

# Key figures time line (1/6)

| Order Intake €m    | Q1 09 | Q2 09 | Q3 09 | Q4 09 | Q1 10 | Q2 10 | Q3 10 | Q4 10 | Q1 11 | Q2 11 | Q3 11 | Q4 11 | Q1 12 | Q2 12 | Q3 12 | Q4 12 | Q1 13 | Q2 13 | Q3 13 | Q4 13 | Q1 14 | Q2 14 | Q3 14 | Q4 14 |      |
|--------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|------|
| BA-Equipment       | 320   | 296   | 282   | 299   | 305   | 348   | 349   | 336   | 385   | 524   | 525   | 507   | 547   | 535   | 534   | 552   | 533   | 571   | 573   | 553   | 575   | 570   | 565   | 586   |      |
| BA-Solutions       | 370   | 430   | 348   | 442   | 440   | 465   | 440   | 547   | 526   | 541   | 555   | 581   | 643   | 536   | 622   | 628   | 610   | 698   | 641   | 636   | 502   | 652   | 647   | 622   |      |
| Cons./Other        | -25   | -23   | -25   | -26   | -32   | -36   | -34   | -28   | -37   | -40   | -39   | -41   | -44   | -42   | -45   | -41   | -48   | -49   | -46   | -45   | -53   | -52   | -43   | -51   |      |
| GEA                | 664   | 703   | 605   | 716   | 713   | 777   | 755   | 854   | 874   | 1,025 | 1,041 | 1,047 | 1,146 | 1,029 | 1,112 | 1,139 | 1,095 | 1,220 | 1,168 | 1,144 | 1,024 | 1,170 | 1,168 | 1,157 |      |
| Order Backlog €m   | Q1 09 | Q2 09 | Q3 09 | Q4 09 | Q1 10 | Q2 10 | Q3 10 | Q4 10 | Q1 11 | Q2 11 | Q3 11 | Q4 11 | Q1 12 | Q2 12 | Q3 12 | Q4 12 | Q1 13 | Q2 13 | Q3 13 | Q4 13 | Q1 14 | Q2 14 | Q3 14 | Q4 14 |      |
| BA-Equipment       | 439   | 421   | 389   | 365   | 403   | 438   | 422   | 379   | 532   | 576   | 587   | 510   | 603   | 621   | 600   | 558   | 598   | 616   | 618   | 554   | 628   | 624   | 597   | 533   |      |
| BA-Solutions       | 855   | 868   | 804   | 811   | 920   | 1,004 | 967   | 975   | 1,071 | 1,093 | 1,141 | 1,118 | 1,270 | 1,313 | 1,371 | 1,298 | 1,414 | 1,503 | 1,553 | 1,492 | 1,497 | 1,552 | 1,624 | 1,540 |      |
| Cons./Other        | -18   | -15   | -17   | -16   | -21   | -25   | -27   | -20   | -21   | -25   | -27   | -30   | -32   | -33   | -38   | -26   | -29   | -34   | -35   | -31   | -38   | -39   | -35   | -35   |      |
| GEA                | 1,276 | 1,274 | 1,176 | 1,161 | 1,302 | 1,417 | 1,362 | 1,334 | 1,581 | 1,644 | 1,701 | 1,599 | 1,841 | 1,901 | 1,932 | 1,830 | 1,983 | 2,085 | 2,136 | 2,015 | 2,087 | 2,137 | 2,185 | 2,038 |      |
| Sales €m           | Q1 09 | Q2 09 | Q3 09 | Q4 09 | Q1 10 | Q2 10 | Q3 10 | Q4 10 | Q1 11 | Q2 11 | Q3 11 | Q4 11 | Q1 12 | Q2 12 | Q3 12 | Q4 12 | Q1 13 | Q2 13 | Q3 13 | Q4 13 | Q1 14 | Q2 14 | Q3 14 | Q4 14 |      |
| BA-Equipment       | 312   | 308   | 303   | 321   | 271   | 316   | 348   | 379   | 326   | 489   | 516   | 583   | 440   | 514   | 547   | 583   | 465   | 533   | 554   | 611   | 495   | 565   | 598   | 648   |      |
| BA-Solutions       | 378   | 402   | 408   | 450   | 352   | 409   | 447   | 542   | 410   | 505   | 513   | 632   | 482   | 521   | 553   | 677   | 504   | 575   | 579   | 680   | 502   | 603   | 595   | 704   |      |
| Cons./Other        | -16   | -21   | -17   | -14   | -20   | -24   | -26   | -31   | -29   | -29   | -48   | -39   | -42   | -41   | -39   | -53   | -45   | -44   | -45   | -49   | -47   | -51   | -47   | -51   |      |
| GEA                | 674   | 688   | 695   | 756   | 603   | 701   | 770   | 890   | 707   | 965   | 981   | 1,176 | 881   | 994   | 1,061 | 1,207 | 924   | 1,065 | 1,089 | 1,242 | 951   | 1,118 | 1,146 | 1,301 |      |
| Adj. Sales Growth  | Q1 09 | Q2 09 | Q3 09 | Q4 09 | Q1 10 | Q2 10 | Q3 10 | Q4 10 | Q1 11 | Q2 11 | Q3 11 | Q4 11 | Q1 12 | Q2 12 | Q3 12 | Q4 12 | Q1 13 | Q2 13 | Q3 13 | Q4 13 | Q1 14 | Q2 14 | Q3 14 | Q4 14 |      |
| BA-Equipment       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       | 4.5%  | 3.7%  | 3.6%  | 7.6%  | 9.7%  | 9.0%  | 8.5%  | 5.3% |
| BA-Solutions       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       | 5.7%  | 12.1% | 9.3%  | 4.5%  | 2.4%  | 7.6%  | 2.0%  | 2.2% |
| GEA                |       |       |       |       |       |       |       |       | 14.2% | 22.7% | 16.4% | 12.7% | 22.8% | -0.4% | 4.0%  | 0.5%  | 5.0%  | 8.0%  | 6.2%  | 6.5%  | 6.0%  | 8.0%  | 5.2%  | 3.6%  |      |
