 7.4% in FY22
- Finished definition of 600+ country specific initiatives across all divisions in scope and switched to full implementation mode
- Redefined Route-to-Market for selected Business Units leveraging existing direct sales and service organization

The workstreams are in full swing of implementing Mission 26

Service Excellence



- Organic service sales growth of 11.9% in FY22
- Service share: 34.9%, up from 34.2% in FY21

Operational Excellence



- ~€28m savings in procurement in FY22
- ~€8m savings in production in FY22
- Procurement & Supply Chain focus on mitigating supply shortages & market headwinds
- Ramp-up of first Factory of the Future

Acquisitions



- Actively screening market opportunities
- All divestments closed

The workstreams are in full swing of implementing Mission 26

Service Excellence



- Organic service sales growth of 11.9% in FY22
- Service share: 34.9%, up from 34.2% in FY21

Operational Excellence



- ~€28m savings in procurement in FY22
- ~€8m savings in production in FY22
- Procurement & Supply Chain focus on mitigating supply shortages & market headwinds
- Ramp-up of first Factory of the Future

Acquisitions



- Actively screening market opportunities
- All divestments closed

The workstreams are in full swing of implementing Mission 26

Service Excellence



- Organic service sales growth of 11.9% in FY22
- Service share: 34.9%, up from 34.2% in FY21

Operational Excellence



- ~€28m savings in procurement in FY22
- ~€8m savings in production in FY22
- Procurement & Supply Chain focus on mitigating supply shortages & market headwinds
- Ramp-up of first Factory of the Future

Acquisitions



- Actively screening market opportunities
- All divestments closed

BUSINESS & FINANCIAL REVIEW Q4 2022

Marcus A. Ketter, CFO



Executive Summary Q4 2022

€m	Q4 22	Q4 21	Δ	
Order intake	1,360	1,296	4.9%	Organic order intake growth of 4.6% YoY; seven large orders (>€15m) totaling €147m vs. three large orders in Q4 21 of €74m
Sales	1,414	1,283	10.2%	Organic sales growth of 9.7%; strong new machines and service sales growth
EBITDA ¹ EBITDA ¹ margin	207.6 14.7%	180.1 14.0%	15.3% 0.6%p	EBITDA ¹ increase driven by higher gross profit; operating costs increased due to higher expenses for selling and admin
EBIT ¹	157.3	128.8	22.1%	
ROCE ^{1,2}	31.8%	27.8%	3.9%p	Strong EBIT ¹ improvement overcompensates increase in capital employed; ROCE of all divisions up YoY
Net liquidity ³	346	500	-30.7%	YoY decline mainly due to share buyback program (€206m)

1 Before restructuring expenses | 2 Average of the last 4 quarters | 3 Including lease liabilities of €165m in Q4 2022 and €166m in Q4 2021

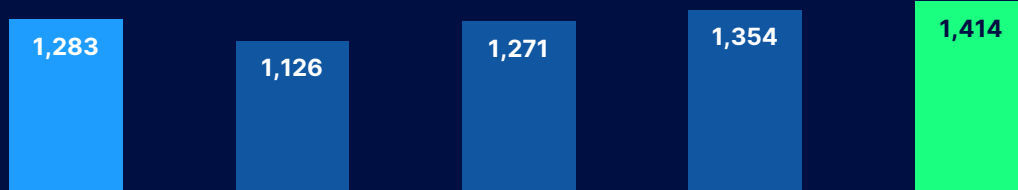
GEA Group

Strong organic sales growth translates into higher EBITDA¹

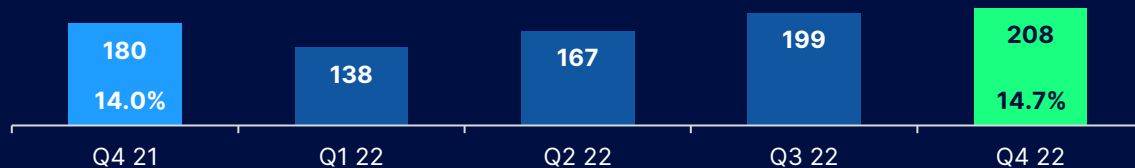
Order Intake, €m



Sales, €m



EBITDA¹, €m



Organic order intake ↑ 4.6% YoY

- All divisions grew order intake organically
- Large orders (>€15m) and orders between €5m and €15m contributing mostly to YoY order intake growth

Organic sales ↑ 9.7% YoY

- Organic service sales growth of 11.0% YoY
- Service sales share up by 0.2%p to 34.4%
- Organic new machines sales growth of 9.0% YoY

EBITDA¹ margin ↑ to 14.7% (Q4 21: 14.0%)

- EBITDA¹ improvement was driven by higher absolute and relative (in % of sales) gross profit in both, the new machines and the service business
- Operating costs increased driven by higher expenses for admin and selling (in particular, travel & personnel as well as build-up of New Food organization)

¹ Before restructuring expenses

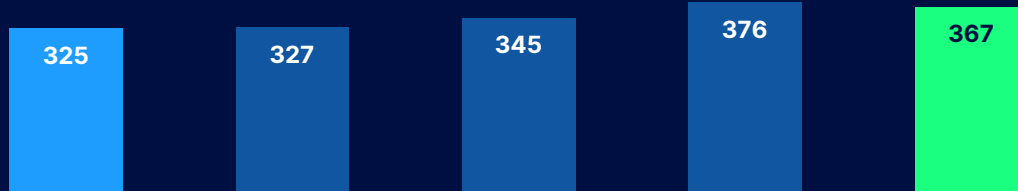
Separation & Flow Technologies

Double-digit organic sales growth and further EBITDA¹ margin increase

Order Intake, €m



Sales, €m



EBITDA¹, €m



Organic order intake ↑ 7.6% YoY

- Growth was driven by Dairy Processing, Beverage as well as Marine
- Base (<€1m) and orders between €5m and €15m grew strongly YoY

Organic sales ↑ 10.8% YoY

- Organic service sales growth of 16.3% YoY
- New machines sales organically up by 6.3% YoY
- Service sales share increased by 2.3%p to 47.3%

EBITDA¹ margin ↑ to 26.4% (Q4 21: 25.6%)

- Gross profit increase resulting from higher capacity utilization, better margins and higher service sales share
- Gross profit significantly overcompensated higher operating costs

¹ Before restructuring expenses

Liquid & Powder Technologies

Several larger orders and solid organic sales momentum

Order Intake, €m



Sales, €m



EBITDA¹, €m



Organic order intake ↑ 2.6% YoY

- Seven large orders (>€15m) totaling €147m vs. three large orders of in total €74m last year
- Growth was driven by the customer industries Beverage and Chemical while Dairy Processing, Food and Pharma were below prior year's level

Organic sales ↑ 6.7% YoY

- Service sales up organically by 1.1% YoY
- Organic new machines sales increased by 8.4% YoY
- Service sales share down by 1.3%p YoY to 21.4%

EBITDA¹ margin ↓ to 10.8% (Q4 21: 11.0%)

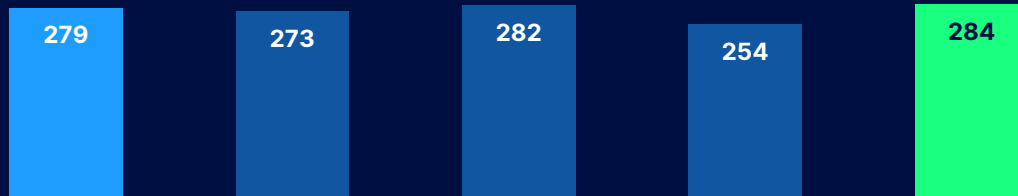
- Gross profit increased due to organic sales growth
- Operating costs slightly up YoY also due to build-up of New Food organization

¹ Before restructuring expenses

Food & Healthcare Technologies

Organic sales growth translates into strong YoY EBITDA¹ margin improvement

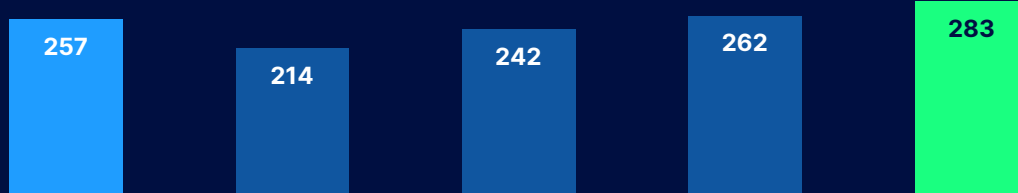
Order Intake, €m



Organic order intake **↑ 0.2% YoY**

- Strong performance in Pharma due to several larger orders in the current quarter offset by some areas in Food due to larger orders in the prior year quarter

Sales, €m



Organic sales **↑ 8.1% YoY**

- Organic service sales growth of 8.7% YoY
- Organic new machines sales grew by 7.8% YoY
- Service sales share up by 0.4%p to 29.4%

EBITDA¹, €m



EBITDA¹ margin **↑ to 13.5% (Q4 21: 12.4%)**

- Gross profit increased due to organic sales growth
- Operating costs above prior year's level due to higher selling and admin expenses
- Input cost inflation was offset by price increases and operating leverage on strong sales volume

¹ Before restructuring expenses

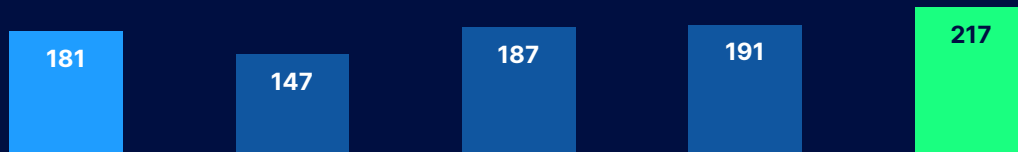
Farm Technologies

Strong organic order intake and sales growth resulting in EBITDA¹ margin increase

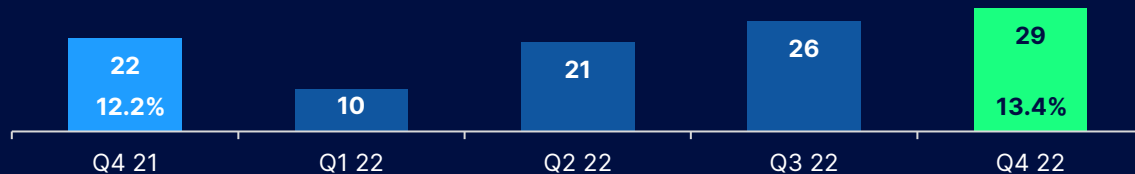
Order Intake, €m



Sales, €m



EBITDA¹, €m



Organic order intake **↑ 11.0% YoY**

- 4th quarter in a row with strong order intake growth
- Solid demand for automated milking equipment and service

Organic sales **↑ 14.2% YoY**

- Organic service sales growth of 21.0% YoY
- Organic new machines sales grew by 9.4% YoY
- Service share ratio up by 2.2%p to 43.9%

EBITDA¹ margin **↑ 13.4% (Q4 21: 12.2%)**

- Gross profit significantly above prior year's level due to strong organic sales growth and better gross margin
- Operating costs increased YoY driven by higher selling expenses

¹ Before restructuring expenses

Heating & Refrigeration Technologies

Solid organic order intake and sales growth; healthy EBITDA¹ margin improvement

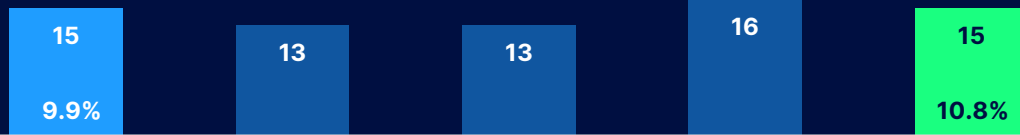
Order Intake, €m



Sales, €m



EBITDA¹, €m



Q4 21 Q1 22 Q2 22 Q3 22 Q4 22

Organic order intake ↑ 8.9% YoY

- Reported YoY decline of 2.1% due to divestments in Spain, Italy and France
- Good growth from customer industry Beverage as well as Oil & Gas, Distribution & Storage Centers, and Marine

Organic sales ↑ 6.0% YoY

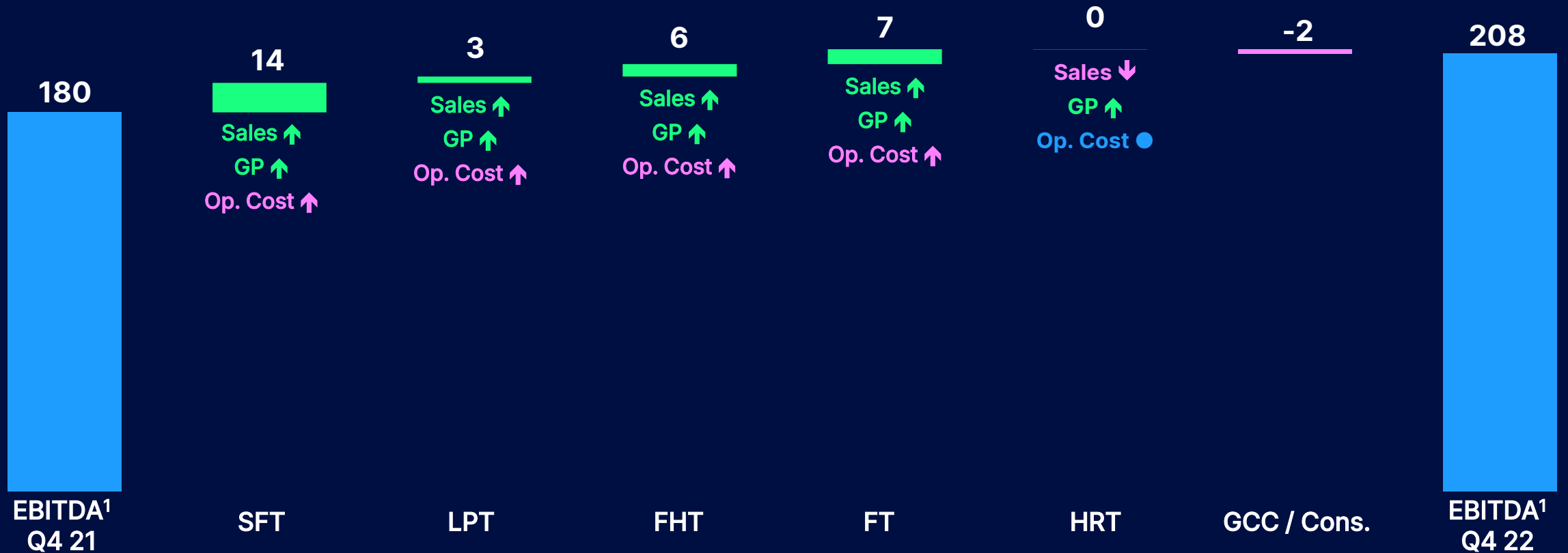
- Organic service sales growth of 4.0% YoY
- Organic new machines sales increased by 7.4% YoY
- Service ratio down by 2.6%p to 37.1%

EBITDA¹ margin ↑ to 10.8% (Q4 21: 9.9%)

- Gross profit slightly up YoY due to better gross margin
- Operating costs virtually unchanged YoY

¹ Before restructuring expenses

All divisions with positive EBITDA¹ contribution



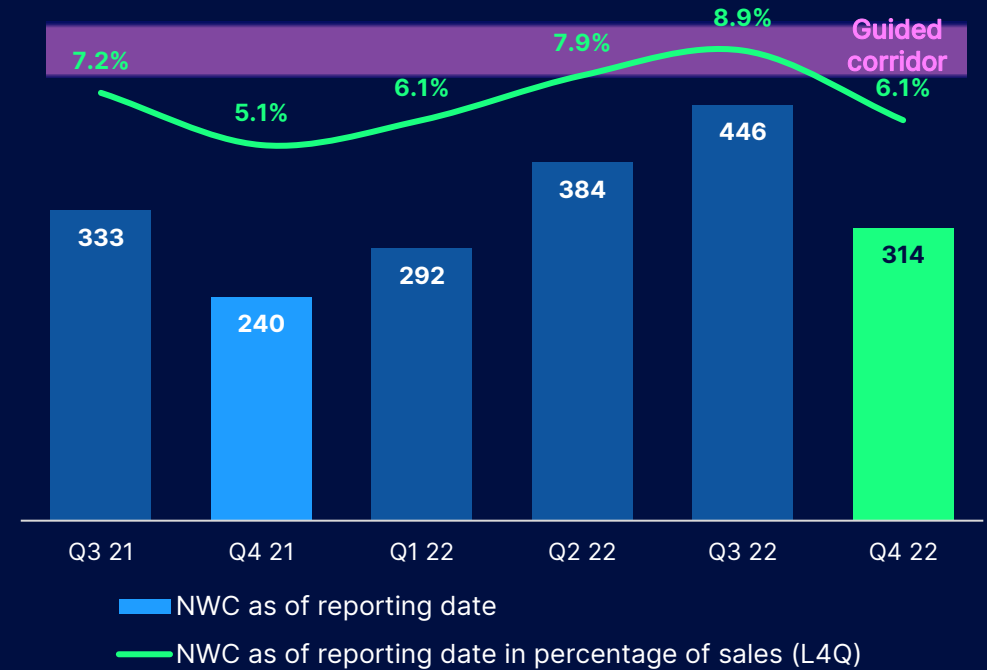
¹ Before restructuring expenses

GP¹ = Gross Profit¹; Operating Cost defined as difference between GP¹ and EBITDA¹

