# GEA Bulgaria Standard Terms of Sale

for Machines and Plants (Domestic Business)



# Definitions

Term	Meaning
Acceptance Certificate	an acceptance certificate that is issued when the Scope of Supply (or section thereof, if applicable) is deemed to have passed the Acceptance Tests according to these Terms.
Acceptance Tests	acceptance tests (if any) for the Scope of Supply, as stipulated in the Contract.
Base Date	the date of the Contractor's Offer.
Change Order	a written document duly signed by a representative of Purchaser and Contractor implementing a Change Request.
Change Request	a request for a change in Contractor's Scope of Supply, including Contractor's means or methods of executing the Scope of Supply.
Changed Law	changes in or enactments of directives, laws, rules, regulations, codes or standards or new or different interpretations thereof.
Contract	the agreement between Purchaser and Contractor for the supply by Contractor of the Scope of Supply.
Contractor	the respective GEA company or permanent establishment of GEA with registered office in Bulgaria issuing Contractor's Offer for the Scope of Supply to be supplied to the Purchaser or entering into the Contract with the Purchaser.
Contractor's Offer	Contractor's quotation or offer for the Scope of Supply, including any Site Services (if and to the extent explicitly included).
Contract Price	the contract price set out in the Contractor's Offer or, in case of a binding contract, in the Contract.
Costs	all costs and expenses incurred or to be incurred by Contractor, including overhead, insurance, financing costs and similar charges and a reasonable profit; when calculating Costs, the costs of the Contractor's personnel shall be based on Contractor's periodic rates as set forth in Contractor's Offer or, if not contained therein, according to its rates prevailing when the work is performed.
day	a calendar day.
Defect	a defect, including omission, at the time of delivery in the workmanship or materials of the Goods or a failure to prepare documentation or provide Site Services according to commercially reasonable skill and care.
Export Control Event	a situation where the Export Control Regulations may require an Export License or may cause additional costs, delay, prohibit Contractor's performance and/or render the Contract not reasonable to perform.
Export Control Regulations	all applicable national and international laws, regulations, orders, embargoes, administrative practices or resolutions that may prohibit or restrict the trade of the Goods including, but not limited to, those specified in Annex B.
Export License	license or an equivalent formal approval by the competent authorities for the supply of the Goods under this Contract which is required to be obtained by Contractor under the Export Control Regulations.
Force Majeure	acts of war or terrorism, riots, civil commotion, embargoes, export/import permit delays or refusals, epidemics, strikes, fires, delays in transport or customs clearance, earthquakes, floods, hurricanes, typhoons, storms, interruption, failure or reduction of utility services including but not limited to electricity, gas, water or telephone service, other acts of God or government or any other circumstances beyond the control of a party.
Goods	the plant, equipment, parts and materials to be delivered by or on behalf of the Contractor, as expressly listed in the Contractor's Offer or, in case of binding contract, the Contract.
including	including without limitation
Incoterm	the series of pre-defined commercial terms published under the name Incoterm <sup>®</sup> by the International Chamber of Commerce (Paris) as in force at the Base Date. Any term or expression which is defined in or given a particular meaning by the provisions of an applicable Incoterm shall have the same meaning in these Terms, but if there is any conflict between the provisions of the Incoterm and these Terms, the latter shall prevail.
month	a calendar month.
Process Warranties	the warranties given by the Contractor in the Contract that the Goods will meet certain requirements in respect of process, performance or functionality provided that each such warranty is expressly set out and labelled "Process Warranty" in the Contractor's Offer or, in case of binding contract, the Contract.
Purchaser	Contractor's customer in connection with the Contract.
Purchaser Scope	all works (including civil works, equipment, documentation and services) relevant to the Scope of Supply which are not expressly included in Contractor's Scope of Supply, including any works specified in these Terms or Contractor's Quotation as being the responsibility of Purchaser (including third parties for whom Purchaser is responsible).
Schedule	the time schedule for the Scope of Supply as set out in the Contractor Offer or, in case of binding contract, in the Contract, as such schedule may be modified according to Clause 6.6 of these Terms.
Scope of Supply	the Goods, documentation and services (including Site Services, if any) expressly listed as the Contractor's responsibility in the Contractor's Offer or, in case of binding contract, the Contract.
Site	the place at which the Scope of Supply is to be performed.
Site Services	the services provided by the Contractor at the Site, including to the extent applicable erection, commissioning and acceptance testing of the Scope of Supply or the supervision thereof, as expressly listed as the Contractor's responsibility in Contractor's Offer or, in case of binding contract, the Contract.
Testing Protocol	has the meaning set forth in paragraph 2 of Annex A.
Terms	these Standard Terms of Sale for Machines and Plants, including Annex A (where applicable).
Warranty Conditions	has the meaning set out in Clause 8.1.5.
Warranty Period	unless stated otherwise in Contractor's Offer or, as the case may be, in the Contract a fixed and non-extendable period of twelve (12) months from date of initial operation of the Goods or eighteen (18) months from readiness of delivery of the relevant Goods or service, whichever is the shorter.