| BtB ratio L4Q      | Q1 09 | Q2 09 | Q3 09 | Q4 09 | Q1 10 | Q2 10 | Q3 10 | Q4 10 | Q1 11 | Q2 11 | Q3 11 | Q4 11 | Q1 12 | Q2 12 | Q3 12 | Q4 12 | Q1 13 | Q2 13 | Q3 13 | Q4 13 | Q1 14 | Q2 14 | Q3 14 | Q4 14 |      |
| BA-Equipment       |       |       |       |       | 0.98  | 1.02  | 1.04  | 1.02  | 1.03  | 1.03  | 1.04  | 1.01  | 1.04  | 1.03  | 1.02  | 1.04  | 1.02  | 1.03  | 1.04  | 1.03  | 1.04  | 1.03  | 1.04  | 1.02  | 0.99 |
| BA-Solutions       |       |       |       |       | 1.03  | 1.05  | 1.08  | 1.08  | 1.09  | 1.08  | 1.10  | 1.07  | 1.09  | 1.08  | 1.09  | 1.09  | 1.06  | 1.11  | 1.10  | 1.11  | 1.06  | 1.03  | 1.02  | 1.01  |      |
| GEA                |       |       |       |       | 1.00  | 1.02  | 1.05  | 1.05  | 1.06  | 1.05  | 1.07  | 1.04  | 1.06  | 1.06  | 1.05  | 1.07  | 1.05  | 1.07  | 1.08  | 1.07  | 1.05  | 1.02  | 1.01  | 1.00  |      |
| Op. EBITDA €m      | Q1 09 | Q2 09 | Q3 09 | Q4 09 | Q1 10 | Q2 10 | Q3 10 | Q4 10 | Q1 11 | Q2 11 | Q3 11 | Q4 11 | Q1 12 | Q2 12 | Q3 12 | Q4 12 | Q1 13 | Q2 13 | Q3 13 | Q4 13 | Q1 14 | Q2 14 | Q3 14 | Q4 14 |      |
| BA-Equipment       | 31    | 36    | 42    | 53    | 35    | 41    | 59    | 58    | 42    | 67    | 74    | 96    | 43    | 66    | 80    | 98    | 49    | 66    | 84    | 113   | 57    | 72    | 90    | 132   |      |
| BA-Solutions       | 12    | 21    | 23    | 43    | 12    | 21    | 23    | 69    | 25    | 38    | 45    | 88    | 26    | 45    | 51    | 91    | 32    | 52    | 53    | 95    | 34    | 58    | 60    | 113   |      |
| Cons./Other        | 0     | 0     | 1     | -13   | -2    | 2     | -2    | -4    | -4    | -5    | 1     | 4     | -1    | -1    | 1     | -6    | -8    | 0     | -4    | -3    | -6    | -2    | -2    | -17   |      |
| GEA                | 43    | 57    | 66    | 83    | 45    | 64    | 80    | 122   | 62    | 100   | 120   | 187   | 68    | 111   | 132   | 183   | 72    | 118   | 134   | 206   | 85    | 128   | 149   | 228   |      |
| Op. EBITDA margin  | Q1 09 | Q2 09 | Q3 09 | Q4 09 | Q1 10 | Q2 10 | Q3 10 | Q4 10 | Q1 11 | Q2 11 | Q3 11 | Q4 11 | Q1 12 | Q2 12 | Q3 12 | Q4 12 | Q1 13 | Q2 13 | Q3 13 | Q4 13 | Q1 14 | Q2 14 | Q3 14 | Q4 14 |      |
| BA-Equipment       | 10.0% | 11.6% | 14.0% | 16.4% | 12.9% | 12.8% | 16.8% | 15.3% | 12.7% | 13.7% | 14.3% | 16.4% | 9.8%  | 12.9% | 14.7% | 16.9% | 10.4% | 12.4% | 15.2% | 18.6% | 11.4% | 12.8% | 15.1% | 20.3% |      |
| BA-Solutions       | 3.1%  | 5.4%  | 5.6%  | 9.6%  | 3.4%  | 5.2%  | 5.2%  | 12.7% | 6.1%  | 7.6%  | 8.8%  | 13.9% | 5.3%  | 8.7%  | 9.3%  | 13.4% | 6.4%  | 9.1%  | 9.2%  | 14.0% | 6.8%  | 9.6%  | 10.1% | 16.1% |      |
| GEA                | 6.3%  | 8.3%  | 9.5%  | 10.9% | 7.4%  | 9.1%  | 10.4% | 13.7% | 8.8%  | 10.4% | 12.2% | 15.9% | 7.7%  | 11.1% | 12.5% | 15.2% | 7.8%  | 11.1% | 12.3% | 16.6% | 9.0%  | 11.5% | 13.0% | 17.6% |      |
| Reported EBITDA €m | Q1 09 | Q2 09 | Q3 09 | Q4 09 | Q1 10 | Q2 10 | Q3 10 | Q4 10 | Q1 11 | Q2 11 | Q3 11 | Q4 11 | Q1 12 | Q2 12 | Q3 12 | Q4 12 | Q1 13 | Q2 13 | Q3 13 | Q4 13 | Q1 14 | Q2 14 | Q3 14 | Q4 14 |      |
| BA-Equipment       | 31    | 33    | 40    | 39    | 35    | 39    | 49    | 52    | 42    | 47    | 75    | 95    | 7     | 62    | 74    | 80    | 48    | 66    | 84    | 113   | 57    | 72    | 86    | 126   |      |
| BA-Solutions       | 11    | 18    | 12    | 32    | 12    | 20    | 21    | 56    | 25    | 38    | 45    | 88    | 26    | 45    | 51    | 91    | 32    | 52    | 53    | 95    | 34    | 58    | 59    | 114   |      |
| Cons./Other        | -3    | -2    | -4    | -19   | 0     | -1    | -5    | -6    | -7    | -7    | -2    | 2     | -4    | -3    | -2    | -8    | -9    | -5    | -8    | -8    | -8    | -7    | -4    | -46   |      |
| GEA                | 39    | 49    | 48    | 52    | 47    | 57    | 65    | 102   | 60    | 78    | 118   | 184   | 29    | 104   | 123   | 163   | 71    | 114   | 130   | 200   | 83    | 123   | 140   | 194   |      |