NWC/Sales ratio at 6.1%

Strong QoQ improvement driven by reduction in inventories and net contract assets

- NWC up YoY driven by an increase in inventory of €131m YoY due to supply chain challenges
- But down QoQ due to a reduction in inventory and net contract assets
- NWC ratio below the guided corridor of 8.0 – 10.0%



Strong net cash position

Solid Free Cash Flow generation in Q4

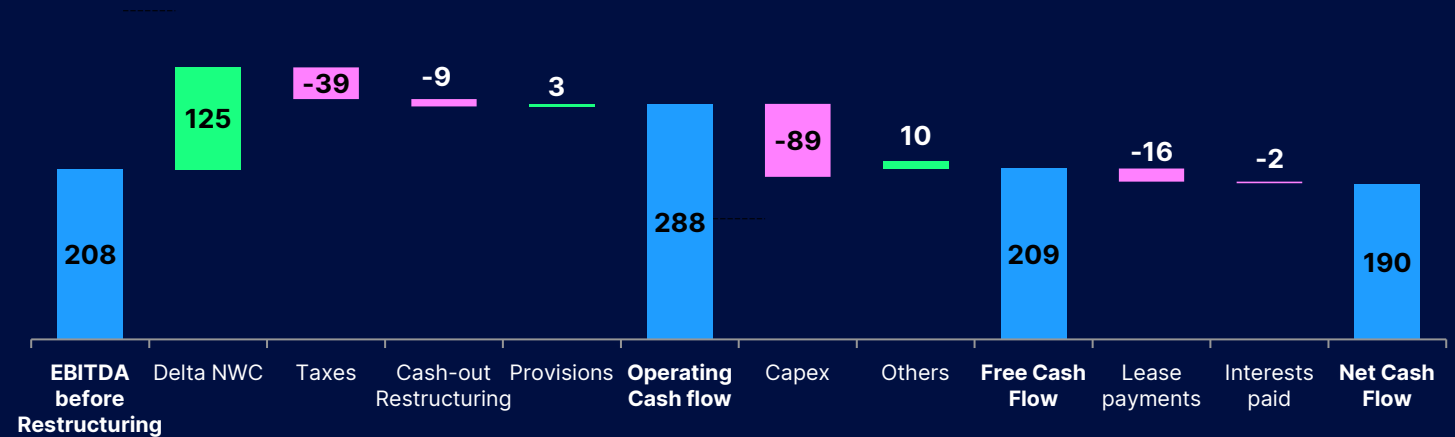
FCF

- NWC inflow of €125m driven mainly by inventory destocking
- Step-up in capex of €26m YoY in line with FY22 guidance of up to €230m (FY22 €204m)

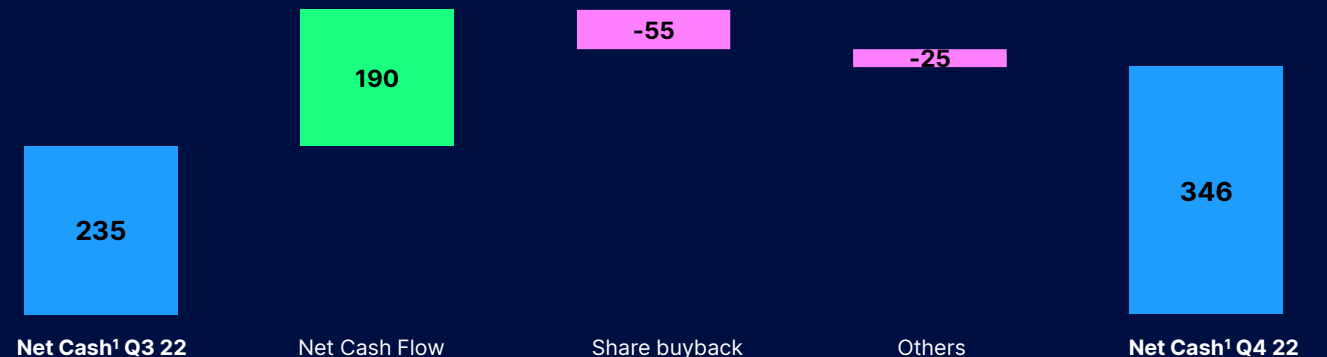
FCF conversion ratio² (L4Q)

- 47% of EBITDA was converted into FCF
- Target corridor of 55% to 65%
- Below target due to €80m NWC outflow in FY22

Free Cash Flow Q4 22, €m



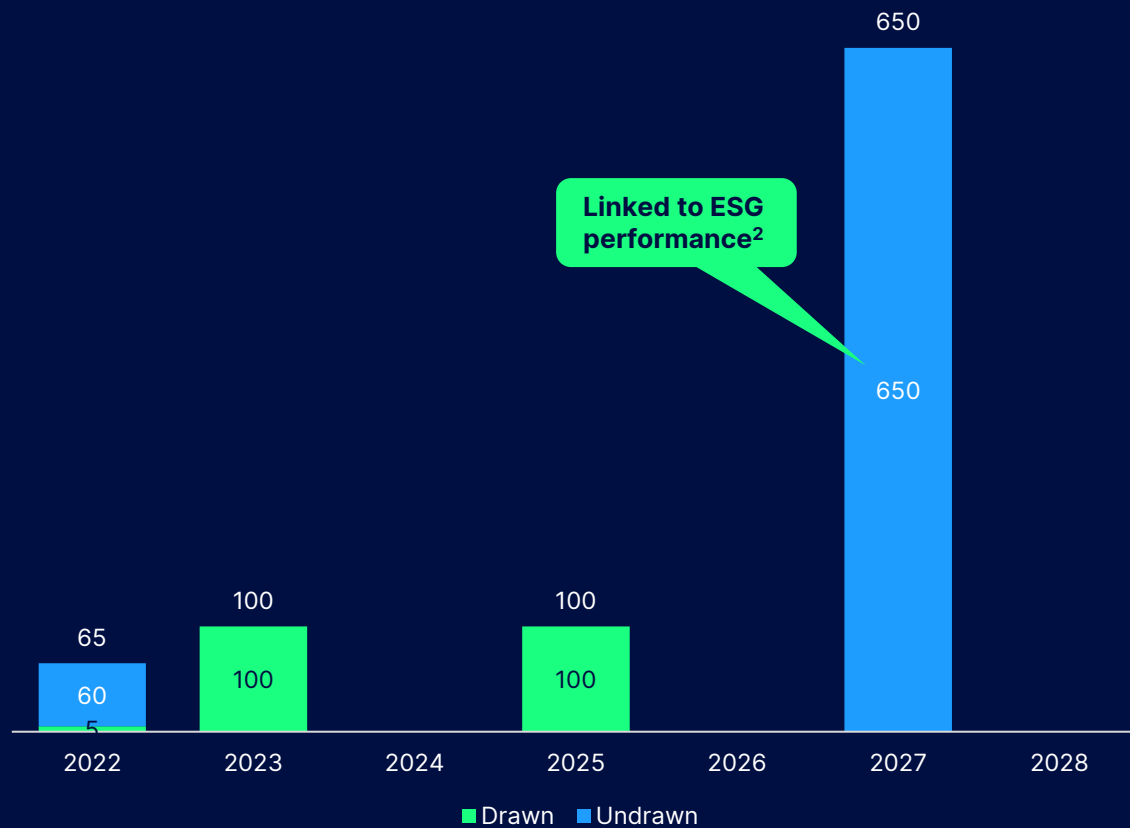
Net cash Q4 22 vs. Q3 22, €m



¹ Including lease liabilities of €165m in Q4 2022 and €166m in Q3 2022; ² before restructuring expenses

Strong financial position and sufficient financial headroom

Maturity structure (€m)



Financial KPIs

€m	Q4 22	Q4 21	Δ
Equity	2,281	2,076	↑
Leverage ¹ (Rating)	2.0	2.9	↓
Financial Headroom	650	650	●
Cash and cash equivalents	719	928	↓
- Drawn credit lines (incl. accrued interest)	207	263	↓
= Net liquidity excl. lease liabilities	512	666	↓
- Lease liabilities	165	166	●
= Net liquidity (incl. lease liabilities)	346	500	↓

¹ According to Moody's consideration (2.0x in December 2022 as of September 2022 and 2.9x in December 2021 as of September 2021)

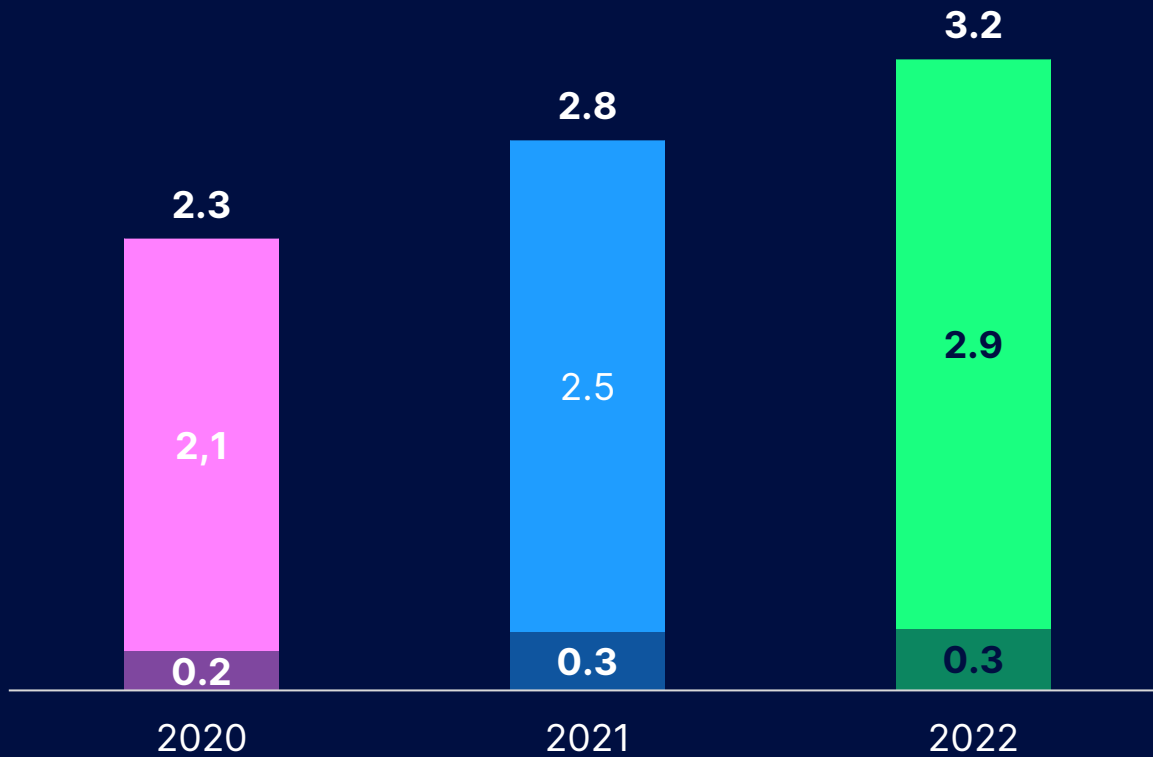
Rating

Agency	Last Update	Rating		Outlook	
		Current	Prior	Current	Prior
Moody's	01-Apr-22	Baa2	Baa2	stable	stable
Fitch	26-Apr-22	BBB	BBB	stable	stable

² Linked to ESG performance such as the achieved reduction of CO₂ emissions (Scope 1 and 2), female representation in leadership positions, etc.

Order backlog breakdown in €bn

Significant increase in backlog invoiceable in the current year



- ~74% of expected new machine sales 2023 secured through new machine order backlog invoiceable in 2023
- In FY 2022 this ratio has been 66%

■ Order backlog invoiceable in 2021 ■ Order backlog invoiceable in 2022 ■ Order backlog invoiceable in 2023
■ Order backlog invoiceable after 2021 ■ Order backlog invoiceable after 2022 ■ Order backlog invoiceable after 2023

UPDATE OPERATIONAL EXCELLENCE

Johannes Gilothe, COO

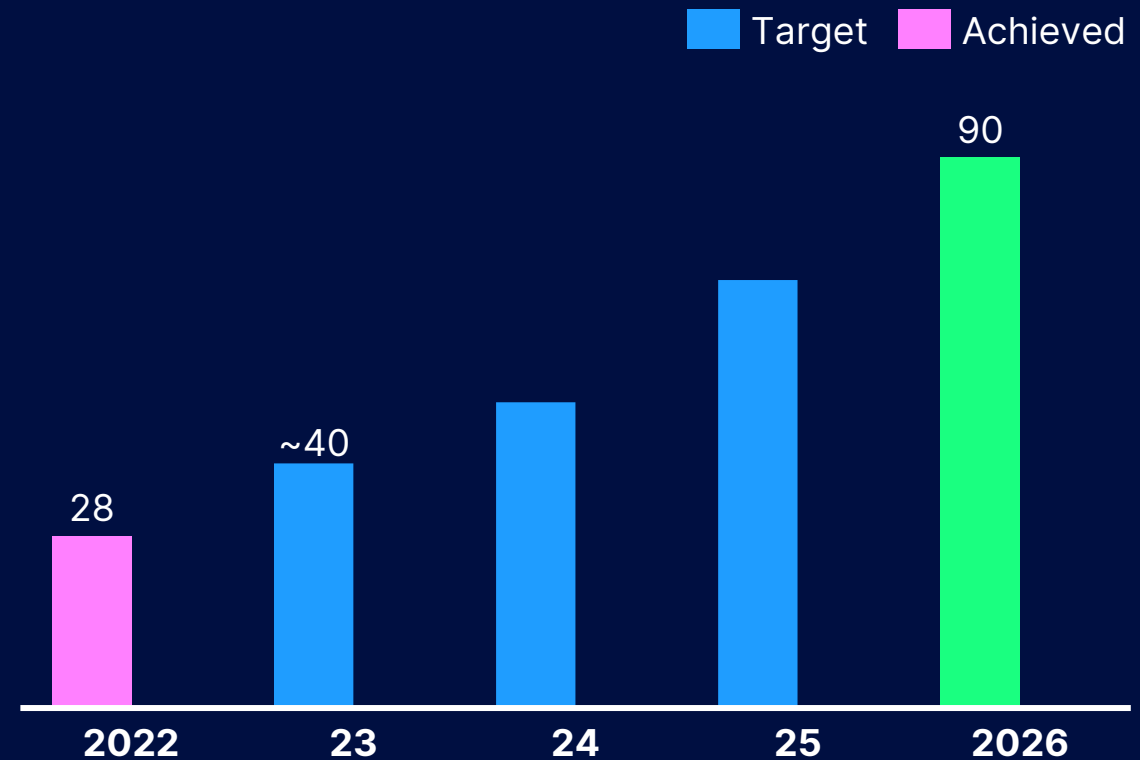


Status-quo on input cost increases & expected savings

Mitigating cost headwinds

- In 2022, ~€170m input cost increase faced (~€142m net input cost increase)
- For 2023, we expect ~€140m cost headwind vs. 2022 spend (~€128m net input cost increase)
 - Local inflation and wage increases generate significant headwinds in labor-intensive content and services
 - Energy prices are still higher than 2022
 - Logistics impacted across all transportation modes, due to market volatility & limited freight capacity