# **General Provisions**

These Terms shall apply to and form an integral part of any Contractor's Offer and any Contract.

#### 1. Scope of Supply:

- 1.1 Contractor's works shall be limited to the Scope of Supply. The Purchaser shall be responsible for the Purchaser Scope.
- 1.2 Where the Scope of Supply is required to interface with other equipment of Purchaser or the Purchaser's other contractors, Purchaser shall be responsible for such interface, including its dimensions and compatibility.

# 2. <u>Change Orders / Contract Execution / Documents:</u>

- 2.1 Purchaser may propose Change Requests. In case of a Change Request, Contractor will notify Purchaser of how the proposed Change Request can be carried out and which modifications to the Contract (including Contract Price, schedules, etc.) are required. If Purchaser wishes to proceed with a proposed Change Request, the Parties will agree to a Change Order. Contractor shall have no obligation to carry out any Change Request until a written Change Order has been signed by both parties; however, if Purchaser requests that Contractor proceeds with the Change Request (without a written Change Order) and Contractor, in its sole and absolute discretion, does so, Contractor shall be entitled to reimbursement of its resulting Costs and to an extension of time for any resulting delay. Contractor may request Change Requests to be executed at its expense; such Change Requests will be granted by Purchaser absent material reasons.
- 2.2 Pre-delivery inspections and tests, if any, shall be stipulated in and limited to those set out in the Contract. Any pre-delivery inspections and/or tests not provided for in the Contract shall be subject to the change order procedure in Clause 2.1. If not stated otherwise, such pre-delivery inspections and tests shall be performed in accordance with Contractor's standard inspection procedures.
- 2.3 Where Contractor issues documents for approval, these must be approved (with comments, if any) and returned to Contractor without undue delay but in any event no later than seven (7) days after their respective submittal; otherwise such documents will be deemed approved. Purchaser may refrain from giving its approval only if and to the extent it can show that the document in question is contrary to the requirements of the Contract.
- 2.4 The Contractor reserves the right to substitute items of the Scope of Supply provided that any such substitution shall be with an item of equal or better standard. Contractor may execute the Contract pursuant to its own plans, procedures, and working methods, except to the extent they conflict with any express provision of the Contract.
- 2.5 Purchaser shall ensure that each delivery and other activity of the Purchaser Scope is commenced, performed and completed in a timely and sufficient manner so the Contractor is able to commence, perform and complete its Scope of Supply (including Site Services) in accordance with the Schedule and without delay, disruption, hindrance or obstruction of any kind.

# 3. Site Services:

- 3.1 If Site Services are included in the Scope of Supply, Purchaser shall ensure that Contractor has safe and appropriate access to the Site at all times required by Contractor. Where the Contract provides for Acceptance Tests, Annex A shall apply.
- 3.2 In case the Scope of Supply is to be installed by Contractor or under its supervision within any building or other civil works not provided by the Contractor, the civil works (including the ceilings, walls, floors and related penetrations) shall be ready by such time and in such condition as may be required by the Contract and/or the Contractor in writing. Any failure by Purchaser to perform this obligation will entitle Contractor to suspend its Site Services upon written notification thereof, stating which civil works are delaying, disrupting, hindering or obstructing Contractor's 's works and/or Site Service.
- 3.3 For the purpose of the Contractor carrying out the Site Services, the Purchaser shall be responsible for providing all of the following:
  - (a) civil works (including Purchaser Scope);
  - (b) feed and other raw materials for making product; consumables and utilities, each in strict conformity with all requirements of the Contract and the Contractor;
  - (c) communications connections;
  - (d) trained and qualified labourers, operators and other personnel required by Contractor;
  - (e) safe and reliable equipment to assist in the transport of the Goods at the Site, including cranes and other lifting and transport equipment (to be operated and maintained by the Purchaser's personnel);
  - (f) a secure lock-up dry room for keeping tools and small machine parts;
  - (g) security;
  - (h) sufficient lighting;
  - (i) heating or cooling of the buildings at the Site to ensure reasonable climate and required ambient conditions for performing Site Services;
  - (j) office space and facilities and welfare, messing, changing and washing facilities;
  - (k) any drawings or information which the Contractor may require for the purposes of carrying out the Site Services;
  - (I) special tools required for commissioning of the Goods; and/or
  - (m)analyses of feed, utilities and product according to the Contractor's requirements.
- 3.4 Under no circumstances will Contractor be responsible for the acts and/or omissions of any other contractor or person provided or made available by Purchaser or for works or any equipment supplied by them, either by way of a deemed employer or otherwise,