# Key figures time line (2/6)

| Op. EBIT €m                      | Q1 09 | Q2 09 | Q3 09 | Q4 09 | Q1 10 | Q2 10 | Q3 10 | Q4 10 | Q1 11 | Q2 11 | Q3 11 | Q4 11 | Q1 12 | Q2 12 | Q3 12 | Q4 12 | Q1 13 | Q2 13 | Q3 13 | Q4 13 | Q1 14 | Q2 14 | Q3 14 | Q4 14 |
|----------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| BA-Equipment                     | 25    | 29    | 36    | 45    | 27    | 33    | 51    | 47    | 34    | 56    | 63    | 86    | 33    | 57    | 70    | 87    | 38    | 56    | 73    | 101   | 44    | 60    | 78    | 116   |
| BA-Solutions                     | 8     | 17    | 19    | 39    | 8     | 17    | 19    | 64    | 21    | 34    | 40    | 83    | 21    | 41    | 47    | 85    | 27    | 48    | 49    | 91    | 30    | 53    | 56    | 109   |
| Cons./Other                      | -3    | -3    | -2    | -18   | -5    | -1    | -4    | -7    | -6    | -7    | -1    | 1     | -3    | -3    | -1    | -8    | -10   | -2    | -6    | -5    | -7    | -4    | -3    | -18   |
| GEA                              | 29    | 43    | 52    | 66    | 30    | 49    | 65    | 104   | 48    | 83    | 102   | 169   | 51    | 95    | 115   | 165   | 55    | 101   | 116   | 187   | 67    | 109   | 130   | 207   |
| Op. EBIT margin                  | Q1 09 | Q2 09 | Q3 09 | Q4 09 | Q1 10 | Q2 10 | Q3 10 | Q4 10 | Q1 11 | Q2 11 | Q3 11 | Q4 11 | Q1 12 | Q2 12 | Q3 12 | Q4 12 | Q1 13 | Q2 13 | Q3 13 | Q4 13 | Q1 14 | Q2 14 | Q3 14 | Q4 14 |
| BA-Equipment                     | 7.9%  | 9.4%  | 11.8% | 14.2% | 10.1% | 10.3% | 14.5% | 12.4% | 10.4% | 11.5% | 12.2% | 14.7% | 7.5%  | 11.1% | 12.8% | 15.0% | 8.3%  | 10.4% | 13.1% | 16.5% | 9.0%  | 10.6% | 13.0% | 17.9% |
| BA-Solutions                     | 2.0%  | 4.3%  | 4.6%  | 8.7%  | 2.2%  | 4.1%  | 4.2%  | 11.8% | 5.0%  | 6.7%  | 7.8%  | 13.1% | 4.4%  | 7.8%  | 8.4%  | 12.6% | 5.4%  | 8.3%  | 8.4%  | 13.3% | 5.9%  | 8.8%  | 9.4%  | 15.5% |
| GEA                              | 4.4%  | 6.3%  | 7.5%  | 8.8%  | 5.0%  | 6.9%  | 8.5%  | 11.7% | 6.8%  | 8.6%  | 10.4% | 14.4% | 5.8%  | 9.5%  | 10.9% | 13.6% | 6.0%  | 9.5%  | 10.6% | 15.0% | 7.0%  | 9.8%  | 11.4% | 15.9% |
| Reported EBIT €m                 | Q1 09 | Q2 09 | Q3 09 | Q4 09 | Q1 10 | Q2 10 | Q3 10 | Q4 10 | Q1 11 | Q2 11 | Q3 11 | Q4 11 | Q1 12 | Q2 12 | Q3 12 | Q4 12 | Q1 13 | Q2 13 | Q3 13 | Q4 13 | Q1 14 | Q2 14 | Q3 14 | Q4 14 |
| BA-Equipment                     | 24    | 26    | 32    | 31    | 27    | 30    | 41    | 40    | 33    | 27    | 56    | 81    | -8    | 48    | 58    | 51    | 33    | 51    | 68    | 95    | 39    | 55    | 68    | 106   |
| BA-Solutions                     | 6     | 13    | 7     | 27    | 7     | 15    | 16    | 50    | 20    | 33    | 39    | 80    | 20    | 40    | 45    | 85    | 27    | 47    | 48    | 90    | 29    | 52    | 53    | 109   |