Mission 26 procurement savings ramp-up €m, cumulative

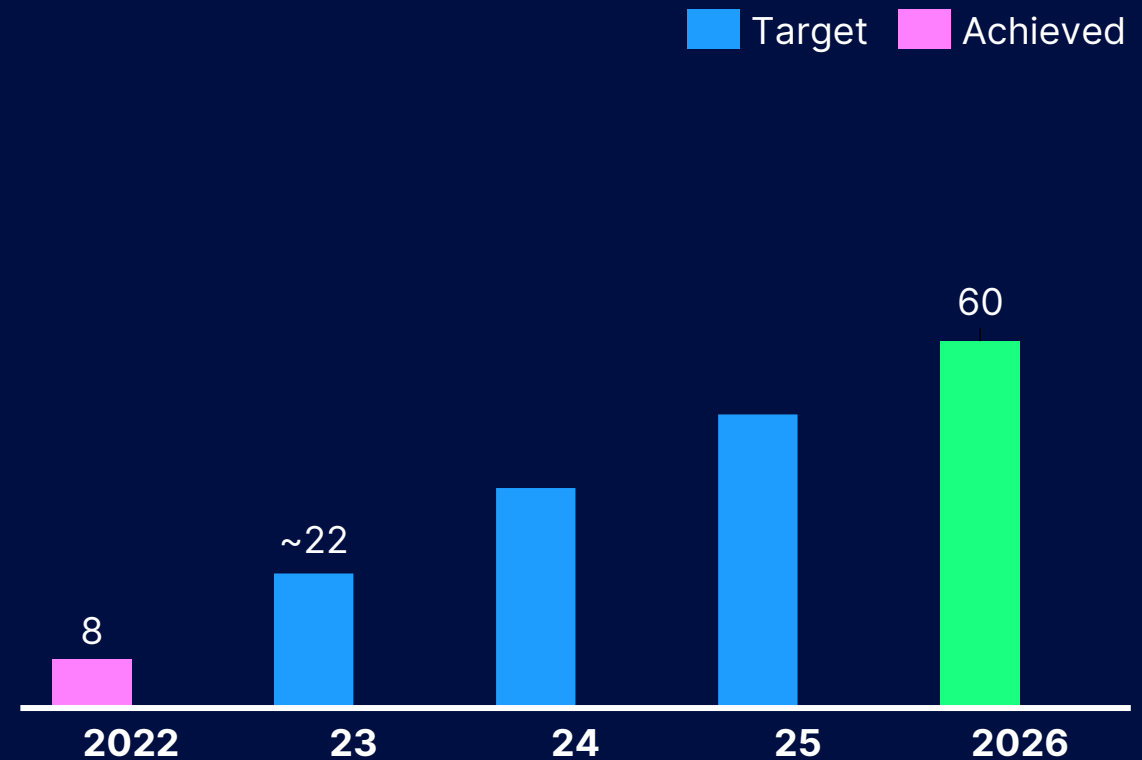


Production savings well on track towards Mission 26 Target

Optimizing production landscape

- GEA's first Factory of the Future: Koszalin set up, on time and in budget
- Multiple footprint optimization projects implemented as planned, 46 factories by end 2022 (coming from >60 in 2019)
- Roadmap towards CO₂ neutral production achieved good start in 2022 with 4 CO₂ neutral sites
- Production productivity program, Digitalization as well as Automation use cases ongoing across footprint to drive efficiency and savings

Mission 26 production savings ramp-up €m, cumulative



OUTLOOK FY 2023

Stefan Klebert, CEO



Guidance FY 2023

Organic sales

(currency and portfolio adjusted)

% YoY

>5.0

(PY: €5,165m)

EBITDA¹

(Before restructuring expenses)

€m

730 - 790

(PY: €712m)

ROCE¹

(Before restructuring expenses)

%

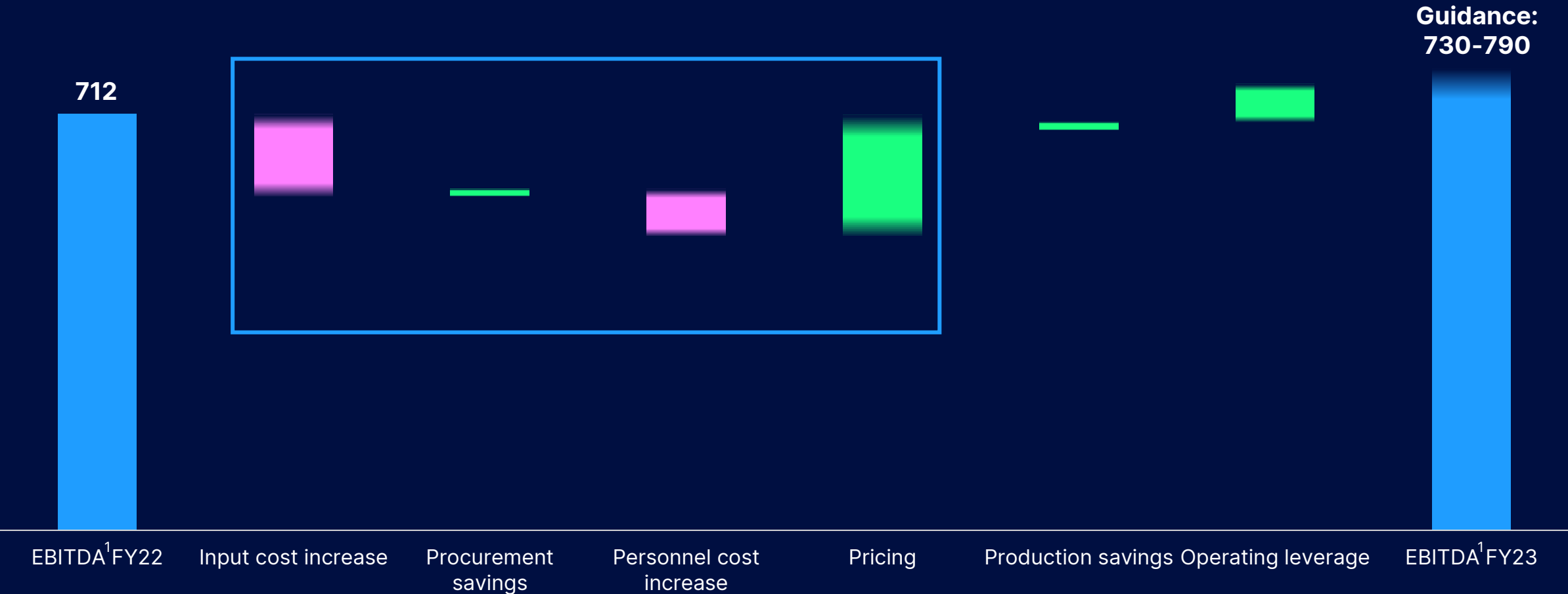
≥29.0

(PY: 31.8%)

In addition, GEA targets to further improve its EBITDA margin before restructuring expenses to **>13.8%**

¹ Based on constant exchange rates; for our divisional guidance, please see our annual report on page 159 & 160.

EBITDA¹ Bridge FY 2023 in €m



¹ Before restructuring expenses

Key priorities FY 2023

Sustainability

3 Excellence Initiatives:

Innovation & Digitalization

Sales

New Food

Service

Acquisitions

Operational

MISSION **26**↑

Delivering on our FY 2023 guidance

Roadmap for 2023



QUESTIONS & ANSWERS

Stefan Klebert, CEO

Marcus A. Ketter, CFO

Johannes Giloith, COO

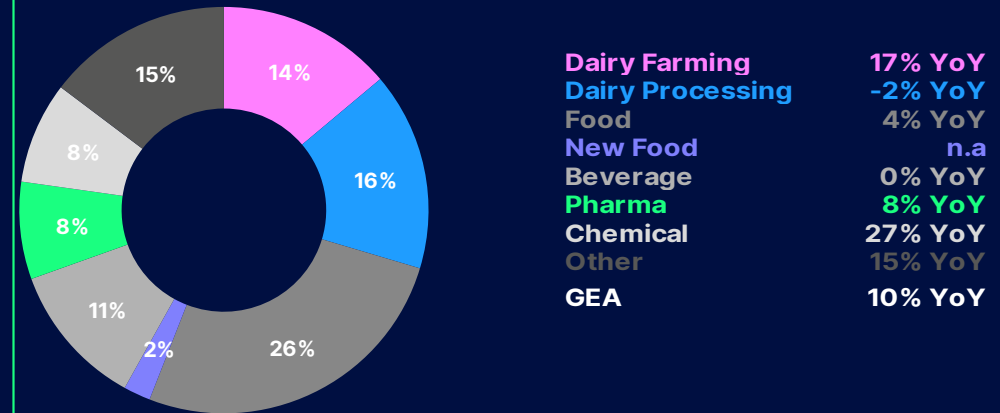


APPENDIX

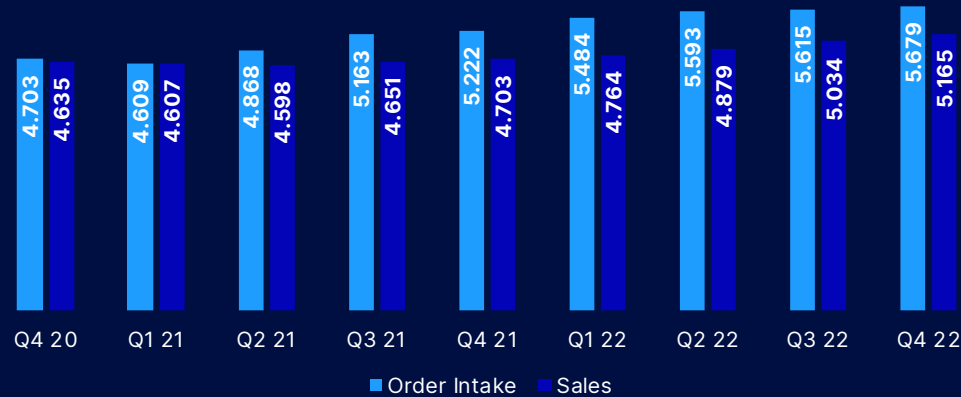
GEA – Q4 2022 figures

[in €m]	Q4 21	Q4 22	Δ YoY	L4Q Q4 21	L4Q Q4 22	Δ YoY
Order Intake	1.296,5	1.360,4	4,9%	5.222,5	5.678,9	8,7%
Organic ¹			4,6%			7,6%
Sales	1.282,6	1.413,7	10,2%	4.702,9	5.164,7	9,8%
Organic ¹			9,7%			8,9%
Order Backlog	2.785,4	3.192,7	14,6%	2.785,4	3.192,7	14,6%
EBITDA ²	180,1	207,6	15,3%	624,8	712,0	14,0%
EBITDA Margin ²	14,0%	14,7%	65 bps	13,3%	13,8%	50 bps
EBIT ²	128,8	157,3	22,1%	443,7	529,1	19,2%
EBIT Margin ²	10,0%	11,1%	108 bps	9,4%	10,2%	81 bps
ROCE ³	27,8%	31,8%	391 bps	27,8%	31,8%	391 bps

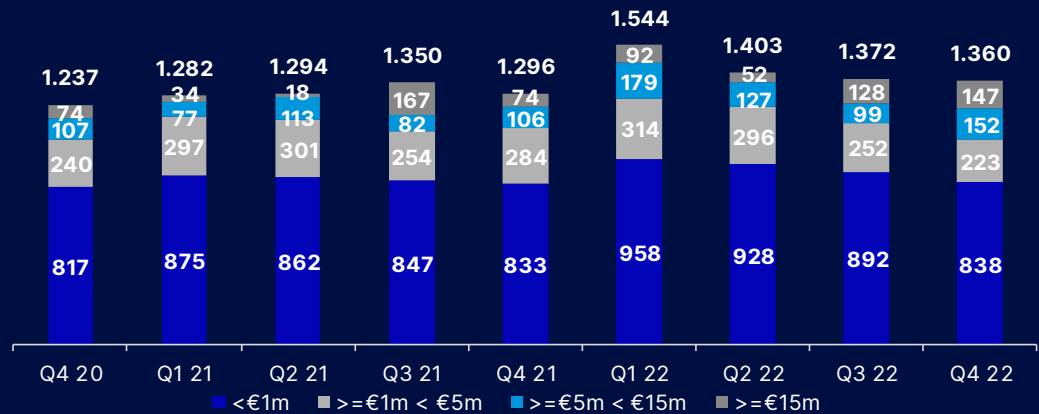
Sales by Customer Industry (L4Q)



Order Intake and Sales (L4Q in €m)



Order Intake Development by Size (in €m)

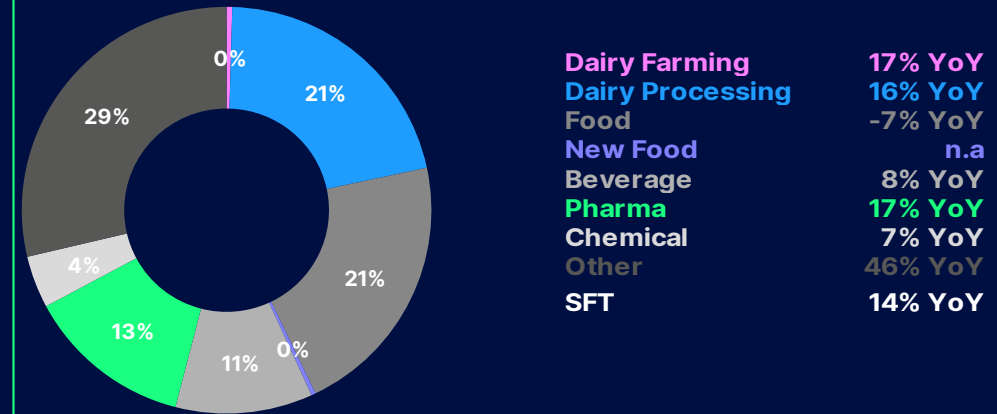


¹ By "organic", GEA means changes that are adjusted for currency and portfolio effects; ² before restructuring expenses; ³ average of the last 4 quarters

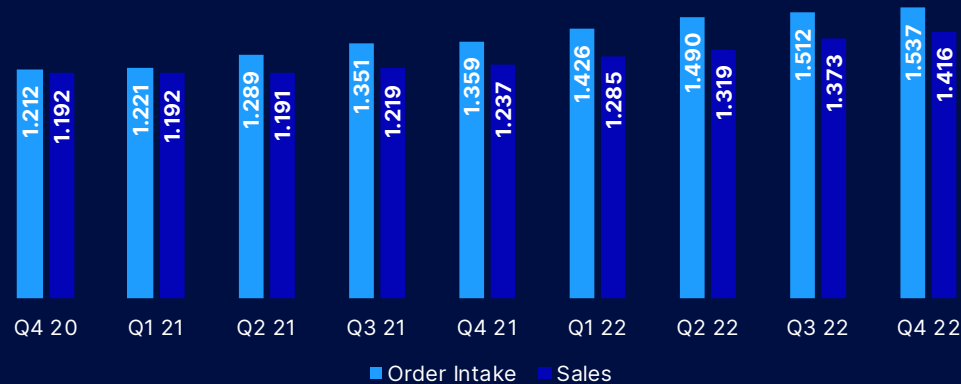
Separation & Flow Technologies – Q4 2022 figures

[in €m]	Q4 21	Q4 22	Δ YoY	L4Q Q4 21	L4Q Q4 22	Δ YoY
Order Intake	316,4	341,2	7,8%	1.359,1	1.537,0	13,1%
Organic ¹			7,6%			9,9%
Sales	324,9	367,3	13,1%	1.237,2	1.415,6	14,4%
Organic ¹			10,8%			10,7%
Order Backlog	489,4	592,0	21,0%	489,4	592,0	21,0%
EBITDA ²	83,0	97,0	16,8%	302,5	360,2	19,1%
EBITDA Margin ²	25,6%	26,4%	85 bps	24,5%	25,4%	100 bps
EBIT ²	69,6	84,9	22,1%	259,1	316,8	22,3%
EBIT Margin ²	21,4%	23,1%	171 bps	20,9%	22,4%	144 bps
ROCE ³	31,1%	37,2%	612 bps	31,1%	37,2%	612 bps