or for their payment, welfare, provision of safety equipment or safe means of working, or for their work, productivity or workmanship. Purchaser shall be solely responsible for any failure of such persons or contractors to strictly comply with the instructions and requirements of Contractor. Purchaser shall indemnify, defend and hold Contractor harmless from any resulting claims and liability for loss or damage to any property or for personal injury or death in any way arising out of the acts or omissions of any such persons and contractors, save in each case to the extent directly caused by the negligence of Contractor.

3.5 In the event Contractor through no fault of its own is unable to obtain, either at all or within the time required for keeping the Schedule, any required visa or work permit for the personnel to travel to the Site or to carry out the Site Services, the provisions of Clause 6.6 shall apply.

## 4. Payment:

4.1 Unless otherwise expressly stated in the Contractor's Offer or Contract, payment of the Contract Price by the Purchaser shall be as follows:

30 % advance payment upon effectiveness of the Contract, 30 % upon readiness for shipment and before shipment of the Goods, 30 % upon commissioning of the Goods but in any event not later than four (4) weeks from readiness for shipment and 10 % upon successful Acceptance Test or six (6) weeks from date of readiness for shipment of the Goods, whichever date happens first.

- 4.2 All payments are to be made by electronic transfer, net cash without any deduction, in the currency as stated in the Contractor's Offer or Contract and within fourteen (14) days of the date of Contractor's applicable invoice.
- 4.3 Payment shall not be deemed effected until irrevocably available funds have been received in full by Contractor in its nominated bank account.
- 4.4 Purchaser shall notify Contractor in writing of any objection to the validity of any invoice within five (5) days of receipt, absent which the invoice shall be deemed valid and payable.
- 4.5 Purchaser shall have no right of set-off or right to make any form of withholding or retention against any payment of the Contract Price.
- 4.6 The Contractor shall have no obligation to commence any Scope of Supply until the first instalment of the Contract Price has been received by the Contractor according to Clause 4.3.
- 4.7 If any payment is not received by the applicable date for payment, Contractor shall be entitled to interest thereon at one per cent (1%) per month and pro rata for any part thereof, without formal demand being made. In addition and upon seven (7) days' written notice to that effect, Contractor may suspend all or part of its performance under the Contract until the payment and any due interest is received in full.
- 4.8 In the event of any delay in the commencement of the Scope of Supply for reasons attributable in whole or in part to Purchaser and/or any suspension by Contractor pursuant to Clause 4.7 or other provision of these Terms, Clause 6.6 shall apply. If any payment has still not been received in full by Contractor twenty-one (21) days after the applicable due date, then, irrespective of whether or not Contractor has commenced any portion of the Scope of Supply and/or suspended its works, Contractor shall be entitled by written notice with immediate effect to terminate the Contract pursuant to Clause 10.3.
- 4.9 Where the achievement by the Contractor of a certain milestone or activity that is necessary for the Contractor to become entitled to all or a portion of the Contract Price is delayed by the Purchaser or third persons for whom the Purchaser is responsible, then without prejudice to any other right or remedy which the Contractor may have, the Contractor shall for payment entitlement purposes be deemed to have achieved the milestone or activity by latest fourteen (14) days after the date on which it would have been achieved had there been no delay.
- 4.10 The due date for payment of sums payable to the Contractor under the Contract other than the Contract Price shall be fourteen (14) days after receipt by the Purchaser of the applicable Contractor's invoice and the foregoing provisions of this Clause 4 shall equally apply to such sums.
- 4.11 Should Contractor learn about circumstances having occurred after submission of the Contractor's Offer and/or effectiveness of Contract, or existing previously but without Contractor's knowledge which may jeopardize Contractor's payment titles, including but not limited to, a material adverse change of Purchaser's financial situation then Contractor may request Purchaser to provide sufficient securities or to insist on partial or full upfront payments. Alternatively, in such cases, and in addition to Clause 4.8. of these Terms, Contractor may insist to consider the entire Contract Price (and any other sum that may be at stake) as immediately due and to insist on full payment within an appropriate period, together with an announcement, at Contractor's sole discretion, of contract withdrawal and/or damage claims. Purchaser shall warrant and represent that he is financially sound and capable of paying the Contract Price and can provide the financial securities required under the Contract, if any. In case of a breach of the aforementioned representation Contractor may at Contractor's sole discretion, request Purchaser to immediately pay liquidated damages of ten per cent (10 %) of the entire Contract Price.