| Cons./Other                      | -6    | -5    | -7    | -24   | -3    | -4    | -8    | -9    | -9    | -9    | -4    | -1    | -6    | -5    | -4    | -10   | -11   | -7    | -10   | -10   | -9    | -9    | -6    | -47   |
| GEA                              | 24    | 34    | 33    | 33    | 31    | 40    | 49    | 82    | 44    | 51    | 92    | 160   | 7     | 82    | 100   | 125   | 48    | 90    | 106   | 175   | 59    | 99    | 115   | 167   |
| Capital Employed €m <sup>1</sup> | Q1 09 | Q2 09 | Q3 09 | Q4 09 | Q1 10 | Q2 10 | Q3 10 | Q4 10 | Q1 11 | Q2 11 | Q3 11 | Q4 11 | Q1 12 | Q2 12 | Q3 12 | Q4 12 | Q1 13 | Q2 13 | Q3 13 | Q4 13 | Q1 14 | Q2 14 | Q3 14 | Q4 14 |
| BA-Equipment                     |       |       |       |       | 633   | 632   | 631   | 642   | 695   | 844   | 1,008 | 1,175 | 1,300 | 1,341 | 1,376 | 1,403 | 1,428 | 1,439 | 1,445 | 1,455 | 1,466 | 1,480 | 1,495 | 1,506 |
| BA-Solutions                     |       |       |       |       | 383   | 375   | 369   | 361   | 356   | 353   | 357   | 370   | 393   | 411   | 419   | 408   | 391   | 382   | 372   | 371   | 365   | 365   | 370   | 375   |
| Cons./Other                      |       |       |       |       | 62    | 64    | 66    | 67    | 67    | 69    | 72    | 74    | 79    | 79    | 78    | 77    | 71    | 70    | 70    | 69    | 69    | 67    | 64    | 62    |
| GEA                              |       |       |       |       | 1,078 | 1,071 | 1,066 | 1,069 | 1,118 | 1,266 | 1,437 | 1,620 | 1,772 | 1,830 | 1,873 | 1,887 | 1,890 | 1,891 | 1,886 | 1,895 | 1,900 | 1,912 | 1,929 | 1,943 |
| ROCE <sup>2</sup>                | Q1 09 | Q2 09 | Q3 09 | Q4 09 | Q1 10 | Q2 10 | Q3 10 | Q4 10 | Q1 11 | Q2 11 | Q3 11 | Q4 11 | Q1 12 | Q2 12 | Q3 12 | Q4 12 | Q1 13 | Q2 13 | Q3 13 | Q4 13 | Q1 14 | Q2 14 | Q3 14 | Q4 14 |
| BA-Equipment                     |       |       |       |       | 18.2% | 18.9% | 20.3% | 21.4% | 20.7% | 16.8% | 15.6% | 16.8% | 12.1% | 13.2% | 13.1% | 10.6% | 13.3% | 13.4% | 14.0% | 17.0% | 17.3% | 17.4% | 17.3% | 17.8% |
| BA-Solutions                     |       |       |       |       | 14.1% | 14.9% | 17.5% | 24.4% | 28.3% | 33.7% | 39.9% | 46.5% | 43.9% | 43.6% | 44.1% | 46.5% | 50.1% | 53.2% | 55.3% | 56.7% | 58.3% | 59.9% | 60.4% | 64.7% |
| GEA                              |       |       |       |       | 12.1% | 12.8% | 14.4% | 18.9% | 19.3% | 17.9% | 18.7% | 21.4% | 17.5% | 18.6% | 18.6% | 16.7% | 18.8% | 19.3% | 19.6% | 22.1% | 22.6% | 22.9% | 23.2% | 22.6% |

<sup>1</sup> Average L12M, Capital employed excluding goodwill from the acquisition of the former GEA AG by the former Metallgesellschaft AG in 1999.

<sup>2</sup> ROCE = EBIT reported (L4Q) / Capital employed excluding goodwill from the acquisition of the former GEA AG by the former Metallgesellschaft AG in 1999 (average L4Q).