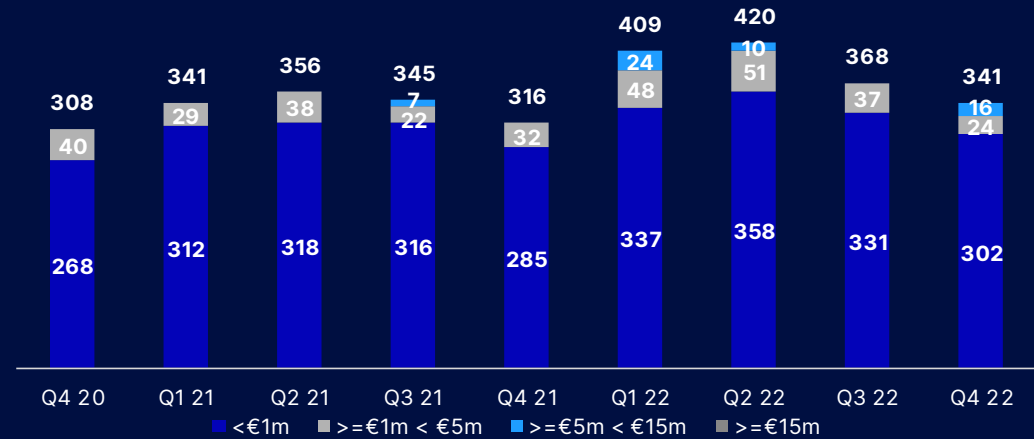
Sales by Customer Industry (L4Q)



Order Intake and Sales (L4Q in €m)



Order Intake Development by Size (in €m)

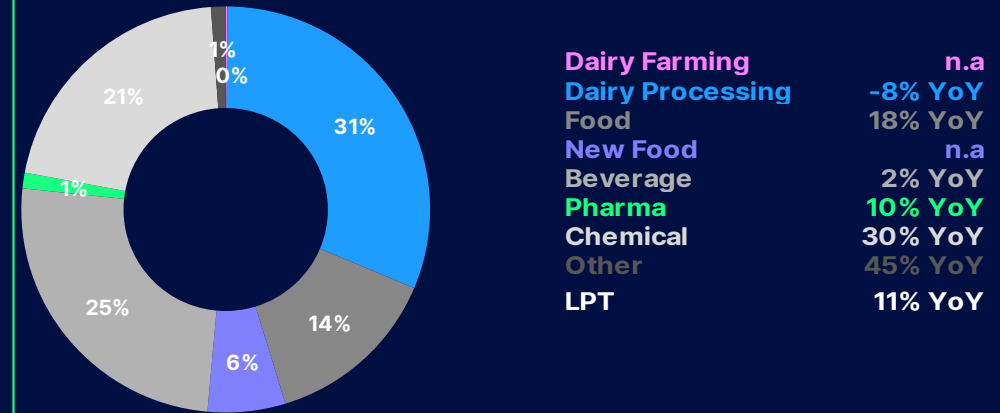


¹ By "organic", GEA means changes that are adjusted for currency and portfolio effects; ² before restructuring expenses; ³ ROCE, as one of the relevant performance indicators, is considered as „ROCE 3rd Party“ (excluding interdivisional effects in the capital employed) at the divisional level.

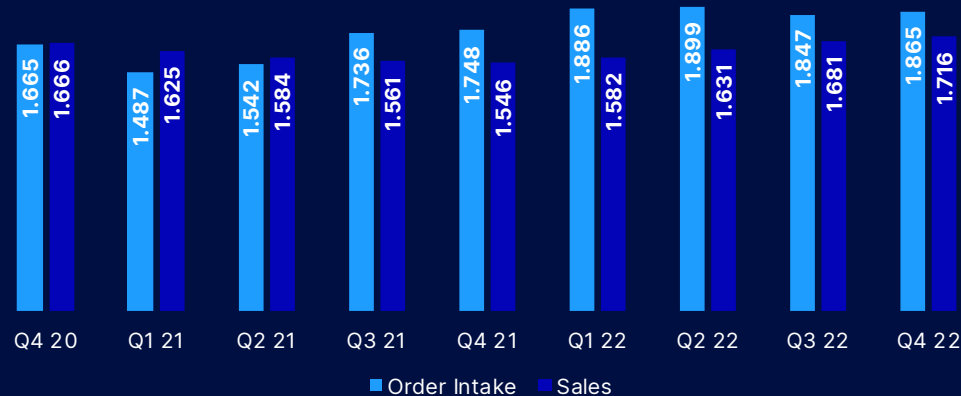
Liquid & Powder Technologies – Q4 2022 figures

[in €m]	Q4 21	Q4 22	Δ YoY	L4Q Q4 21	L4Q Q4 22	Δ YoY
Order Intake	460,5	478,5	3,9%	1.747,7	1.865,1	6,7%
Organic ¹			2,6%			4,0%
Sales	425,3	459,5	8,0%	1.546,1	1.715,6	11,0%
Organic ¹			6,7%			8,2%
Order Backlog	1.353,0	1.495,9	10,6%	1.353,0	1.495,9	10,6%
EBITDA ²	46,8	49,7	6,0%	150,0	165,6	10,4%
EBITDA Margin ²	11,0%	10,8%	-20 bps	9,7%	9,7%	-5 bps
EBIT ²	36,5	38,5	5,5%	114,0	129,6	13,7%
EBIT Margin ²	8,6%	8,4%	-20 bps	7,4%	7,6%	18 bps
ROCE ³	-	-	-	-	-	-

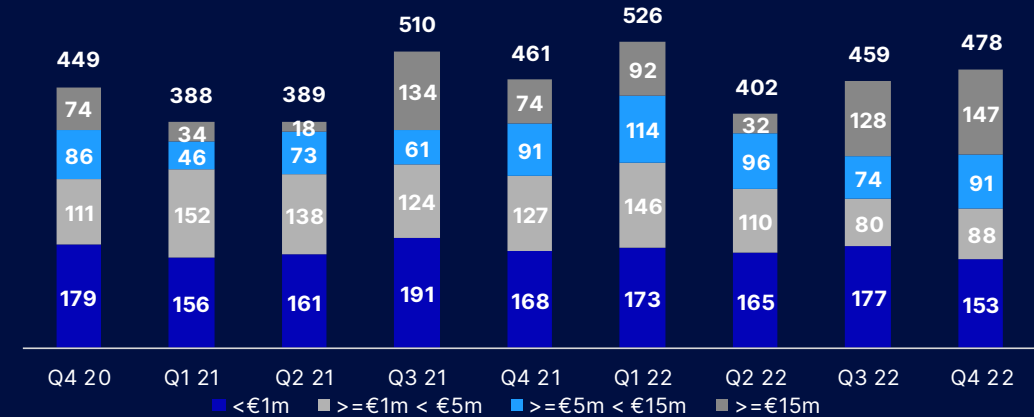
Sales by Customer Industry (L4Q)



Order Intake and Sales (L4Q in €m)



Order Intake Development by Size (in €m)

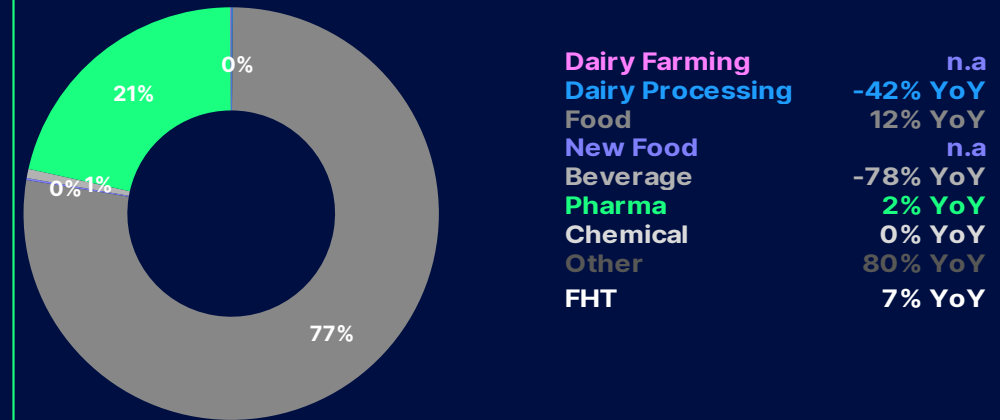


¹ By "organic", GEA means changes that are adjusted for currency and portfolio effects; ² before restructuring expenses; ³ ROCE, as one of the relevant performance indicators, has now been considered as „ROCE 3rd Party“ (excluding interdivisional effects in the capital employed) at the divisional level since the beginning of the financial year 2021. Due to negative capital employed, ROCE is not meaningful.

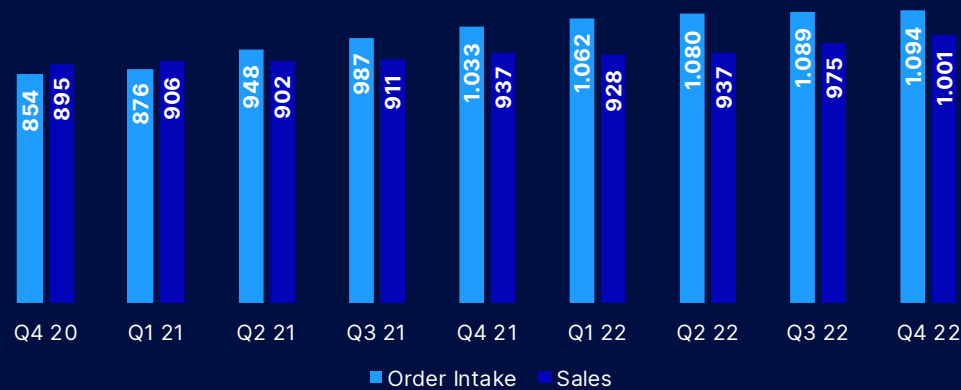
Food & Healthcare Technologies – Q4 2022 figures

[in €m]	Q4 21	Q4 22	Δ YoY	L4Q Q4 21	L4Q Q4 22	Δ YoY
Order Intake	279,1	284,3	1,9%	1.032,8	1.094,1	5,9%
Organic ¹			0,2%			3,4%
Sales	256,5	283,1	10,3%	937,1	1.001,3	6,9%
Organic ¹			8,1%			4,4%
Order Backlog	605,3	664,8	9,8%	605,3	664,8	9,8%
EBITDA ²	31,8	38,1	19,9%	100,4	107,3	6,9%
EBITDA Margin ²	12,4%	13,5%	107 bps	10,7%	10,7%	0 bps
EBIT ²	19,7	27,2	37,8%	55,8	65,5	17,5%
EBIT Margin ²	7,7%	9,6%	191 bps	6,0%	6,5%	59 bps
ROCE ³	14,7%	15,2%	45 bps	14,7%	15,2%	45 bps

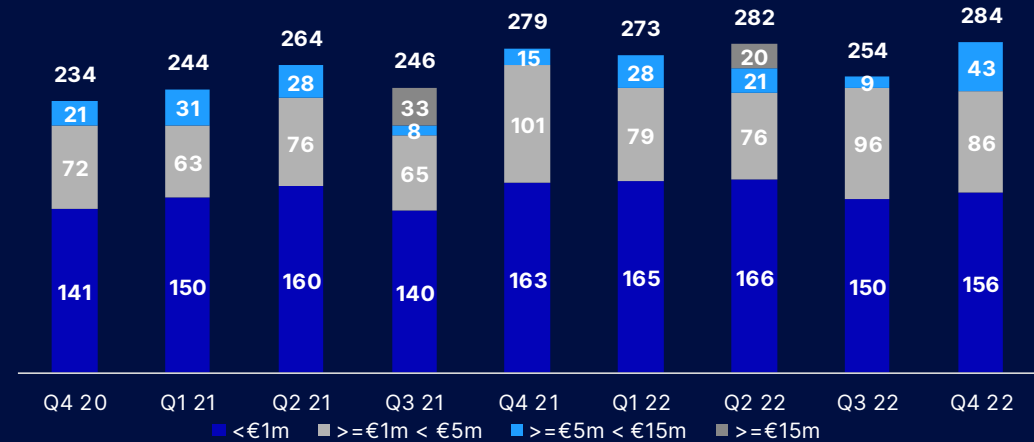
Sales by Customer Industry (L4Q)



Order Intake and Sales (L4Q in €m)



Order Intake Development by Size (in €m)

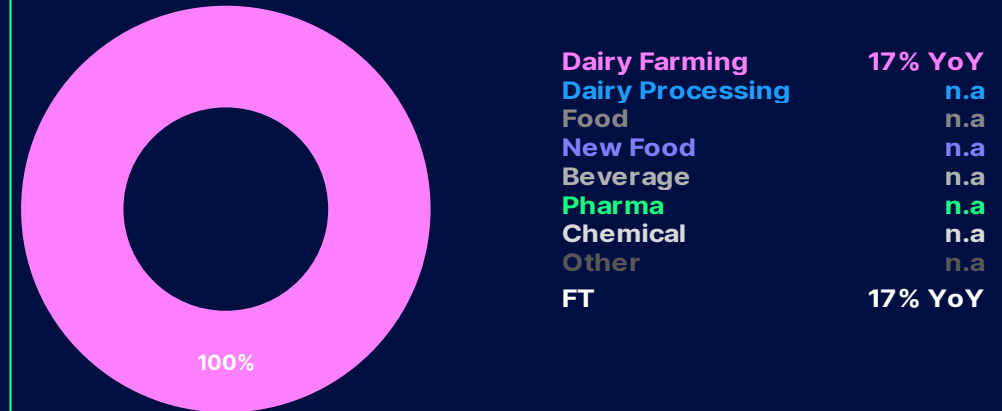


¹ By "organic", GEA means changes that are adjusted for currency and portfolio effects; ² before restructuring expenses; ³ ROCE, as one of the relevant performance indicators, is considered as „ROCE 3rd Party“ (excluding interdivisional effects in the capital employed) at the divisional level.

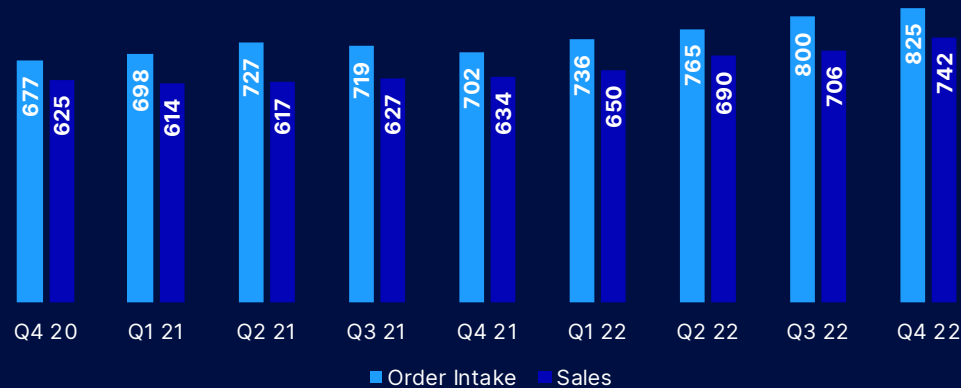
Farm Technologies – Q4 2022 figures

[in €m]	Q4 21	Q4 22	Δ YoY	L4Q Q4 21	L4Q Q4 22	Δ YoY
Order Intake	160,9	186,1	15,7%	702,1	825,2	17,5%
Organic ¹			11,0%			11,3%
Sales	180,5	216,6	20,0%	633,9	742,0	17,1%
Organic ¹			14,2%			10,7%
Order Backlog	214,8	290,7	35,3%	214,8	290,7	35,3%
EBITDA ²	22,0	29,0	32,0%	76,1	86,1	13,1%
EBITDA Margin ²	12,2%	13,4%	122 bps	12,0%	11,6%	-40 bps
EBIT ²	14,1	21,6	52,8%	48,6	58,2	19,6%
EBIT Margin ²	7,8%	10,0%	214 bps	7,7%	7,8%	17 bps
ROCE ³	19,8%	20,0%	16 bps	19,8%	20,0%	16 bps

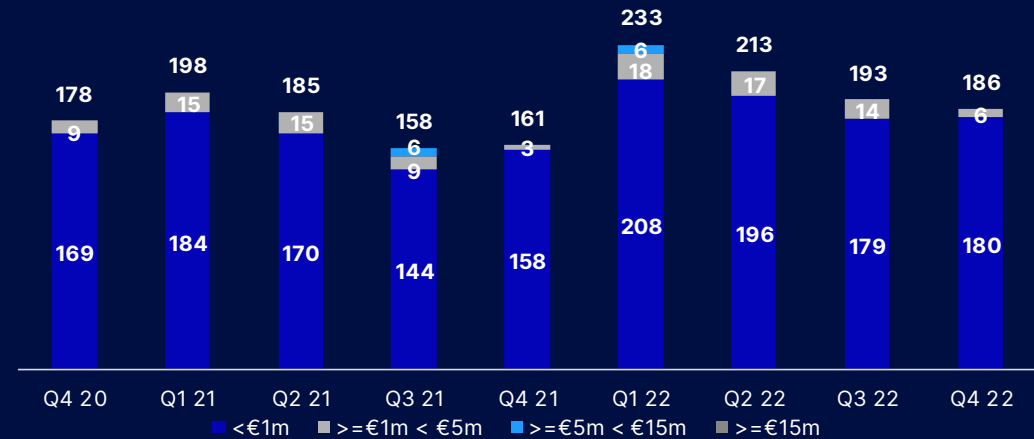
Sales by Customer Industry (L4Q)



Order Intake and Sales (L4Q in €m)



Order Intake Development by Size (in €m)

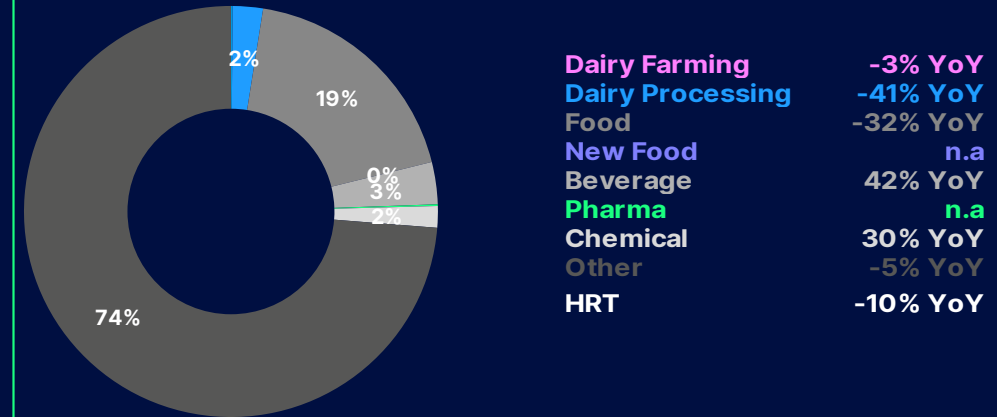


¹ By "organic", GEA means changes that are adjusted for currency and portfolio effects; ² before restructuring expenses; ³ ROCE, as one of the relevant performance indicators, is considered as „ROCE 3rd Party“ (excluding interdivisional effects in the capital employed) at the divisional level.