#### 5. Taxes:

5.1 The Contract Price and any other amounts to be paid to Contractor are exclusive of, and Purchaser shall be responsible for, all duties, taxes (including value added, sales, use, business, excise or withholding taxes), assessments or charges of any kind, except to the extent any taxes or other charges that are assessed on the profits of Contractor or which under the applicable Incoterm relating to delivery of the Scope of Supply are payable by the Contractor.



- 5.2 If any duties, taxes, assessments or charges are imposed on Contractor by authorities in the country where the Scope of Supply will be installed in connection with any Site Services and/or in connection with the Contract itself, Purchaser shall reimburse Contractor all such amounts.
- 5.3 Where the Purchaser is obliged by applicable law to make a deduction from any payment due to the Contractor in relation to any such duties, taxes, assessments or charges, the Purchaser shall increase the payment to be made such that the net payment received by the Contractor is without any such deduction.

## 6. Delivery / Risk of Loss / Delays:

- 6.1 Contractor shall deliver the Goods according to the applicable Incoterms by the date specified in the Schedule. If no Incoterm is stipulated, delivery shall be Ex Works manufacturer plant as specified by Contractor. If no manufacturer plant is specified, then delivery shall be Ex Works Contractor's premises. In case the respective stipulated Incoterm obliges Contractor to perform any import formalities for the import into the country of delivery, Purchaser at its cost is obliged to support Contractor in any way reasonably required by Contractor. Any delay (other than a delay by Contractor) in completion of import formalities shall be an event entitling the Contractor to an extension of time and compensation of Costs according to Clause 6.6.
- 6.2 Transfer of risk of loss and damage to the Scope of Supply shall be in accordance with the stipulated Incoterm applicable at the date of Contractor's Offer. The inclusion of any Site Services within the Contractor's Scope of Supply shall not alter this transfer of risk of loss and damage and shall not create any assumption by Contractor of any form of care, custody and control over any Purchaser Scope and/or the Site.
- 6.3 Statements of packing, measurements and gross weight are an approximate guide and not binding on Contractor.
- 6.4 Contractor may deliver the Scope of Supply from multiple locations, including different countries and may use different types of transport. Partial deliveries and trans-shipments are allowed.
- 6.5 Upon delivery or the provision of any Scope of Supply, Purchaser will inspect the relevant Scope of Supply and promptly (but in no event more than seven (7) days) inform Contractor in writing of any Defect under Clause 8.1.1. Contractor will thereupon remedy any such omission or Defect upon Contractor's confirmation in writing. If Purchaser fails to accept any Scope of Supply when tendered at the point of delivery, Contractor may deliver the same to a bonded warehouse, at Purchaser's cost and risk, including insurance and storage costs, and shall be deemed to have fulfilled its delivery obligations under the Contract and be entitled to payment of any amounts contingent upon delivery. Except where an Acceptance Test is stipulated and governed by Clause 8.1 or 8.2 and where Purchaser has given written notice pursuant to the first sentence of this Clause 6.5, the Goods and documents included in the Scope of Supply shall be deemed accepted for all purposes at their respective delivery and Site Services shall be deemed accepted for all purposes at their respective completion, provided such acceptance shall not be with prejudice to Purchaser's warranty entitlements under Clause 8.1 or Clause 8.2.
- 6.6 In case of (i) any variation pursuant to Clause 2.1; (ii) any suspension; (iii) exceptionally adverse climatic conditions; (iv) unforeseeable shortages in the availability of personnel or goods attributable in whole or in part to Force Majeure; (iv) any delay, disruption, impediment or prevention of Contractor or any breach of contract caused by or attributable in whole or in part to Purchaser (including third parties for whom it is responsible), or (v) any other event or circumstance for which these Terms or the Contract gives Contractor an entitlement under this Clause, Contractor shall be entitled to payment by Purchaser of its additional Costs and, unless the Contract is terminated pursuant to Clause 6.8 herein below, to an extension of time for any delay incurred. Contractor shall give written notice to Purchaser of any event giving it an entitlement under this Clause within a reasonable time after becoming aware of the event.
- 6.7 If Contractor is more than fourteen (14) days late in delivering the Goods according to the applicable Incoterms for reasons attributable to the fault of Contractor (and not for any reasons attributable in whole or in part to Purchaser), Purchaser shall be entitled to liquidated damages (and not a penalty) in an amount equal to zero point one (0.1) % of the portion of the Contract Price attributable to the value of the delayed portion of the Goods for each full week (corresponding to seven (7) consecutive days) of delay up to an overall aggregate maximum delay liquidated damages of two (2) % of the Contract Price. Such liquidated damages shall not be due where Contractor has failed to deliver only minor portions of the Goods that do not delay completion of the Scope of Supply. As far as permitted by the applicable law, payment of the liquidated damages shall constitute full and complete satisfaction of any claim of Purchaser, and Purchaser's sole and exclusive remedy, against Contractor arising from or in connection with any delay of the Contractor in connection with its Scope of Supply. Any and all other claims for delay or late performance, including any delay in meeting any intermediate or other dates or milestones, shall be excluded, as far as permitted by the applicable law.
- 6.8 Each party shall be released from the performance of its obligations under the Contract to the extent such performance is delayed, disrupted, hindered or obstructed by Force Majeure. A party shall give written notice of the occurrence of any Force Majeure within fourteen (14) days of becoming aware of its occurrence. In case such Force Majeure delays should exceed three (3) months in the aggregate, each party shall be entitled, to terminate the Contract by notice with immediate effect. In case of such termination, Contractor shall be entitled to all payments then due but unpaid on the date of termination and to all costs and expenses incurred in respect of the following (i) performing the Contract; (ii) ceasing its obligations under the Contract; (iii) in contemplation of carrying out all of its obligations under the Contract; (iv) demobilization; and (v) cancelling any related subcontract (including reasonable cancellation fees), and in each case to the extent not covered by the Contract Price as paid to Contract or on the date of termination. Save for the obligations under Clause 9, neither party shall have upon termination of the Contract any other or