# Key figures time line (3/6)

| Order Intake €m    | Q1 15 | Q2 15 | Q3 15 | Q4 15 | Q1 16 | Q2 16 | Q3 16 | Q4 16 | Q1 17 | Q2 17 | Q3 17 | Q4 17 |
|--------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| BA-Equipment       | 587   | 573   | 547   | 587   | 570   | 617   | 562   | 598   | 622   | 622   | 577   | 671   |
| BA-Solutions       | 588   | 629   | 574   | 705   | 622   | 659   | 569   | 685   | 564   | 672   | 531   | 717   |
| Cons./Other        | -47   | -53   | -52   | -46   | -48   | -54   | -46   | -60   | -50   | -52   | -51   | -71   |
| GEA                | 1,127 | 1,149 | 1,068 | 1,246 | 1,144 | 1,222 | 1,084 | 1,223 | 1,136 | 1,241 | 1,057 | 1,317 |
| Order Backlog €m   | Q1 15 | Q2 15 | Q3 15 | Q4 15 | Q1 16 | Q2 16 | Q3 16 | Q4 16 | Q1 17 | Q2 17 | Q3 17 | Q4 17 |
| BA-Equipment       | 608   | 581   | 558   | 502   | 563   | 616   | 603   | 567   | 656   | 667   | 661   | 758   |
| BA-Solutions       | 1,684 | 1,653 | 1,634 | 1,585 | 1,702 | 1,783 | 1,756 | 1,743 | 1,781 | 1,795 | 1,690 | 1,655 |
| Cons./Other        | -37   | -39   | -44   | -34   | -37   | -40   | -35   | -46   | -48   | -48   | -52   | -62   |
| GEA                | 2,256 | 2,195 | 2,148 | 2,054 | 2,229 | 2,359 | 2,324 | 2,264 | 2,389 | 2,410 | 2,300 | 2,351 |
| Sales €m           | Q1 15 | Q2 15 | Q3 15 | Q4 15 | Q1 16 | Q2 16 | Q3 16 | Q4 16 | Q1 17 | Q2 17 | Q3 17 | Q4 17 |
| BA-Equipment       | 527   | 588   | 559   | 650   | 491   | 571   | 567   | 634   | 532   | 586   | 576   | 678   |
| BA-Solutions       | 526   | 613   | 594   | 742   | 495   | 634   | 585   | 712   | 521   | 602   | 609   | 711   |
| Cons./Other        | -47   | -51   | -47   | -56   | -45   | -48   | -51   | -52   | -48   | -49   | -54   | -57   |
| GEA                | 1,006 | 1,150 | 1,107 | 1,336 | 941   | 1,157 | 1,101 | 1,293 | 1,004 | 1,138 | 1,131 | 1,331 |
| Adj. Sales Growth  | Q1 15 | Q2 15 | Q3 15 | Q4 15 | Q1 16 | Q2 16 | Q3 16 | Q4 16 | Q1 17 | Q2 17 | Q3 17 | Q4 17 |
| BA-Equipment       | 0.8%  | -2.5% | -9.6% | -4.4% | -6.5% | -0.8% | 1.5%  | -1.8% | 6.4%  | 1.6%  | 3.4%  | 8.0%  |
| BA-Solutions       | -2.5% | -5.8% | -6.0% | -1.5% | -6.3% | -0.1% | -4.3% | -6.8% | 0.6%  | -5.9% | 5.5%  | 2.2%  |
| GEA                | -0.9% | -4.1% | -8.0% | -3.3% | -6.4% | -0.1% | -1.8% | -4.4% | 3.3%  | -2.5% | 4.3%  | 4.7%  |
| BtB ratio L4Q      | Q1 15 | Q2 15 | Q3 15 | Q4 15 | Q1 16 | Q2 16 | Q3 16 | Q4 16 | Q1 17 | Q2 17 | Q3 17 | Q4 17 |
| BA-Equipment       | 0.99  | 0.98  | 0.99  | 0.99  | 1.00  | 1.02  | 1.03  | 1.04  | 1.04  | 1.04  | 1.04  | 1.05  |
| BA-Solutions       | 1.03  | 1.02  | 0.99  | 1.01  | 1.03  | 1.04  | 1.04  | 1.04  | 1.01  | 1.03  | 1.00  | 1.02  |
| GEA                | 1.01  | 1.00  | 0.99  | 1.00  | 1.02  | 1.03  | 1.04  | 1.04  | 1.02  | 1.03  | 1.02  | 1.03  |
| Op. EBITDA €m      | Q1 15 | Q2 15 | Q3 15 | Q4 15 | Q1 16 | Q2 16 | Q3 16 | Q4 16 | Q1 17 | Q2 17 | Q3 17 | Q4 17 |
| BA-Equipment       | 67    | 84    | 92    | 138   | 72    | 86    | 91    | 134   | 69    | 97    | 93    | 130   |
| BA-Solutions       | 32    | 58    | 52    | 113   | 26    | 62    | 19    | 77    | 24    | 35    | 21    | 81    |
| Cons./Other        | -1    | -3    | -1    | -11   | -5    | -3    | 3     | 4     | 4     | -10   | 6     | 13    |
| GEA                | 98    | 139   | 144   | 240   | 94    | 145   | 113   | 214   | 96    | 122   | 121   | 224   |
| Op. EBITDA margin  | Q1 15 | Q2 15 | Q3 15 | Q4 15 | Q1 16 | Q2 16 | Q3 16 | Q4 16 | Q1 17 | Q2 17 | Q3 17 | Q4 17 |
| BA-Equipment       | 12.8% | 14.4% | 16.5% | 21.2% | 14.7% | 15.1% | 16.1% | 21.1% | 13.0% | 16.5% | 16.2% | 19.2% |
| BA-Solutions       | 6.1%  | 9.5%  | 8.7%  | 15.2% | 5.3%  | 9.7%  | 3.2%  | 10.8% | 4.5%  | 5.8%  | 3.5%  | 11.4% |
| GEA                | 9.8%  | 12.1% | 13.0% | 17.9% | 10.0% | 12.6% | 10.2% | 16.6% | 9.6%  | 10.8% | 10.7% | 16.8% |
| Reported EBITDA €m | Q1 15 | Q2 15 | Q3 15 | Q4 15 | Q1 16 | Q2 16 | Q3 16 | Q4 16 | Q1 17 | Q2 17 | Q3 17 | Q4 17 |
| BA-Equipment       | 64    | 28    | 90    | 126   | 72    | 89    | 89    | 122   | 67    | 93    | 85    | 124   |
| BA-Solutions       | 32    | 31    | 45    | 95    | 23    | 62    | 16    | 62    | 22    | 32    | 19    | 78    |
| Cons./Other        | -3    | -52   | -25   | -1    | -10   | -14   | -4    | -7    | 1     | -19   | 3     | -7    |
| GEA                | 93    | 6     | 110   | 220   | 85    | 137   | 100   | 178   | 91    | 107   | 107   | 195   |