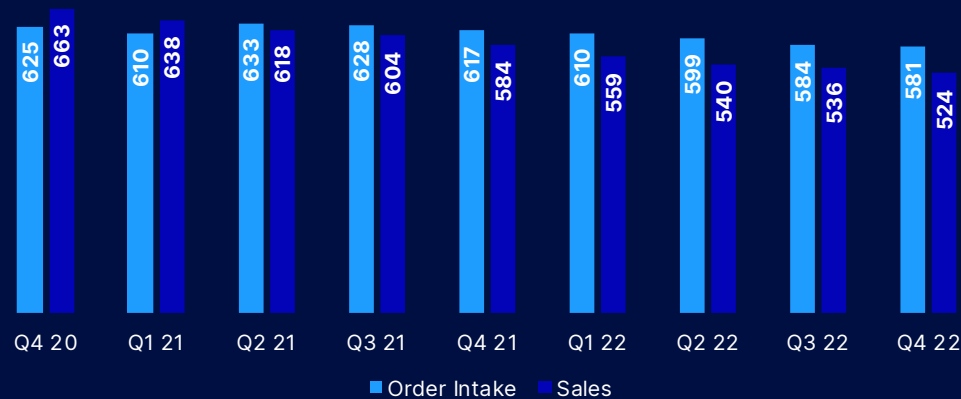
Heating & Refrigeration Technologies – Q4 2022 figures

[in €m]	Q4 21	Q4 22	Δ YoY	L4Q Q4 21	L4Q Q4 22	Δ YoY
Order Intake	130,0	127,3	-2,1%	617,0	581,1	-5,8%
Organic ¹			8,9%			10,3%
Sales	153,1	140,7	-8,1%	584,0	523,6	-10,3%
Organic ¹			6,0%			8,5%
Order Backlog	206,7	222,9	7,8%	206,7	222,9	7,8%
EBITDA ²	15,1	15,2	0,7%	59,5	57,1	-3,9%
EBITDA Margin ²	9,9%	10,8%	94 bps	10,2%	10,9%	73 bps
EBIT ²	10,9	11,6	6,5%	42,4	42,9	1,3%
EBIT Margin ²	7,1%	8,3%	113 bps	7,3%	8,2%	94 bps
ROCE ³	24,3%	25,5%	112 bps	24,3%	25,5%	112 bps

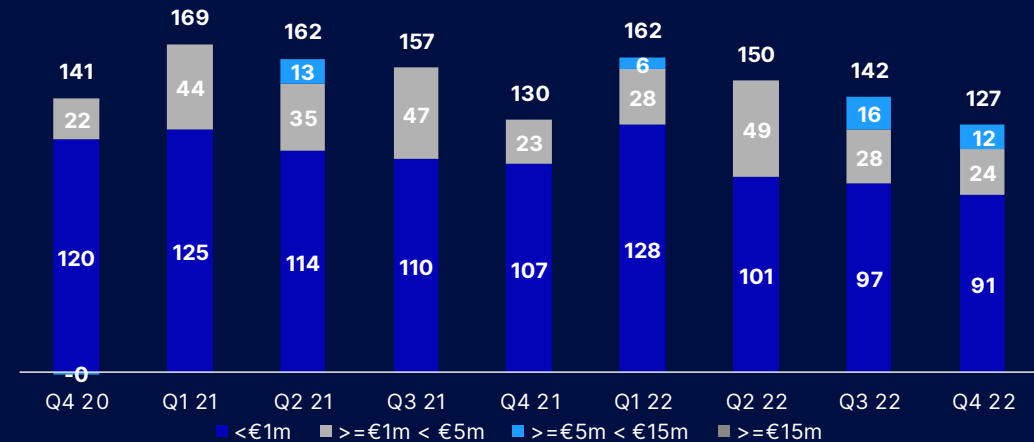
Sales by Customer Industry (L4Q)



Order Intake and Sales (L4Q in €m)

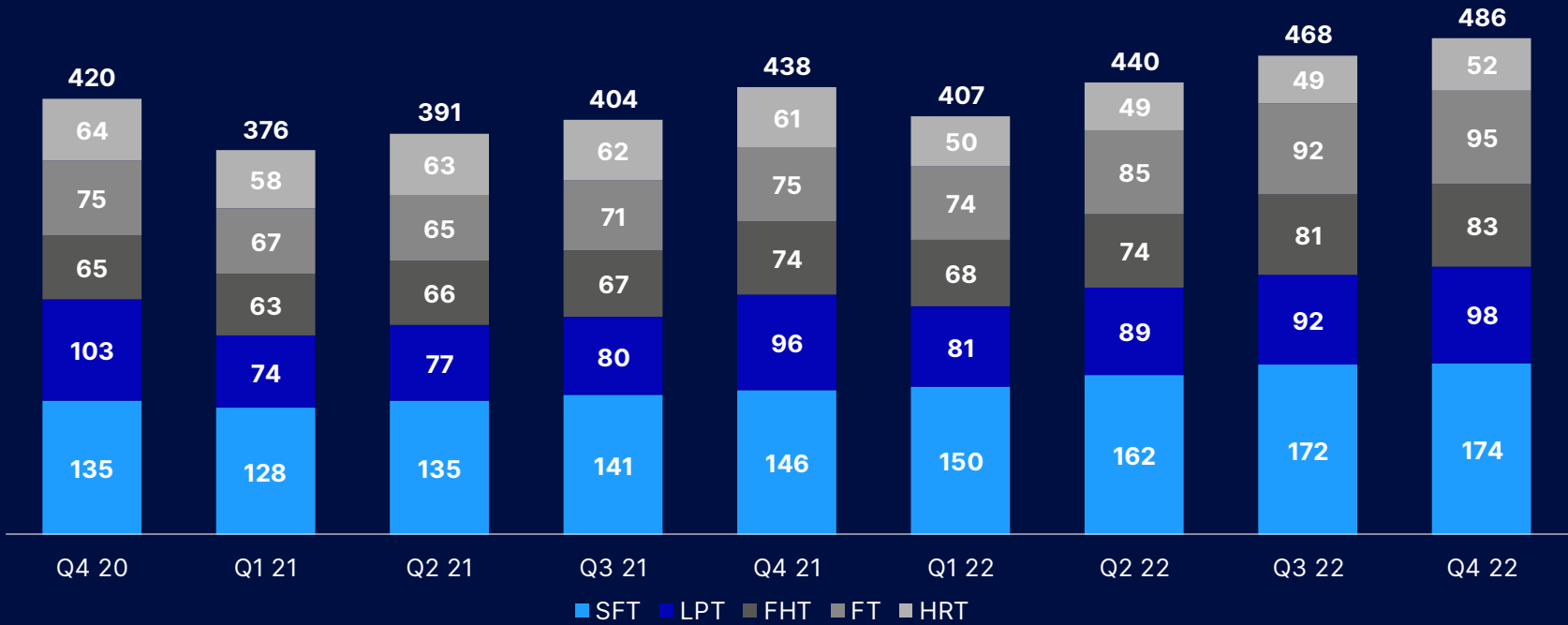


Order Intake Development by Size (in €m)



¹ By "organic", GEA means changes that are adjusted for currency and portfolio effects; ² before restructuring expenses; ³ ROCE, as one of the relevant performance indicators, is considered as „ROCE 3rd Party“ (excluding interdivisional effects in the capital employed) at the divisional level.

Service sales



Figures are shown in EUR million. Totals differ from sum below due to consolidation effects

Order Intake development Q4 2022

by division YoY change

	Q4 21	Δ M&A	Δ FX	Δ Organic	Q4 22
Separation & Flow Technologies	316,4	0 0,0%	1 0,3%	24 7,6%	341,2 7,8%
Liquid & Powder Technologies	460,5	0 0,0%	6 1,3%	12 2,6%	478,5 3,9%
Food & Healthcare Technologies	279,1	0 0,0%	5 1,7%	0 0,2%	284,3 1,9%
Farm Technologies	160,9	0 0,0%	8 4,7%	18 11,0%	186,1 15,7%
Heating & Refrigeration Technologies	130,0	-15 -11,8%	1 0,9%	12 8,9%	127,3 -2,1%
GEA	1.296,5	-15 -1,2%	20 1,5%	59 4,6%	1.360,4 4,9%

Order Intake development Q4 2022

Order sizes by division YoY change

	< €1m; Δ YoY	>= €1m < €5m; Δ YoY	>= €5m < €15m; Δ YoY	>= €15m; Δ YoY	Q4 22
Separation & Flow Technologies	302 17	24 -8	16 16	0 0	341,2
Liquid & Powder Technologies	153 -14	88 -40	91 -1	147 73	478,5
Food & Healthcare Technologies	156 -8	86 -15	43 28	0 0	284,3
Farm Technologies	180 23	6 3	0 0	0 0	186,1
Heating & Refrigeration Technologies	91 -16	24 2	12 12	0 0	127,3
GEA	838 5	223 -60	152 47	147 73	1.360,4

Sales development Q4 2022

by division YoY change

	Q4 21	Δ M&A	Δ FX	Δ Organic	Q4 22
Separation & Flow Technologies	324,9	0 0,0%	7 2,2%	35 10,8%	367,3 13,1%
Liquid & Powder Technologies	425,3	0 0,0%	6 1,3%	29 6,7%	459,5 8,0%
Food & Healthcare Technologies	256,5	0 0,0%	6 2,3%	21 8,1%	283,1 10,3%
Farm Technologies	180,5	0 0,0%	10 5,8%	26 14,2%	216,6 20,0%
Heating & Refrigeration Technologies	153,1	-24 -15,7%	2 1,6%	9 6,0%	140,7 -8,1%
GEA	1.282,6	-24 -1,9%	31 2,4%	124 9,7%	1.413,7 10,2%

Sales development Q4 2022

New machines and service sales by division YoY change

	NM sales Q4 22; org. Δ YoY	SER sales Q4 22; org. Δ YoY	SER share Q4 22; Δ YoY	Q4 22
Separation & Flow Technologies	193	174	47,3%	367,3
	6,3%	16,3%	2,3%p	13,1%
Liquid & Powder Technologies	361	98	21,4%	459,5
	8,4%	1,1%	-1,3%p	8,0%
Food & Healthcare Technologies	200	83	29,4%	283,1
	7,8%	8,7%	0,4%p	10,3%
Farm Technologies	121	95	43,9%	216,6
	9,4%	21,0%	2,2%p	20,0%
Heating & Refrigeration Technologies	89	52	37,1%	140,7
	7,4%	4,0%	-2,6%p	-8,1%
GEA	928	486	34,4%	1.413,7
	9,0%	11,0%	0,2%p	10,2%

Order intake split as of Q4 2022 L4Q:

Top 30 countries account for 87% of order intake

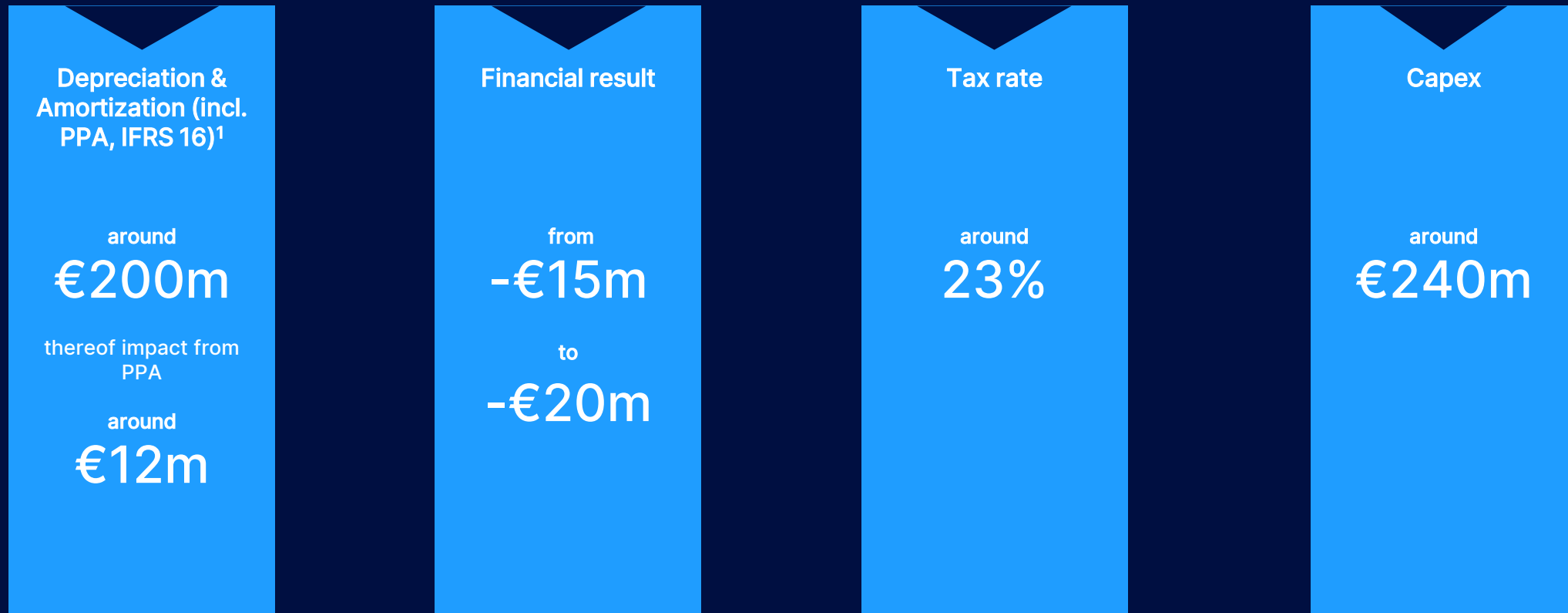
Top DM Countries	Share	Delta LTM %	BtB
United States	20%	↑	1,13
Germany	8%	↑	1,08
France	4%	↓	1,11
Netherlands	4%	↑	1,21
United Kingdom	3%	↗	1,12
Spain	2%	↓	1,03
Canada	2%	↑	1,00
Australia	2%	↑	1,28
Ireland	2%	↑	1,14
Belgium	2%	↓	0,94
Denmark	2%	↑	1,25
Italy	2%	↓	0,86
Switzerland	2%	↑	1,48
Japan	1%	↓	0,91
Korea, Republic of	1%	↑	1,33