further liability or obligation to the other party under or arising out of the Contract to the maximum extent permitted by applicable law.

## 7. Ownership:

7.1 Title in the Scope of Supply will transfer to Purchaser when Contractor has received payment of the Contract Price in full. This retention of title until payment in full shall not affect the passing of risk of loss or damage in the Scope of Supply pursuant to Clause 6.2. Until payment of the Contract Price is received in full, the Scope of Supply shall not be sold, pledged or otherwise encumbered or (unless otherwise specified in the payment terms) used for commercial production without Contractor's prior written consent. Breach of Purchaser's obligations under this Clause shall entitle Contractor to claim damages.

## 8. Warranties:

- 8.1 Warranties regarding Goods, Documentation and Site Services:
- 8.1.1 Subject to the provisions of this Clause 8.1 and Clause 8.3, the Contractor warrants that the Scope of Supply shall be free of Defects. This warranty shall expire on the last day of the Warranty Period.
- 8.1.2 Contractor shall be responsible for remedying any Defect under Clause 8.1.1 provided that Purchaser promptly gives detailed written notice to Contractor of the Defect and in any event within seven (7) days of discovery and before the end of the Warranty Period.
- 8.1.3 To the maximum extent permitted by applicable law, the Contractor shall have no liability for any form of Defect under Clause 8.1.1, latent or otherwise, for which it received written notification after the Warranty Period. For the avoidance of doubt, the warranty period of any Scope of Supply that has been rectified by the Contractor during the Warranty Period shall expire at the expiry of the Warranty Period.
- 8.1.4 Where Contractor is responsible for a Defect under Clause 8.1.1, Contractor shall investigate and rectify the same as soon as reasonably practicable (taking into consideration the nature of the Defect, lead-time for replacement parts, etc.). Rectification of a Defect under Clause 8.1.1 relating to Goods included in the Scope of Supply shall be by way of repair or replacement, at the Contractor's option, of the relevant part of the Goods that is defective. Rectification of a Defect under Clause 8.1.1 relating to services (including Site Services) and documentation included in the Scope of Supply shall be by way of re-performance by Contractor of the relevant part of the service or documentation that is defective. Such rectification may include remediation implemented via a remote access solution (e.g., via an IoT edge device or IoT gateway). Contractor at its sole discretion shall be entitled to conduct at least three attempts of remedial actions. Purchaser shall in each case give Contractor all necessary and safe access to and possession of the Site. Purchaser also grants Contractor the right to use any remote access capability installed by or for Contractor in relation to the Scope of Supply or installed equipment at the Site for investigating and rectifying Defects. Where Contractor fails to carry out its obligations within a reasonable time. Purchaser shall be entitled, upon giving not less than seven (7) days' prior written notice to that effect, to have the Defect in guestion rectified by a third party at the cost of Contractor, to the extent Contractor would have been responsible for such cost under Clause 8.1, Purchaser has reasonably mitigated its costs and Contractor has not commenced rectification within the noticed period and diligently pursued rectification thereafter. The Contractor shall have no responsibility for any such works performed by a third party. Any replacement parts shall be delivered according to the same delivery (Incoterms) terms as specified in the Contract. Contractor shall not be deemed to have breached any of its warranty obligations where it has rectified a Defect according to the foregoing. Should Purchaser disable or otherwise restrict, hinder or prevent Contractor from remotely accessing the Scope of Supply or related installed equipment at the Site, Contractor's ability to perform its warranty obligations may be impaired or delayed; any investigation or resolution of Defects by Contractor may be incomplete or inaccurate; Contractor may incur additional costs in connection with the investigation and/or the rectification of a Defect (including the incurrence of travel costs), which Contractor will be entitled to recover from Purchaser; Contractor's warranty obligations will be void insofar as Contractor's ability to discharge such obligations are materially impaired.