# Key figures time line (4/6)

| Op. EBIT €m                      | Q1 15 | Q2 15 | Q3 15 | Q4 15 | Q1 16 | Q2 16 | Q3 16 | Q4 16 | Q1 17 | Q2 17 | Q3 17 | Q4 17 |
|----------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| BA-Equipment                     | 54    | 72    | 78    | 123   | 59    | 72    | 78    | 117   | 55    | 82    | 79    | 114   |
| BA-Solutions                     | 27    | 53    | 47    | 107   | 22    | 57    | 14    | 72    | 19    | 31    | 17    | 75    |
| Cons./Other                      | -3    | -5    | -2    | -13   | -7    | -4    | 1     | 5     | 2     | -11   | 4     | 11    |
| GEA                              | 79    | 120   | 123   | 218   | 74    | 125   | 92    | 194   | 76    | 102   | 99    | 201   |
| Op. EBIT margin                  | Q1 15 | Q2 15 | Q3 15 | Q4 15 | Q1 16 | Q2 16 | Q3 16 | Q4 16 | Q1 17 | Q2 17 | Q3 17 | Q4 17 |
| BA-Equipment                     | 10.3% | 12.2% | 14.0% | 18.9% | 12.0% | 12.6% | 13.7% | 18.5% | 10.4% | 14.1% | 13.7% | 16.9% |
| BA-Solutions                     | 5.2%  | 8.7%  | 7.8%  | 14.5% | 4.4%  | 9.0%  | 2.3%  | 10.1% | 3.6%  | 5.1%  | 2.7%  | 10.6% |
| GEA                              | 7.8%  | 10.4% | 11.1% | 16.3% | 7.9%  | 10.8% | 8.3%  | 15.0% | 7.6%  | 8.9%  | 8.8%  | 15.1% |
| Reported EBIT €m                 | Q1 15 | Q2 15 | Q3 15 | Q4 15 | Q1 16 | Q2 16 | Q3 16 | Q4 16 | Q1 17 | Q2 17 | Q3 17 | Q4 17 |
| BA-Equipment                     | 46    | 8     | 72    | 100   | 54    | 70    | 70    | 100   | 49    | 74    | 66    | 102   |
| BA-Solutions                     | 26    | 25    | 38    | 82    | 16    | 54    | 7     | 56    | 15    | 25    | 12    | 68    |
| Cons./Other                      | -5    | -54   | -27   | -3    | -11   | -15   | -6    | -6    | 0     | -21   | 0     | -9    |
| GEA                              | 67    | -21   | 83    | 180   | 59    | 108   | 70    | 149   | 64    | 79    | 78    | 161   |
| Capital Employed €m <sup>1</sup> | Q1 15 | Q2 15 | Q3 15 | Q4 15 | Q1 16 | Q2 16 | Q3 16 | Q4 16 | Q1 17 | Q2 17 | Q3 17 | Q4 17 |
| BA-Equipment                     | 1,520 | 1,527 | 1,531 | 1,544 | 1,539 | 1,537 | 1,539 | 1,540 | 1,557 | 1,569 | 1,572 | 1,629 |
| BA-Solutions                     | 391   | 417   | 461   | 515   | 541   | 596   | 634   | 677   | 734   | 742   | 744   | 738   |
| Cons./Other                      | 63    | 63    | 62    | 61    | 56    | 54    | 60    | 77    | 79    | 80    | 79    | 68    |
| GEA                              | 1,974 | 2,007 | 2,053 | 2,120 | 2,137 | 2,188 | 2,234 | 2,293 | 2,370 | 2,391 | 2,396 | 2,434 |
| ROCE <sup>2</sup>                | Q1 15 | Q2 15 | Q3 15 | Q4 15 | Q1 16 | Q2 16 | Q3 16 | Q4 16 | Q1 17 | Q2 17 | Q3 17 | Q4 17 |
| BA-Equipment                     | 18.1% | 15.0% | 15.2% | 14.7% | 15.3% | 19.3% | 19.1% | 19.0% | 18.5% | 18.6% | 18.3% | 17.8% |
| BA-Solutions                     | 61.3% | 51.0% | 42.8% | 33.1% | 29.8% | 31.9% | 25.1% | 19.7% | 18.0% | 14.0% | 14.6% | 16.3% |
| GEA                              | 22.7% | 16.4% | 14.5% | 14.6% | 14.1% | 19.7% | 18.7% | 16.9% | 16.5% | 15.1% | 15.4% | 15.6% |