Top EM Countries	Share	Delta LTM %	BtB
China	10%	↑	1,11
Poland	2%	↑	0,99
Brazil	2%	↓	0,99
India	2%	↑	1,24
Indonesia	2%	↑	1,02
Mexico	2%	↑	1,69
Turkey	2%	↑	1,37
Argentina	2%	↑	2,32
Russian Federation	1%	↓	0,74
South Africa	1%	↑	1,03
Thailand	1%	↓	0,92
Romania	1%	↑	1,40
Saudi Arabia	1%	↑	1,35
Colombia	1%	↑	3,80
United Arab Emirates	1%	↑	1,13

More than 5%	↑
Between 1% and 5%	↗
Between -1% and 1%	↘
Between -5% and -1%	↘
Less than -5%	↓

Classification based on World Economic Outlook, October 2021

Additional financial information for FY 2023



¹ Before restructuring expenses

FX development

Currency	% total Dec Q4 *	FX rates Dec Q4 (average)	Δ FX YoY Dec 2022 vs Dec 2021
EUR	41%	-	-
USD	19%	1,05	-11%
CNY	8%	7,08	-7%
DKK	4%	7,44	0%
GBP	3%	0,85	-1%
SGD	2%	1,45	-9%
PLN	2%	4,69	3%
BRL	2%	5,44	-15%
RUB	2%	74,80	-14%
CAD	2%	1,37	-8%
NZD	2%	1,66	-1%

*Share of functional (i.e. local P&Ls) currencies in the translation mix of the group;
all figures on a YTD basis

Historical timeline (1/4)

Order Intake €m	Q1 17	Q2 17	Q3 17	Q4 17	FY 17	Q1 18	Q2 18	Q3 18	Q4 18	FY 18	Q1 19	Q2 19	Q3 19	Q4 19	FY 19	Q1 20	Q2 20	Q3 20	Q4 20	FY 20	Q1 21	Q2 21	Q3 21	Q4 21	FY 21	Q1 22	Q2 22	Q3 22	Q4 22	FY 22
SFT	293	301	250	309	1.153	307	305	269	308	1.189	314	323	325	310	1.272	332	288	284	308	1.212	341	356	345	316	1.359	409	420	368	341	1.537
LPT	370	446	362	477	1.654	297	517	428	382	1.624	410	365	505	549	1.828	566	335	316	449	1.665	388	389	510	461	1.748	526	402	459	478	1.865
FHT	234	212	180	223	849	225	304	234	307	1.070	238	222	210	244	914	222	192	206	234	854	244	264	246	279	1.033	273	282	254	284	1.094
FT	167	170	168	180	685	183	167	170	153	674	162	158	156	165	642	177	156	166	178	677	198	185	158	161	702	233	213	193	186	825
HRT	181	194	174	224	772	170	210	196	223	799	154	198	175	179	707	184	138	161	141	625	169	162	157	130	617	162	150	142	127	581
Cons./ Other	(109)	(82)	(77)	(96)	(363)	(81)	(119)	(99)	(139)	(438)	(92)	(120)	(117)	(104)	(432)	(105)	(75)	(77)	(73)	(330)	(58)	(62)	(66)	(50)	(236)	(59)	(64)	(44)	(57)	(224)
GEA	1.136	1.241	1.057	1.317	4.751	1.103	1.383	1.197	1.235	4.918	1.186	1.147	1.255	1.343	4.931	1.377	1.034	1.055	1.237	4.703	1.282	1.294	1.350	1.296	5.222	1.544	1.403	1.372	1.360	5.679
Order Intake Group < 1 €m	Q1 17	Q2 17	Q3 17	Q4 17	FY 17	Q1 18	Q2 18	Q3 18	Q4 18	FY 18	Q1 19	Q2 19	Q3 19	Q4 19	FY 19	Q1 20	Q2 20	Q3 20	Q4 20	FY 20	Q1 21	Q2 21	Q3 21	Q4 21	FY 21	Q1 22	Q2 22	Q3 22	Q4 22	FY 22
SFT	251	257	239	263	1.010	271	272	245	267	1.055	273	288	277	280	1.118	274	260	256	268	1.058	312	318	316	285	1.231	337	358	331	302	1.327
LPT	180	184	154	197	714	181	196	160	202	739	194	212	215	202	823	192	176	170	179	717	156	161	191	168	675	173	165	177	153	668
FHT	145	110	118	167	540	165	129	137	149	580	136	143	127	152	558	143	122	123	141	529	150	160	140	163	614	165	166	150	156	637
FT	159	166	165	164	653	171	164	154	148	637	158	146	152	161	617	162	146	153	169	631	184	170	144	158	655	208	196	179	180	764
HRT	133	153	130	155	572	147	160	152	164	622	132	142	122	135	531	138	106	117	120	481	125	114	110	107	456	128	101	97	91	417
GEA	758	789	729	850	3.126	853	802	748	791	3.195	802	811	792	825	3.230	830	742	749	817	3.136	875	862	847	833	3.416	958	928	892	838	3.616
Order Intake Group >= 1 €m < 5 €m	Q1 17	Q2 17	Q3 17	Q4 17	FY 17	Q1 18	Q2 18	Q3 18	Q4 18	FY 18	Q1 19	Q2 19	Q3 19	Q4 19	FY 19	Q1 20	Q2 20	Q3 20	Q4 20	FY 20	Q1 21	Q2 21	Q3 21	Q4 21	FY 21	Q1 22	Q2 22	Q3 22	Q4 22	FY 22
SFT	23	24	18	25	90	28	14	24	20	86	30	29	17	30	107	37	28	11	40	117	29	38	22	32	121	48	51	37	24	160
LPT	103	131	82	160	476	93	121	86	110	410	92	98	99	117	406	116	111	97	111	434	152	138	124	127	541	146	110	80	88	423
FHT	45	38	44	41	168	61	105	69	78	313	70	62	50	72	254	66	56	48	72	242	63	76	65	101	305	79	76	96	86	337
FT	9	4	3	17	32	12	3	10	5	31	4	12	5	4	25	16	10	6	9	40	15	15	9	3	41	18	17	14	6	55
HRT	31	30	38	28	128	23	38	21	48	131	23	38	21	34	115	38	27	28	22	115	44	35	47	23	148	28	49	28	24	130
GEA	211	227	185	270	894	218	281	210	260	969	219	238	192	258	907	263	224	184	240	911	297	301	254	284	1.135	314	296	252	223	1.086
Order Intake Group >= 5 €m < 15 €m	Q1 17	Q2 17	Q3 17	Q4 17	FY 17	Q1 18	Q2 18	Q3 18	Q4 18	FY 18	Q1 19	Q2 19	Q3 19	Q4 19	FY 19	Q1 20	Q2 20	Q3 20	Q4 20	FY 20	Q1 21	Q2 21	Q3 21	Q4 21	FY 21	Q1 22	Q2 22	Q3 22	Q4 22	FY 22
SFT	19	20	(7)	22	53	9	19	-	-	28	10	6	13	-	29	21	-	16	-	37	-	-	7	-	7	24	10	-	16	51
LPT	65	53	90	61	269	23	103	103	55	284	86	55	86	75	302	117	26	30	86	259	46	73	61	91	271	114	96	74	91	375
FHT	16	6	18	15	55	-	45	28	11	84	31	-	17	21	70	13	14	17	21	65	31	28	8	15	81	28	21	9	43	101
FT	-	-	-	-	-	-	-	6	-	6	-	-	-	-	-	-	-	7	-	7	-	-	6	-	6	6	-	-	-	6
HRT	17	11	5	24	57	-	12	23	11	46	-	18	32	10	61	9	6	16	(0)	30	-	13	-	-	13	6	-	16	12	35
GEA	116	89	107	122	434	32	180	160	76	448	127	80	148	106	462	144	46	85	107	382	77	113	82	106	378	179	127	99	152	558
Order Intake Group >= 15 €m	Q1 17	Q2 17	Q3 17	Q4 17	FY 17	Q1 18	Q2 18	Q3 18	Q4 18	FY 18	Q1 19	Q2 19	Q3 19	Q4 19	FY 19	Q1 20	Q2 20	Q3 20	Q4 20	FY 20	Q1 21	Q2 21	Q3 21	Q4 21	FY 21	Q1 22	Q2 22	Q3 22	Q4 22	FY 22
SFT	-	-	-	-	-	-	-	-	22	22	-	-	17	-	17	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
LPT	22	78	35	59	194	-	96	79	16	191	38	-	105	154	298	140	22	19	74	255	34	18	134	74	260	92	32	128	147	399
FHT	28	58	-	-	86	-	24	-	69	93	-	18	15	-	33	-	-	18	-	18	-	-	33	-	33	-	20	-	-	20
FT	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
HRT	-	-	-	16	16	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
GEA	50	136	35	75	296	-	120	79	107	306	38	18	122	154	332	140	22	37	74	273	34	18	167	74	293	92	52	128	147	419
Organic Order Intake Growth ¹	Q1 17	Q2 17	Q3 17	Q4 17	FY 17	Q1 18	Q2 18	Q3 18	Q4 18	FY 18	Q1 19	Q2 19	Q3 19	Q4 19	FY 19	Q1 20	Q2 20	Q3 20	Q4 20	FY 20	Q1 21	Q2 21	Q3 21	Q4 21	FY 21	Q1 22	Q2 22	Q3 22	Q4 22	FY 22
SFT	5,3%	(2,3%)	(2,4%)	15,1%	3,9%	10,7%	4,7%	7,5%	1,1%	5,9%	1,5%	5,4%	19,6%	0,5%	6,3%	6,0%	(9,8%)	(9,2%)	4,0%	(2,4%)	6,9%	28,3%	21,4%	4,9%	14,9%	16,3%	13,6%	1,8%	7,6%	9,9%
LPT	(20,8%)	(2,5%)	(5,8%)	7,5%	(5,4%)	(20,3%)	18,4%	19,7%	(20,1%)	(1,1%)	36,4%	(30,4%)	15,9%	41,5%	11,0%	38,3%	(6,6%)	(34,8%)	(15,4%)	(7,0%)	(22,6%)	28,2%	72,5%	6,7%	13,5%	33,5%	0,2%	(14,2%)	2,6%	4,0%
FHT	33,4%	24,0%	(4,2%)	(1,5%)	11,0%	(21,7%)	17,3%	5,3%	30,6%	7,5%	4,7%	(27,3%)	(10,6%)	(21,1%)	(15,1%)	(6,7%)	(13,4%)	(1,0%)	(2,8%)	(6,0%)	4,3%	32,7%	12,4%	11,3%	14,5%	9,7%	4,4%	(0,2%)	0,2%	3,4%
FT	11,1%	6,2%	23,9%	26,4%	16,6%	18,9%	4,7%	6,5%	(13,0%)	3,9%	(11,4%)	(5,4%)	(10,3%)	7,2%	(5,4%)	10,1%	2,3%	13,8%	16,5%	10,7%	29,6%	36,1%	2,5%	(7,1%)	14,8%	14,2%	8,0%	11,8%	11,0%	11,3%
HRT	2,3%	(8,7%)	8,1%	16,6%	4,2%	(3,2%)	11,3%	14,8%	0,8%	5,6%	(8,5%)	(5,1%)	(11,2%)	(20,7%)	(11,7%)	19,8%	(27,6%)	(3,8%)	(17,7%)	(8,8%)	(5,8%)	28,9%	8,5%	8,7%	8,8%	14,2%	7,8%	9,7%	8,9%	10,3%
GEA	(4,9%)	0,6%	(0,0%)	10,4%	1,7%	(3,8%)	9,9%	10,7%	(6,8%)	2,2%	7,0%	(17,6%)	3,3%	7,8%	(0,6%)	16,3%	(8,0%)	(12,3%)	(4,0%)	(2,2%)	(2,5%)	30,2%	29,6%	5,5%	14,0%	20,4%	6,7%	(0,7%)	4,6%	7,6%

¹ By "organic", GEA means changes that are adjusted for currency and portfolio effects; ² before restructuring expenses; ³ average of the last 4 quarters : Since the beginning of the financial year 2021 ROCE has now been considered as „ROCE 3rd Party“ (excluding interdivisional effects in the capital employed) at the divisional level.; ⁴ no pro-forma adjustment for IFRS 16

Historical timeline (2/4)