- 8.1.5 Contractor's responsibility for any Defect under Clause 8.1.1 is subject to the condition that it is not caused by one or more of the following: (a) normal wear and tear of parts; (b) use of non-original spare parts; (c) use of feed, consumables or utilities not in strict conformity with the specifications stated in the Contract or in Contractor's written manuals; (d) any failure of upstream and/or downstream equipment; (e) modifications without Contractor's express prior written consent; (f) use of corrosive or abrasive substances; (g) the storage, handling, use, operation or maintenance of any Goods which is not in strict conformity with Contractor's written manuals and instructions and Purchaser's own quality assurance requirements; (h) information, services, personnel, equipment or other items supplied by or for Purchaser; (i) failure to permit Contractor to perform Acceptance Tests, supervision of installation and/or installation; and/or (j) other conditions or circumstances not due to the fault of Contractor (collectively, "Warranty Conditions").
- 8.1.6 If the Contract provides for Acceptance Tests for purposes other than those stipulated in Clause 8.2, such tests shall be performed to verify whether the Goods is free of material Defects under the warranty stated in Clause 8.1.1. In such case, these Acceptance Tests will be subject to the provisions of paragraphs 1, 2 and 4 of Annex A. Contractor's obligations in respect of these Acceptance Tests will be discharged in full and Purchaser shall be deemed for all purposes to have accepted the Scope of Supply upon the earliest of: (i) Purchaser takes the Goods into use; (ii) the Acceptance Tests have not been held or passed for reasons attributable in whole or in part to Purchaser within one (1) month from completion of commissioning, three (3) months from completion of



installation or four (4) months from readiness of delivery of the main Goods, whichever is earliest; or (iii) a material Defect is identified during the tests and Contractor has rectified the Defect according to the provisions of Clause 8.1.4.

- 8.2 Process Warranties:
- 8.2.1 Subject to the provisions of this Clause 8.2, Clause 8.3 and Annex A, the Contractor warrants that the Goods will meet the Process Warranties (if any). This warranty expires when the Process Warranties are discharged according to paragraph 3 of Annex A.
- 8.2.2 Technical figures, data and other descriptions of any kind concerning or relating to the process, performance or functionality of the Scope of Supply, including its individual parts, which are not expressly and specifically labelled "Process Warranty" shall not constitute a Process Warranty as that term is used in these Terms. Such figures, data and descriptions shall be indicative only and non-binding.
- 8.2.3 All Process Warranties, if any, are subject to: (i) a steady and constant stream of feed, materials and utilities in strict conformity with the specifications stated in the Contract; (ii) the furnishing by Purchaser of trained, qualified and sufficient personnel as required by Contractor during the Acceptance Tests; (iii) Contractor is given access to all operating and maintenance records and data and Purchaser undertakes all analyses of product, utilities and feed as required by Contractor in writing; (iv) Contractor performs or technically directs the performance of the Acceptance Tests; (v) any Warranty Conditions to the extent not stated in the foregoing; and (vi) the conditions and other provisions of Annex A.
- 8.3 Disclaimer and Limitations:
- 8.3.1 To the fullest extent permitted by applicable law, (i) Contractor hereby excludes and disclaims all conditions, warranties, guarantees and representations that are not expressly set out in Clauses 8.1 and 8.2 above or Clause 9.6 below or which are implied, statutory, customary or otherwise and which, but for this exclusion and disclaimer, would or might subsist in favour of Purchaser, including any warranties as to fitness for purpose or merchantability; (ii) Purchaser's remedies as set forth in Clause 8.1.4 above and in paragraph 5 of Annex A shall be the Purchaser's sole and exclusive remedies in respect of any defect in the Scope of Supply, including any Defect covered by Clause 8.1 or any failure to achieve any Process Warranty covered by Clause 8.2; (iii) Contractor shall not be liable for any loss or damage, including any Defect covered by Clause 8.1 or any failure to achieve any Process Warranty covered by Clause 8.2; (iv) Contractor shall not be liable for any failure to achieve any Process Warranty covered by Clause 8.2; (iv) Contractor shall not be liable for any failure to achieve any Process Warranty covered by Clause 8.2; (iv) Contractor shall not be liable for any failure to achieve any Process Warranty covered by Clause 8.2; (iv) Contractor shall not be liable for any failure to achieve any Process Warranty covered by Clause 8.2; (iv) Contractor shall not be liable for any failure to achieve any Process Warranty covered by Clause 8.2; (iv) Contractor shall not be liable for information and advice unless explicitly stated in the Contract.
- 8.3.2 Purchaser declares and understands that it is fully aware of the disclaimers and limitations under these Terms and all limitations set forth or referenced in Contract, and will endeavour to seek out sufficient insurance coverage against any damages Purchaser may face.