<sup>1</sup> Average L12M, Capital employed excluding goodwill from the acquisition of the former GEA AG by the former Metallgesellschaft AG in 1999.

<sup>2</sup> ROCE = EBIT reported (L4Q) / Capital employed excluding goodwill from the acquisition of the former GEA AG by the former Metallgesellschaft AG in 1999 (average L4Q).

# Key figures time line (5/6)

| Order Intake €m    | FY 2009 | FY 2010 | FY 2011 | FY 2012 | FY 2013 | FY 2014 | FY 2015 | FY 2016 | FY 2017 |
|--------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| BA-Equipment       | 1,197   | 1,338   | 1,941   | 2,169   | 2,230   | 2,295   | 2,293   | 2,347   | 2,492   |
| BA-Solutions       | 1,590   | 1,892   | 2,202   | 2,429   | 2,586   | 2,423   | 2,496   | 2,535   | 2,484   |
| Cons./Other        | -99     | -129    | -156    | -173    | -188    | -199    | -199    | -208    | -225    |
| GEA                | 2,688   | 3,100   | 3,987   | 4,425   | 4,628   | 4,520   | 4,590   | 4,674   | 4,751   |
| Order Backlog €m   | FY 2009 | FY 2010 | FY 2011 | FY 2012 | FY 2013 | FY 2014 | FY 2015 | FY 2016 | FY 2017 |
| BA-Equipment       | 365     | 379     | 510     | 558     | 554     | 533     | 502     | 567     | 758     |
| BA-Solutions       | 811     | 975     | 1,118   | 1,298   | 1,492   | 1,540   | 1,585   | 1,743   | 1,655   |
| Cons./Other        | -16     | -20     | -30     | -26     | -31     | -35     | -34     | -46     | -62     |
| GEA                | 1,161   | 1,334   | 1,599   | 1,830   | 2,015   | 2,038   | 2,054   | 2,264   | 2,351   |
| Sales €m           | FY 2009 | FY 2010 | FY 2011 | FY 2012 | FY 2013 | FY 2014 | FY 2015 | FY 2016 | FY 2017 |
| BA-Equipment       | 1,244   | 1,314   | 1,914   | 2,084   | 2,164   | 2,308   | 2,324   | 2,262   | 2,371   |
| BA-Solutions       | 1,638   | 1,749   | 2,060   | 2,233   | 2,338   | 2,404   | 2,475   | 2,426   | 2,442   |
| Cons./Other        | -68     | -101    | -146    | -175    | -182    | -196    | -200    | -196    | -208    |
| GEA                | 2,814   | 2,963   | 3,828   | 4,142   | 4,320   | 4,516   | 4,599   | 4,492   | 4,605   |
| Adj. Sales Growth  | FY 2009 | FY 2010 | FY 2011 | FY 2012 | FY 2013 | FY 2014 | FY 2015 | FY 2016 | FY 2017 |
| BA-Equipment       |         |         |         |         | 4.9%    | 8.0%    | -4.2%   | -1.8%   | 4.9%    |
| BA-Solutions       |         |         |         |         | 7.7%    | 3.5%    | -3.9%   | -4.4%   | 0.6%    |
| GEA                |         |         | 16.4%   | 3.4%    | 6.5%    | 5.6%    | -4.2%   | -3.1%   | 2.5%    |
| BiB ratio L4Q      | FY 2009 | FY 2010 | FY 2011 | FY 2012 | FY 2013 | FY 2014 | FY 2015 | FY 2016 | FY 2017 |
| BA-Equipment       |         | 1.02    | 1.01    | 1.04    | 1.03    | 0.99    | 0.99    | 1.04    | 1.05    |
| BA-Solutions       |         | 1.08    | 1.07    | 1.09    | 1.11    | 1.01    | 1.01    | 1.04    | 1.02    |
| GEA                |         | 1.05    | 1.04    | 1.07    | 1.07    | 1.00    | 1.00    | 1.04    | 1.03    |
| Op. EBITDA €m      | FY 2009 | FY 2010 | FY 2011 | FY 2012 | FY 2013 | FY 2014 | FY 2015 | FY 2016 | FY 2017 |
| BA-Equipment       | 162     | 192     | 278     | 288     | 313     | 351     | 382     | 384     | 389     |
| BA-Solutions       | 99      | 125     | 196     | 213     | 233     | 266     | 255     | 183     | 161     |
| Cons./Other        | -13     | -7      | -5      | -7      | -16     | -26     | -16     | -1      | 13      |
| GEA                | 249     | 311     | 470     | 494     | 530     | 591     | 621     | 566     | 564     |
| Op. EBITDA margin  | FY 2009 | FY 2010 | FY 2011 | FY 2012 | FY 2013 | FY 2014 | FY 2015 | FY 2016 | FY 2017 |
| BA-Equipment       | 13.0%   | 14.6%   | 14.5%   | 13.8%   | 14.4%   | 15.2%   | 16.4%   | 17.0%   | 16.4%   |
| BA-Solutions       | 6.1%    | 7.2%    | 9.5%    | 9.5%    | 10.0%   | 11.1%   | 10.3%   | 7.6%    | 6.6%    |
| GEA                | 8.8%    | 10.5%   | 12.3%   | 11.9%   | 12.3%   | 13.1%   | 13.5%   | 12.6%   | 12.2%   |
| Reported EBITDA €m | FY 2009 | FY 2010 | FY 2011 | FY 2012 | FY 2013 | FY 2014 | FY 2015 | FY 2016 | FY 2017 |
| BA-Equipment       | 143     | 175     | 258     | 224     | 312     | 341     | 309     | 372     | 370     |
| BA-Solutions       | 73      | 109     | 196     | 213     | 233     | 265     | 203     | 163     | 152     |
| Cons./Other        | -28     | -12     | -14     | -16     | -30     | -65     | -82     | -34     | -23     |
| GEA                | 188     | 272     | 440     | 420     | 515     | 540     | 430     | 501     | 499     |