Order Backlog €m	Q1 17	Q2 17	Q3 17	Q4 17	FY 17	Q1 18	Q2 18	Q3 18	Q4 18	FY 18	Q1 19	Q2 19	Q3 19	Q4 19	FY 19	Q1 20	Q2 20	Q3 20	Q4 20	FY 20	Q1 21	Q2 21	Q3 21	Q4 21	FY 21	Q1 22	Q2 22	Q3 22	Q4 22	FY 22
SFT	357	360	350	351	351	403	421	396	370	370	413	430	427	397	397	429	398	373	374	374	436	472	508	489	489	572	650	652	592	592
LPT	1.348	1.336	1.246	1.200	1.200	1.130	1.226	1.239	1.160	1.160	1.230	1.128	1.205	1.254	1.254	1.417	1.318	1.189	1.177	1.177	1.188	1.194	1.316	1.353	1.353	1.508	1.500	1.541	1.496	1.496
FHT	409	435	443	533	533	541	586	586	610	610	630	598	575	555	555	556	502	484	482	482	526	555	576	605	605	663	699	695	665	665
FT	143	156	150	139	139	185	187	182	149	149	168	165	142	123	123	150	163	155	151	151	214	251	233	215	215	305	352	350	291	291
HRT	277	271	261	280	280	288	300	312	305	305	289	296	298	284	284	289	265	265	236	236	240	257	270	207	207	214	244	248	223	223
Cons./ Other	(145)	(149)	(150)	(151)	(151)	(146)	(167)	(165)	(179)	(179)	(178)	(197)	(210)	(200)	(200)	(212)	(169)	(144)	(121)	(121)	(87)	(84)	(91)	(84)	(84)	(81)	(89)	(71)	(74)	(74)
GEA	2.389	2.410	2.300	2.351	2.351	2.401	2.554	2.550	2.416	2.416	2.551	2.420	2.436	2.412	2.412	2.629	2.478	2.321	2.298	2.298	2.517	2.645	2.812	2.785	2.785	3.181	3.356	3.415	3.193	3.193
Sales €m	Q1 17	Q2 17	Q3 17	Q4 17	FY 17	Q1 18	Q2 18	Q3 18	Q4 18	FY 18	Q1 19	Q2 19	Q3 19	Q4 19	FY 19	Q1 20	Q2 20	Q3 20	Q4 20	FY 20	Q1 21	Q2 21	Q3 21	Q4 21	FY 21	Q1 22	Q2 22	Q3 22	Q4 22	FY 22
SFT	255	282	259	305	1.100	251	293	292	339	1.175	275	301	324	340	1.238	278	313	294	306	1.192	279	312	322	325	1.237	327	345	376	367	1.416
LPT	356	421	427	490	1.694	346	434	403	462	1.645	362	445	438	484	1.729	385	423	417	440	1.666	345	382	394	425	1.546	381	431	445	459	1.716
FHT	173	176	172	238	759	226	239	237	281	982	223	242	232	256	963	213	237	215	230	895	223	234	224	257	937	214	242	262	283	1.001
FT	132	152	171	188	643	138	165	175	185	663	143	160	171	182	656	141	145	165	174	625	131	147	175	181	634	147	187	191	217	742
HRT	159	183	179	205	726	167	195	185	230	778	149	189	173	193	705	170	164	155	174	663	145	145	141	153	584	120	126	137	141	524
Cons./ Other	(71)	(75)	(77)	(95)	(318)	(88)	(98)	(105)	(124)	(415)	(95)	(100)	(104)	(113)	(412)	(94)	(117)	(102)	(93)	(405)	(57)	(63)	(58)	(58)	(235)	(62)	(61)	(57)	(53)	(233)
GEA	1.004	1.138	1.131	1.331	4.605	1.039	1.227	1.189	1.373	4.828	1.057	1.247	1.235	1.340	4.880	1.094	1.165	1.146	1.231	4.635	1.065	1.156	1.199	1.283	4.703	1.126	1.271	1.354	1.414	5.165
Organic Sales Growth¹	Q1 17	Q2 17	Q3 17	Q4 17	FY 17	Q1 18	Q2 18	Q3 18	Q4 18	FY 18	Q1 19	Q2 19	Q3 19	Q4 19	FY 19	Q1 20	Q2 20	Q3 20	Q4 20	FY 20	Q1 21	Q2 21	Q3 21	Q4 21	FY 21	Q1 22	Q2 22	Q3 22	Q4 22	FY 22
SFT	9,5%	(0,4%)	(4,6%)	5,6%	2,2%	3,6%	7,6%	14,9%	12,4%	9,7%	8,8%	2,6%	9,2%	(0,6%)	4,6%	1,4%	5,4%	(5,6%)	(5,8%)	(1,4%)	5,9%	2,3%	9,2%	4,3%	5,4%	14,9%	6,4%	11,0%	10,8%	10,7%
LPT	2,9%	1,0%	12,6%	(0,1%)	3,7%	0,0%	4,8%	(5,6%)	(5,9%)	(1,9%)	3,0%	1,4%	6,7%	3,3%	3,6%	6,3%	(4,3%)	(1,2%)	(5,4%)	(1,6%)	0,7%	0,1%	(0,7%)	2,2%	0,6%	8,4%	9,3%	8,4%	6,7%	8,2%
FHT	14,8%	(7,2%)	(1,8%)	8,1%	2,8%	13,7%	9,1%	14,7%	5,0%	10,1%	(2,1%)	4,7%	(2,6%)	(9,3%)	(2,6%)	(4,9%)	(5,6%)	(6,1%)	(8,6%)	(6,4%)	(0,6%)	(5,7%)	(1,5%)	3,7%	(1,1%)	(5,6%)	1,2%	13,3%	8,1%	4,4%
FT	1,0%	6,4%	18,8%	20,4%	12,3%	13,5%	16,2%	7,0%	0,9%	8,7%	3,8%	(3,1%)	(4,1%)	(2,7%)	(1,8%)	(0,4%)	(6,3%)	2,8%	2,6%	(0,2%)	6,6%	14,6%	15,9%	10,0%	11,9%	9,3%	19,7%	0,4%	14,2%	10,7%
HRT	(0,6%)	(3,3%)	(1,0%)	7,3%	0,7%	8,6%	10,0%	4,4%	13,6%	9,3%	(9,8%)	(2,5%)	(7,5%)	(17,4%)	(9,6%)	13,9%	(10,8%)	(6,8%)	(5,2%)	(3,1%)	(9,9%)	(1,1%)	2,8%	3,7%	(1,2%)	3,9%	8,8%	15,7%	6,0%	8,5%
GEA	3,3%	(2,5%)	4,3%	4,7%	2,5%	4,5%	6,7%	2,8%	1,6%	3,8%	1,0%	1,1%	2,4%	(3,4%)	0,1%	3,5%	(5,2%)	(3,6%)	(4,1%)	(2,6%)	2,2%	3,4%	6,0%	5,3%	4,3%	6,6%	8,9%	10,2%	9,7%	8,9%
Book-to-bill ratio	Q1 17	Q2 17	Q3 17	Q4 17	FY 17	Q1 18	Q2 18	Q3 18	Q4 18	FY 18	Q1 19	Q2 19	Q3 19	Q4 19	FY 19	Q1 20	Q2 20	Q3 20	Q4 20	FY 20	Q1 21	Q2 21	Q3 21	Q4 21	FY 21	Q1 22	Q2 22	Q3 22	Q4 22	FY 22
SFT	1,15	1,07	0,97	1,01	1,05	1,23	1,04	0,92	0,91	1,01	1,14	1,08	1,00	0,91	1,03	1,19	0,92	0,96	1,01	1,02	1,23	1,14	1,07	0,97	1,10	1,25	1,21	0,98	0,93	1,09
LPT	1,04	1,06	0,85	0,97	0,98	0,86	1,19	1,06	0,83	0,99	1,13	0,82	1,15	1,13	1,06	1,47	0,79	0,76	1,02	1,00	1,12	1,02	1,29	1,08	1,13	1,38	0,93	1,03	1,04	1,09
FHT	1,35	1,20	1,05	0,94	1,12	1,00	1,27	0,98	1,10	1,09	1,07	0,88	0,90	0,95	0,95	1,05	0,81	0,96	1,01	0,95	1,09	1,13	1,10	1,09	1,10	1,28	1,16	0,97	1,00	1,09
FT	1,26	1,12	0,98	0,96	1,06	1,33	1,01	0,97	0,83	1,02	1,13	0,99	0,91	0,91	0,98	1,25	1,08	1,00	1,02	1,08	1,51	1,25	0,90	0,89	1,11	1,58	1,14	1,01	0,86	1,11
HRT	1,14	1,06	0,97	1,09	1,06	1,02	1,08	1,06	0,97	1,03	1,03	1,04	1,01	0,93	1,00	1,09	0,84	1,04	0,81	0,94	1,16	1,12	1,11	0,85	1,06	1,35	1,19	1,03	0,90	1,11
GEA	1,13	1,09	0,93	0,99	1,03	1,06	1,13	1,01	0,90	1,02	1,12	0,92	1,02	1,00	1,01	1,26	0,89	0,92	1,01	1,01	1,20	1,12	1,13	1,01	1,11	1,37	1,10	1,01	0,96	1,10
EBITDA before restructuring €m	Q1 17	Q2 17	Q3 17	Q4 17	FY 17	Q1 18	Q2 18	Q3 18	Q4 18	FY 18	Q1 19	Q2 19	Q3 19	Q4 19	FY 19	Q1 20	Q2 20	Q3 20	Q4 20	FY 20	Q1 21	Q2 21	Q3 21	Q4 21	FY 21	Q1 22	Q2 22	Q3 22	Q4 22	FY 22
SFT	46	67	54	87	254	44	57	77	78	255	58	46	74	69	247	60	64	68	64	255	62	74	84	83	303	81	87	95	97	360
LPT	16	26	8	63	113	1	25	22	39	87	(7)	25	30	40	87	8	37	31	44	120	23	36	44	47	150	28	39	49	50	166
FHT	10	10	10	21	51	15	22	20	26	83	19	12	16	19	67	16	22	20	21	79	21	21	26	32	100	20	20	29	38	107
FT	8	13	21	24	65	8	15	20	28	71	6	13	19	22	60	11	15	21	20	67	13	16	25	22	76	10	21	26	29	86
HRT	13	17	16	18	63	13	23	20	18	73	7	15	18	18	58	17	13	16	13	59	12	15	17	15	59	13	13	16	15	57
Cons./ Other	2	(18)	3	(11)	(23)	(4)	0	(13)	(13)	(29)	(8)	0	(14)	(18)	(40)	(8)	(10)	(10)	(20)	(48)	(11)	(9)	(25)	(19)	(64)	(14)	(13)	(16)	(21)	(64)
GEA	95	115	112	201	523	77	142	145	175	539	75	111	143	150	479	105	140	145	142	532	121	154	170	180	625	138	167	199	208	712
EBITDA before restructuring margin	Q1 17	Q2 17	Q3 17	Q4 17	FY 17	Q1 18	Q2 18	Q3 18	Q4 18	FY 18	Q1 19	Q2 19	Q3 19	Q4 19	FY 19	Q1 20	Q2 20	Q3 20	Q4 20	FY 20	Q1 21	Q2 21	Q3 21	Q4 21	FY 21	Q1 22	Q2 22	Q3 22	Q4 22	FY 22
SFT	18,2%	23,7%	20,9%	28,4%	23,1%	17,4%	19,5%	26,2%	22,9%	21,7%	21,0%	15,3%	23,0%	20,4%	20,0%	21,5%	20,4%	23,0%	20,9%	21,4%	22,2%	23,8%	26,0%	25,6%	24,5%	24,9%	25,2%	25,2%	26,4%	25,4%
LPT	4,5%	6,3%	1,9%	12,8%	6,7%	0,2%	5,7%	5,6%	8,4%	5,3%	(2,0%)	5,6%	6,8%	8,2%	5,0%	2,1%	8,9%	7,4%	9,9%	7,2%	6,8%	9,5%	11,1%	11,0%	9,7%	7,3%	9,1%	11,0%	10,8%	9,7%
FHT	5,7%	5,4%	6,1%	8,7%	6,7%	6,7%	9,1%	8,2%	9,3%	8,4%	8,7%	4,8%	6,9%	7,5%	6,9%	7,8%	9,1%	9,3%	9,1%	8,8%	9,6%	9,2%	11,5%	12,4%	10,7%	9,6%	8,1%	11,1%	13,5%	10,7%
FT	5,8%	8,4%	12,0%	12,9%	10,2%	6,0%	9,1%	11,4%	15,0%	10,7%	4,2%	8,2%	11,2%	12,0%	9,2%	7,7%	10,3%	13,0%	11,4%	10,7%	10,3%	10,9%	14,1%	12,2%	12,0%	6,8%	11,3%	13,6%	13,4%	11,6%
HRT	8,2%	9,1%	8,9%	8,6%	8,7%	7,7%	11,8%	10,5%	7,6%	9,4%	4,8%	7,9%	10,3%	9,5%	8,3%	10,2%	7,9%	10,0%	7,4%	8,9%	8,2%	10,7%	12,0%	9,9%	10,2%	10,7%	10,6%	11,5%	10,8%	10,9%
GEA	9,5%	10,1%	9,9%	15,1%	11,4%	7,4%	11,6%	12,2%	12,8%	11,2%	7,1%	8,9%	11,6%	11,2%	9,8%	9,6%	12,1%	12,7%	11,5%	11,5%	11,4%	13,3%	14,2%	14,0%	13,3%	12,3%	13,2%	14,7%	14,7%	13,8%

¹ By "organic", GEA means changes that are adjusted for currency and portfolio effects; ² before restructuring expenses; ³ average of the last 4 quarters : Since the beginning of the financial year 2021 ROCE has now been considered as „ROCE 3rd Party“ (excluding interdivisional effects in the capital employed) at the divisional level.; ⁴ no pro-forma adjustment for IFRS 16

Historical timeline (3/4)

Depreciation & amortization ² €m	Q1 17	Q2 17	Q3 17	Q4 17	FY 17	Q1 18	Q2 18	Q3 18	Q4 18	FY 18	Q1 19	Q2 19	Q3 19	Q4 19	FY 19	Q1 20	Q2 20	Q3 20	Q4 20	FY 20	Q1 21	Q2 21	Q3 21	Q4 21	FY 21	Q1 22	Q2 22	Q3 22	Q4 22	FY 22
SFT	(6)	(6)	(6)	(6)	(23)	(9)	(9)	(9)	(11)	(37)	(9)	(9)	(9)	(10)	(38)	(10)	(10)	(10)	(13)	(43)	(10)	(10)	(10)	(13)	(42)	(10)	(10)	(10)	(12)	(42)
LPT	(3)	(3)	(3)	(6)	(16)	(8)	(8)	(9)	(11)	(35)	(9)	(10)	(9)	(14)	(41)	(9)	(9)	(9)	(11)	(37)	(8)	(8)	(8)	(8)	(32)	(8)	(8)	(8)	(9)	(34)
FHT	(3)	(3)	(3)	(4)	(14)	(6)	(7)	(7)	(8)	(28)	(7)	(7)	(7)	(7)	(28)	(7)	(7)	(7)	(7)	(28)	(7)	(7)	(7)	(9)	(31)	(7)	(8)	(8)	(8)	(31)
FT	(5)	(5)	(5)	(5)	(19)	(6)	(7)	(7)	(8)	(29)	(6)	(12)	(7)	(2)	(26)	(6)	(6)	(6)	(7)	(26)	(6)	(6)	(7)	(7)	(26)	(6)	(7)	(7)	(7)	(27)
HRT	(2)	(2)	(2)	(3)	(10)	(5)	(5)	(6)	(6)	(22)	(5)	(5)	(5)	(6)	(21)	(5)	(5)	(5)	(4)	(20)	(4)	(4)	(4)	(4)	(17)	(4)	(4)	(3)	(4)	(14)
Cons./ Other	(1)	(2)	(2)	(0)	(5)	(4)	(4)	(5)	(3)	(15)	(4)	(4)	(4)	(10)	(21)	(4)	(3)	(8)	(4)	(18)	(3)	(3)	(3)	(3)	(12)	(5)	(5)	(5)	(5)	(20)
GEA	(20)	(21)	(22)	(24)	(86)	(38)	(40)	(42)	(46)	(166)	(40)	(46)	(42)	(49)	(176)	(41)	(40)	(45)	(46)	(172)	(38)	(38)	(39)	(45)	(160)	(40)	(42)	(40)	(46)	(168)
PPA Depreciation & amortization ² €m	Q1 17	Q2 17	Q3 17	Q4 17	FY 17	Q1 18	Q2 18	Q3 18	Q4 18	FY 18	Q1 19	Q2 19	Q3 19	Q4 19	FY 19	Q1 20	Q2 20	Q3 20	Q4 20	FY 20	Q1 21	Q2 21	Q3 21	Q4 21	FY 21	Q1 22	Q2 22	Q3 22	Q4 22	FY 22
SFT	(1)	(1)	(1)	(1)	(3)	(1)	(1)	(1)	(3)	(5)	(1)	(1)	(1)	(1)	(3)	(0)	(0)	(0)	(0)	(2)	(0)	(0)	(0)	(0)	(2)	(0)	(0)	(0)	(0)	(1)
LPT	(1)	(1)	(1)	(0)	(3)	(1)	(1)	(1)	(9)	(12)	(1)	(1)	(1)	(1)	(3)	(1)	(1)	(1)	(1)	(3)	(1)	(1)	(1)	(2)	(4)	(0)	(0)	(0)	(2)	(2)
FHT	(5)	(5)	(5)	(8)	(22)	(9)	(8)	(8)	(19)	(44)	(6)	(6)	(6)	(6)	(24)	(6)	(6)	(6)	(6)	(24)	(6)	(3)	(3)	(3)	(14)	(3)	(3)	(3)	(3)	(11)
FT	(0)	(1)	(1)	(1)	(2)	(1)	(1)	(0)	(0)	(2)	(0)	(0)	(0)	(1)	(2)	(0)	(0)	(0)	(0)	(1)	(0)	(0)	(0)	(1)	(2)	(0)	(0)	(0)	(0)	(1)
HRT	(0)	(0)	(0)	(0)	(1)	(0)	(0)	(0)	(0)	(2)	(0)	(0)	(0)	(0)	(1)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
Cons./ Other	-	-	(0)	0	0	-	-	-	0	0	-	-	-	0	0	-	-	-	0	0	-	-	-	0	0	-	-	-	0	0
GEA	(7)	(7)	(8)	(10)	(32)	(11)	(11)	(11)	(32)	(64)	(8)	(8)	(8)	(8)	(32)	(7)	(7)	(7)	(7)	(29)	(7)	(4)	(4)	(6)	(21)	(4)	(4)	(4)	(5)	(15)
EBIT before restructuring €m	Q1 17	Q2 17	Q3 17	Q4 17	FY 17	Q1 18	Q2 18	Q3 18	Q4 18	FY 18	Q1 19	Q2 19	Q3 19	Q4 19	FY 19	Q1 20	Q2 20	Q3 20	Q4 20	FY 20	Q1 21	Q2 21	Q3 21	Q4 21	FY 21	Q1 22	Q2 22	Q3 22	Q4 22	FY 22
SFT	40	60	48	80	228	34	47	67	64	213	48	36	64	58	207	50	53	58	50	211	52	64	73	70	259	71	77	84	85	317
LPT	12	23	4	56	95	(8)	16	12	19	40	(17)	15	20	25	43	(2)	28	22	32	80	15	28	35	36	114	20	31	41	38	130
FHT	2	2	2	9	15	0	6	4	(1)	11	7	(1)	3	6	14	4	9	7	8	28	9	12	16	20	56	10	9	19	27	66
FT	3	7	15	19	44	1	8	12	19	40	(0)	1	12	19	33	4	8	15	13	40	7	10	18	14	49	3	14	19	22	58
HRT	10	14	13	15	52	7	18	13	11	49	2	10	12	12	36	12	8	10	8	39	8	11	13	11	42	9	10	12	12	43
Cons./ Other	1	(19)	0	(11)	(29)	(8)	(3)	(17)	(15)	(44)	(12)	(3)	(18)	(28)	(61)	(11)	(13)	(18)	(23)	(66)	(14)	(12)	(28)	(22)	(76)	(19)	(18)	(21)	(26)	(84)
GEA	68	87	83	168	405	28	91	92	97	309	27	57	94	93	271	56	93	93	88	331	76	112	127	129	444	95	122	155	157	529
EBIT before restructuring margin	Q1 17	Q2 17	Q3 17	Q4 17	FY 17	Q1 18	Q2 18	Q3 18	Q4 18	FY 18	Q1 19	Q2 19	Q3 19	Q4 19	FY 19	Q1 20	Q2 20	Q3 20	Q4 20	FY 20	Q1 21	Q2 21	Q3 21	Q4 21	FY 21	Q1 22	Q2 22	Q3 22	Q4 22	FY 22
SFT	15,7%	21,4%	18,4%	26,2%	20,7%	13,6%	16,2%	23,0%	18,8%	18,1%	17,6%	12,0%	19,9%	17,1%	16,7%	17,9%	17,1%	19,5%	16,4%	17,7%	18,6%	20,6%	22,8%	21,4%	20,9%	21,7%	22,2%	22,4%	23,1%	22,4%
LPT	3,3%	5,4%	0,9%	11,5%	5,6%	(2,2%)	3,6%	3,0%	4,1%	2,4%	(4,7%)	3,3%	4,6%	5,2%	2,5%	(0,4%)	6,7%	5,2%	7,3%	4,8%	4,2%	7,2%	8,9%	8,6%	7,4%	5,2%	7,1%	9,2%	8,4%	7,6%
FHT	1,3%	1,0%	1,4%	3,7%	2,0%	0,2%	2,7%	1,9%	(0,2%)	1,1%	2,9%	(0,3%)	1,2%	2,3%	1,5%	1,7%	3,7%	3,3%	3,5%	3,1%	3,9%	4,9%	7,1%	7,7%	6,0%	4,8%	3,8%	7,2%	9,6%	6,5%
FT	1,9%	4,9%	8,8%	10,0%	6,8%	1,0%	4,6%	7,1%	10,3%	6,1%	(0,3%)	0,8%	7,2%	10,7%	5,0%	2,9%	5,5%	9,0%	7,3%	6,3%	5,5%	6,6%	10,1%	7,8%	7,7%	2,2%	7,7%	9,9%	10,0%	7,8%
HRT	6,5%	7,6%	7,4%	7,1%	7,1%	4,4%	9,0%	7,2%	4,8%	6,3%	1,2%	5,1%	7,0%	6,3%	5,1%	7,1%	4,8%	6,5%	4,9%	5,8%	5,2%	7,7%	9,1%	7,1%	7,3%	7,7%	7,7%	9,0%	8,3%	8,2%
GEA	6,8%	7,6%	7,3%	12,6%	8,8%	2,7%	7,4%	7,8%	7,1%	6,4%	2,6%	4,6%	7,6%	7,0%	5,6%	5,2%	8,0%	8,1%	7,2%	7,1%	7,2%	9,7%	10,6%	10,0%	9,4%	8,4%	9,6%	11,4%	11,1%	10,2%
EBITDA ⁴ €m	Q1 17	Q2 17	Q3 17	Q4 17	FY 17	Q1 18	Q2 18	Q3 18	Q4 18	FY 18	Q1 19	Q2 19	Q3 19	Q4 19	FY 19	Q1 20	Q2 20	Q3 20	Q4 20	FY 20	Q1 21	Q2 21	Q3 21	Q4 21	FY 21	Q1 22	Q2 22	Q3 22	Q4 22	FY 22
SFT	45	64	50	85	244	40	54	72	51	218	57	45	74	55	231	60	62	64	56	241	62	75	83	82	302	81	68	92	94	335
LPT	15	24	8	59	106	(4)	21	18	32	67	(8)	23	30	10	55	8	37	32	47	124	23	36	44	45	147	26	39	48	48	161
FHT	10	10	10	20	49	13	19	17	24	73	19	12	16	9	57	16	21	19	18	74	21	21	25	21	88	20	20	28	35	103
FT	8	13	20	23	63	6	12	17	24	59	6	13	18	8	45	11	17	23	12	62	14	16	24	20	73	9	20	26	25	79
HRT	13	16	16	17	61	10	20	16	14	61	7	11	18	17	53	17	14	16	13	60	1	15	17	5	38	13	13	12	12	50
Cons./ Other	1	(20)	2	(9)	(26)	(8)	(4)	(20)	(16)	(48)	(13)	(3)	(17)	(34)	(67)	(15)	(19)	(18)	(31)	(83)	(14)	(14)	(28)	(23)	(79)	(17)	(15)	(18)	(25)	(75)
GEA	91	107	107	194	498	57	123	121	130	431	69	101	139	65	374	97	132	135	115	478	106	150	164	150	569	132	146	188	188	654
EBITDA margin ⁴	Q1 17	Q2 17	Q3 17	Q4 17	FY 17	Q1 18	Q2 18	Q3 18	Q4 18	FY 18	Q1 19	Q2 19	Q3 19	Q4 19	FY 19	Q1 20	Q2 20	Q3 20	Q4 20	FY 20	Q1 21	Q2 21	Q3 21	Q4 21	FY 21	Q1 22	Q2 22	Q3 22	Q4 22	FY 22
SFT	17,6%	22,8%	19,2%	27,9%	22,2%	16,0%	18,5%	24,8%	15,2%	18,5%	20,8%	14,9%	22,8%	16,2%	18,6%	21,4%	19,8%	21,6%	18,2%	20,2%	22,1%	24,2%	25,9%	25,3%	24,4%	24,8%	19,6%	24,6%	25,6%	23,7%
LPT	4,1%	5,7%	1,9%	12,0%	6,2%	(1,0%)	4,8%	4,4%	7,0%	4,1%	(2,1%)	5,2%	6,8%	2,1%	3,2%	2,1%	8,8%	7,6%	10,7%	7,5%	6,6%	9,4%	11,1%	10,6%	9,5%	6,8%	9,1%	10,8%	10,4%	9,4%
FHT	5,7%	5,4%	6,1%	8,3%	6,5%	5,7%	8,0%	7,2%	8,6%	7,5%	8,7%	4,8%	6,9%	3,6%	5,9%	7,7%	9,1%	8,8%	7,6%	8,3%	9,4%	8,9%	11,2%	8,3%	9,4%	8,4%	10,8%	12,2%	10,3%	
FT	5,8%	8,3%	11,9%	12,0%	9,8%	4,4%	7,5%	9,7%	13,0%	9,0%	4,1%	8,0%	10,8%	4,6%	6,9%	7,5%	11,5%	13,7%	6,8%	9,9%	10,4%	10,7%	13,8%	10,9%	11,6%	6,2%	10,8%	13,4%	11,4%	10,7%
HRT	8,2%	8,7%	8,7%	8,3%	8,5%	6,0%	10,5%	8,8%	6,3%	7,9%	4,8%	5,9%	10,3%	8,7%	7,5%	10,2%	8,3%	10,3%	7,5%	9,1%	0,6%	10,7%	11,7%	3,1%	6,4%	10,5%	10,5%	8,9%	8,4%	9,5%
GEA	9,1%	9,4%	9,4%	14,6%	10,8%	5,5%	10,0%	10,2%	9,5%	8,9%	6,6%	8,1%	11,2%	4,9%	7,7%	8,9%	11,4%	11,8%	9,3%	10,3%	9,9%	13,0%	13,7%	11,7%	12,1%	11,7%	11,5%	13,9%	13,3%	12,7%