#### 9. Confidentiality and IP; Software; Technical Data and Smart Equipment:

- 9.1 Purchaser shall treat all information, drawings and data of any kind made available or provided by Contractor under the Contract whether orally, electronically, in writing, visually (such as through site visits, tests or audits) or otherwise and regardless of whether marked "confidential" ("Confidential Information") as private and confidential. The following information is excluded, however, and not considered Confidential Information (without prejudice to any existing copyright protection): the sale of the Goods from Contractor to Purchaser and (except as may be otherwise separately agreed in writing) any offer of Contractor (however excluding price and other commercial provisions), the Goods and/or processes supplied by Contractor, operating manuals, training documents(s) and product brochures and delivery and/or acceptance certificates. Purchaser shall not publish or disclose Confidential Information or any particulars thereof (except as may be necessary for the purposes of the Contract, including disclosure to its and its affiliates' officers, directors and employees, and/or as required by the rules of a public stock exchange or by applicable law), without the previous written consent of Contractor. Nothing in this Clause 9 shall prevent the publication or disclosure of any Confidential Information which either has come within the public domain otherwise than by breach of this provision or was already in the possession of Purchaser with a right to disclose and use such information. Further, nothing herein shall limit Purchaser to sell the Goods together with any documentation related to the Goods (other than Confidential Information) to third parties.
- 9.2 Any disclosure of Confidential Information for the purposes of the Contract shall be made against an undertaking of non-use and confidentiality from Purchaser on terms at least as stringent as set out in this Clause 9. In respect of any disclosure required by a stock exchange or by applicable law, Purchaser shall disclose only that portion of the Confidential Information it is legally required to disclose and to exercise all reasonable efforts to obtain confidential treatment for such Confidential Information.
- 9.3 The intellectual property rights in any Goods, document, Confidential Information or other information given or made available (by visual inspection or otherwise) to Purchaser under the Contract or applied to and embodied in the Scope of Supply and the Site Services shall remain the exclusive property of Contractor (or its subcontractors).
- 9.4 Subject to payment in full by Purchaser of the Contract Price, Purchaser shall have a non-exclusive, non-transferable and royalty free license to use the intellectual property rights in the Scope of Supply and any Confidential Information provided by Contractor for the sole purpose of operating and maintaining the Goods provided under the Contract and strictly for the application and use set out in the Contract, subject at all times to subsisting third party rights and the obligation of confidentiality and the Contractor's receipt of payment in full of the Contract Price. The Purchaser may transfer the intellectual property rights in the Scope of Supply



only together with the title in the Scope of Supply. Any Purchaser's breach of this Clause shall entitle Contractor to withdraw such license granting.