# Key figures time line (6/6)

| Op. EBIT €m                      | FY 2009 | FY 2010 | FY 2011 | FY 2012 | FY 2013 | FY 2014 | FY 2015 | FY 2016 | FY 2017 |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| BA-Equipment                     | 135     | 158     | 239     | 247     | 267     | 298     | 327     | 326     | 331     |
| BA-Solutions                     | 83      | 108     | 177     | 193     | 214     | 248     | 235     | 164     | 141     |
| Cons./Other                      | -26     | -18     | -13     | -15     | -23     | -33     | -23     | -5      | 6       |
| GEA                              | 192     | 248     | 403     | 426     | 459     | 514     | 539     | 485     | 478     |
| Op. EBIT margin                  | FY 2009 | FY 2010 | FY 2011 | FY 2012 | FY 2013 | FY 2014 | FY 2015 | FY 2016 | FY 2017 |
| BA-Equipment                     | 10.8%   | 12.0%   | 12.5%   | 11.9%   | 12.4%   | 12.9%   | 14.1%   | 14.4%   | 14.0%   |
| BA-Solutions                     | 5.1%    | 6.2%    | 8.6%    | 8.7%    | 9.2%    | 10.3%   | 9.5%    | 6.8%    | 5.8%    |
| GEA                              | 6.8%    | 8.4%    | 10.5%   | 10.3%   | 10.6%   | 11.4%   | 11.7%   | 10.8%   | 10.4%   |
| Reported EBIT €m                 | FY 2009 | FY 2010 | FY 2011 | FY 2012 | FY 2013 | FY 2014 | FY 2015 | FY 2016 | FY 2017 |
| BA-Equipment                     | 113     | 137     | 198     | 149     | 247     | 268     | 227     | 293     | 290     |
| BA-Solutions                     | 53      | 88      | 172     | 190     | 211     | 243     | 171     | 133     | 120     |
| Cons./Other                      | -42     | -23     | -23     | -25     | -38     | -71     | -88     | -39     | -30     |
| GEA                              | 124     | 202     | 347     | 314     | 420     | 440     | 309     | 387     | 381     |
| Capital Employed €m <sup>1</sup> | FY 2009 | FY 2010 | FY 2011 | FY 2012 | FY 2013 | FY 2014 | FY 2015 | FY 2016 | FY 2017 |
| BA-Equipment                     |         | 642     | 1,175   | 1,403   | 1,455   | 1,506   | 1,544   | 1,540   | 1,629   |
| BA-Solutions                     |         | 361     | 370     | 408     | 371     | 375     | 515     | 677     | 738     |
| Cons./Other                      |         | 67      | 74      | 77      | 69      | 62      | 61      | 77      | 68      |
| GEA                              |         | 1,069   | 1,620   | 1,887   | 1,895   | 1,943   | 2,120   | 2,293   | 2,434   |
| ROCE <sup>2</sup>                | FY 2009 | FY 2010 | FY 2011 | FY 2012 | FY 2013 | FY 2014 | FY 2015 | FY 2016 | FY 2017 |
| BA-Equipment                     |         | 21.4%   | 16.8%   | 10.6%   | 17.0%   | 17.8%   | 14.7%   | 19.0%   | 17.8%   |
| BA-Solutions                     |         | 24.4%   | 46.5%   | 46.5%   | 56.7%   | 64.7%   | 33.1%   | 19.7%   | 16.3%   |
| GEA                              |         | 18.9%   | 21.4%   | 16.7%   | 22.1%   | 22.6%   | 14.6%   | 16.9%   | 15.6%   |

<sup>1</sup> Average L12M, Capital employed excluding goodwill from the acquisition of the former GEA AG by the former Metallgesellschaft AG in 1999.

<sup>2</sup> ROCE = EBIT reported (L4Q) / Capital employed excluding goodwill from the acquisition of the former GEA AG by the former Metallgesellschaft AG in 1999 (average L4Q).