¹ By "organic", GEA means changes that are adjusted for currency and portfolio effects; ² before restructuring expenses; ³ average of the last 4 quarters : Since the beginning of the financial year 2021 ROCE has now been considered as „ROCE 3rd Party“ (excluding interdivisional effects in the capital employed) at the divisional level.; ⁴ no pro-forma adjustment for IFRS 16

Historical timeline (4/4)

EBIT ⁴ €m	Q1 17	Q2 17	Q3 17	Q4 17	FY 17	Q1 18	Q2 18	Q3 18	Q4 18	FY 18	Q1 19	Q2 19	Q3 19	Q4 19	FY 19	Q1 20	Q2 20	Q3 20	Q4 20	FY 20	Q1 21	Q2 21	Q3 21	Q4 21	FY 21	Q1 22	Q2 22	Q3 22	Q4 22	FY 22
SFT	39	58	43	78	218	34	47	66	35	182	48	35	63	44	190	50	50	53	40	194	52	65	73	69	259	71	57	82	79	288
LPT	11	20	4	52	87	(8)	16	12	17	37	(17)	5	20	(4)	3	(2)	28	23	28	77	14	28	35	35	111	18	31	40	36	125
FHT	2	2	2	8	14	0	6	4	(0)	10	7	(1)	3	(262)	(253)	4	9	6	(6)	12	8	11	15	8	43	10	10	18	21	59
FT	3	7	15	17	42	1	7	12	18	38	(1)	1	11	2	14	4	(3)	16	(4)	13	7	9	17	11	45	2	13	19	17	51
HRT	10	13	13	14	50	7	17	13	11	49	2	5	12	6	25	12	9	(5)	11	26	(3)	5	12	1	14	9	8	9	7	32
Cons./ Other	(1)	(21)	0	(9)	(31)	(10)	(6)	(23)	(17)	(57)	(16)	(7)	(21)	(44)	(88)	(19)	(22)	(26)	(34)	(101)	(17)	(17)	(31)	(27)	(92)	(21)	(20)	(23)	(30)	(94)
GEA	64	79	78	160	380	24	88	85	64	260	22	38	89	(258)	(109)	48	71	67	35	221	61	102	121	97	380	88	99	144	130	461
EBIT margin ⁴	Q1 17	Q2 17	Q3 17	Q4 17	FY 17	Q1 18	Q2 18	Q3 18	Q4 18	FY 18	Q1 19	Q2 19	Q3 19	Q4 19	FY 19	Q1 20	Q2 20	Q3 20	Q4 20	FY 20	Q1 21	Q2 21	Q3 21	Q4 21	FY 21	Q1 22	Q2 22	Q3 22	Q4 22	FY 22
SFT	15,1%	20,5%	16,8%	25,7%	19,8%	13,4%	16,2%	22,7%	10,3%	15,5%	17,4%	11,6%	19,6%	12,9%	15,3%	17,8%	16,1%	18,1%	13,2%	16,2%	18,5%	21,0%	22,7%	21,2%	20,9%	21,6%	16,6%	21,8%	21,5%	20,4%
LPT	3,0%	4,8%	0,9%	10,6%	5,1%	-2,4%	3,6%	2,9%	3,7%	2,2%	-4,8%	1,2%	4,5%	-0,9%	0,2%	-0,5%	6,7%	5,4%	6,4%	4,6%	4,0%	7,2%	8,9%	8,2%	7,2%	4,6%	7,2%	9,0%	7,9%	7,3%
FHT	1,3%	1,0%	1,4%	3,3%	1,9%	0,2%	2,5%	1,8%	-0,2%	1,0%	2,9%	-0,3%	1,2%	-102,2%	-26,3%	1,6%	3,7%	2,8%	-2,6%	1,4%	3,7%	4,7%	6,7%	3,2%	4,5%	4,7%	4,1%	6,9%	7,3%	5,9%
FT	1,9%	4,8%	8,7%	9,2%	6,5%	0,8%	4,4%	6,8%	9,8%	5,8%	-0,5%	0,6%	6,7%	1,4%	2,2%	2,7%	-2,0%	9,7%	-2,5%	2,0%	5,6%	6,4%	9,8%	6,0%	7,1%	1,6%	6,8%	9,7%	7,9%	6,9%
HRT	6,4%	7,1%	7,1%	6,8%	6,9%	4,2%	9,0%	7,1%	4,9%	6,3%	1,2%	2,7%	7,0%	3,0%	3,5%	7,1%	5,2%	-3,5%	6,4%	4,0%	-2,4%	3,4%	8,3%	0,4%	2,4%	7,5%	6,5%	6,4%	4,7%	6,2%
GEA	6,3%	6,9%	6,9%	12,0%	8,3%	2,3%	7,1%	7,1%	4,7%	5,4%	2,1%	3,1%	7,2%	-19,2%	-2,2%	4,4%	6,1%	5,8%	2,9%	4,8%	5,7%	8,8%	10,1%	7,5%	8,1%	7,8%	7,8%	10,6%	9,2%	8,9%
Capital Employed ³ (avg. L4Q) €m	Q1 17	Q2 17	Q3 17	Q4 17	FY 17	Q1 18	Q2 18	Q3 18	Q4 18	FY 18	Q1 19	Q2 19	Q3 19	Q4 19	FY 19	Q1 20	Q2 20	Q3 20	Q4 20	FY 20	Q1 21	Q2 21	Q3 21	Q4 21	FY 21	Q1 22	Q2 22	Q3 22	Q4 22	FY 22
SFT	627	720	812	893	893	912	935	964	987	987	982	994	1.005	1.007	1.007	995	978	950	915	915	872	852	835	834	834	833	836	843	852	852
LPT	171	169	171	183	183	209	235	271	276	276	241	254	257	253	253	209	156	100	46	46	42	14	(21)	(54)	(54)	(79)	(103)	(102)	(108)	(108)
FHT	674	575	470	446	446	532	627	726	735	735	718	730	738	681	681	619	547	463	439	439	417	399	385	379	379	378	386	408	432	432
FT	293	299	302	304	304	305	311	316	323	323	309	313	320	320	320	313	300	287	277	277	269	258	247	245	245	254	269	283	291	291
HRT	220	227	237	252	252	267	287	306	314	314	277	272	269	267	267	260	249	228	210	210	224	202	184	174	174	173	172	173	169	169
Cons./ Other	30	(5)	(42)	(28)	(28)	(20)	(2)	9	23	23	22	28	41	38	38	41	41	40	56	56	(8)	(2)	6	15	15	20	31	30	30	30
GEA	2.014	1.986	1.950	2.050	2.050	2.206	2.394	2.592	2.657	2.657	2.548	2.591	2.630	2.566	2.566	2.437	2.271	2.068	1.943	1.943	1.816	1.723	1.637	1.594	1.594	1.580	1.590	1.635	1.666	1.666
ROCE ^{2,3} (avg. L4Q)	Q1 17	Q2 17	Q3 17	Q4 17	FY 17	Q1 18	Q2 18	Q3 18	Q4 18	FY 18	Q1 19	Q2 19	Q3 19	Q4 19	FY 19	Q1 20	Q2 20	Q3 20	Q4 20	FY 20	Q1 21	Q2 21	Q3 21	Q4 21	FY 21	Q1 22	Q2 22	Q3 22	Q4 22	FY 22
SFT	-	-	-	25,5%	25,5%	24,4%	22,4%	23,8%	21,6%	21,6%	23,1%	21,7%	21,2%	20,5%	20,5%	20,9%	23,1%	23,0%	23,0%	23,0%	24,4%	26,3%	28,7%	31,1%	31,1%	33,4%	34,8%	35,8%	37,2%	37,2%
LPT	-	-	-	51,6%	51,6%	36,0%	29,1%	28,2%	14,3%	14,3%	12,5%	11,3%	14,3%	17,0%	17,0%	28,0%	46,1%	73,9%	173,8%	173,8%	231,4%	667,7%	-	-	-	-	-	-	-	-
FHT	-	-	-	3,4%	3,4%	2,5%	2,9%	2,8%	1,5%	1,5%	2,3%	1,3%	1,1%	2,1%	2,1%	1,9%	3,9%	5,5%	6,3%	6,3%	7,8%	8,9%	11,5%	14,7%	14,7%	15,2%	14,3%	14,2%	15,2%	15,2%
FT	-	-	-	14,5%	14,5%	14,0%	13,8%	12,7%	12,5%	12,5%	12,4%	10,3%	10,1%	10,2%	10,2%	11,9%	14,6%	16,1%	14,3%	14,3%	15,9%	17,2%	19,1%	19,8%	19,8%	17,6%	18,3%	17,9%	20,0%	20,0%
HRT	-	-	-	20,6%	20,6%	18,3%	18,4%	17,3%	15,7%	15,7%	15,8%	13,3%	13,1%	13,4%	13,4%	17,7%	17,8%	18,5%	18,4%	18,4%	15,2%	18,4%	21,7%	24,3%	24,3%	25,4%	24,9%	24,5%	25,5%	25,5%
GEA	-	-	-	19,8%	19,8%	16,6%	15,5%	14,6%	11,6%	11,6%	12,0%	10,5%	10,5%	10,6%	10,6%	12,3%	14,8%	16,3%	17,1%	17,1%	19,3%	21,4%	24,6%	27,8%	27,8%	29,3%	29,7%	30,6%	31,8%	31,8%

¹ By "organic", GEA means changes that are adjusted for currency and portfolio effects; ² before restructuring expenses; ³ average of the last 4 quarters : Since the beginning of the financial year 2021 ROCE has now been considered as „ROCE 3rd Party“ (excluding interdivisional effects in the capital employed) at the divisional level.; ⁴ no pro-forma adjustment for IFRS 16



GEA.com