- 9.5 Contractor shall not be liable to Purchaser for the infringement of any intellectual property rights unless Contractor's design of the Goods is found by final court decision against Contractor to infringe an apparatus patent claim of a third party, provided that Contractor shall have no such obligation if the claim is based on or relates to: (i) the interconnection, combination or use of the Goods with equipment, services, systems or software not supplied by Contractor; (ii) specifications, including designs and instructions, prepared by the Purchaser or third parties on its behalf; (iii) modification of the Scope of Supply without Contractor's prior written consent; (iv) any process, method, product or by product process patent claim; (v) the use of the Scope of Supply as part of a Purchaser process, including any product thereby produced or processed; (vi) any patent issued outside the country where Contractor has its registered offices; or (vii) any patents owned or acquired by Purchaser or by any holding company and subsidiary of Purchaser. In case an exception applies, Purchaser shall be fully responsible for such claim and pay any costs incurred by Contractor.
- 9.6 This clause applies insofar as any software, programming, control system or automation of any kind (collectively "Software") are included in the Contractor's Scope of Supply. Software also includes all enhancements, upgrades and related documentation that Contractor may make available in its sole discretion. Upon receipt of the full Contract Price and subject to Purchaser's compliance with its obligations under this clause, Contractor grants Purchaser a non-exclusive and (except as stated expressly below) a non-transferable license to use the Software solely for operating the Goods for the purposes and within the requirements stated in Contractor's Offer. Except as stated below, Contractor warrants for a period of one year after the date (whichever is earlier) the Software is shipped or otherwise first made available to Purchaser ("Software Warranty Period") that the Software, when properly installed and used in conformity with the Contract, will function substantially in accordance with the software specifications (if any) stated in Contractor's Offer. Contractor does not warrant that the Software meets Purchaser's or any third parties' data protection or IT security requirements. If Purchaser discovers a nonconformity with the warranty and provides Contractor promptly with a detailed written notice of the nonconformity within the Software Warranty Period (including a description of the nonconformity and complete information about its discovery), Contractor will use commercially reasonable efforts to substantially correct the nonconformity by, at its option, one of the following: (i) providing a suitable fix, patch or workaround which may include a future revision of the Software: (ii) making available to Purchaser instructions for modifying the Software or indicating a reasonable way for avoiding the effect of the nonconformity; or (iii) making available at Contractor's facility corrected or replacement Software. Contractor will have no obligation under the warranty stated in this clause in case of improper installation of the Software or any modification or configuration of the Software not authorized in writing by Contractor, nor shall it have any responsibility for any non-conformities arising from Purchaser supplied software or interfacing; in each such case, Purchaser shall defend and hold Contractor harmless for any resulting loss, injury or damage. In respect of any Software that is acquired by Contractor from third parties, Contractor's obligation will be limited to transferring to Purchaser any warranty rights obtained by Contractor in respect of that Software and the non-conformity. Except as may be stated expressly in this clause, the Software is licensed as is. Contractor has no obligation to provide any maintenance, enhancements, or upgrades. As between the Parties, Contractor retains all copyright, trademarks, patents and other intellectual property rights in the Software and all information other than Purchaser generated information that may be used or transmitted via or processed by the Software. The Software may not be sold or otherwise transferred or given to any third party without the prior written consent of Contractor and prior written agreement between Contractor and the third party, except that the Software (and the license granted herein) may be transferred to persons who have acquired the Goods without obtaining Contractor's prior consent. Purchaser shall not reverse engineer, modify or decompile the Software or in any other manner attempt to locate or identify the source code. To the extent that the Software contains open source software ("OS-Software"), the following applies notwithstanding anything to the contrary in this Clause, Contractor makes the OS-Software available to Purchaser on the basis of the applicable OS-Software license terms, which terms will govern Purchaser's use of the OS-Software exclusively (including, for the avoidance of doubt, with respect to warranty and liability). To the extent permitted by law, Purchaser's rights and remedies in respect of the Software are stated exclusively above.
- 9.7 Contractor annually publicly discloses its audited greenhouse gas emissions according to the Corporate Value Chain (Scope 3) Accounting and Reporting Standard ("GHG protocol"). In order to increase the accuracy of its reporting on the use phase of its sold products (Scope 3.11 greenhouse gas emissions), Contractor is interested in its customers' specific energy grid mix. Thus, Purchaser shall disclose towards Contractor the specific energy grid mix, i.e. the share of renewable energy used to power the specific sold product, to the extent such information is collected and tracked. Purchaser shall provide the required information and shall agree, that Contractor may utilize this information in an aggregated form for its annual sustainability reporting and auditing. Apart from that, this information will be kept confidential.
- 9.8 Where Contractor's Scope of Supply includes a Connected Product or a Related Service or where Contractor later provides (in agreement with Purchaser) a Connected Product or Related Service in relation to the Scope of Supply, GEA Group Companies each have a perpetual, world-wide, irrevocable, non-exclusive, transferable, sub-licensable and royalty-free right to generate, collect, process, analyse, store, aggregate, and otherwise use Technical Data transmitted to the GEA Cloud from the Connected Product or the Related Service for one or more of the following purposes: providing the Scope of Supply; discharging Contractor's warranty and other obligations under the Contract; troubleshooting, monitoring, improving the function of and further developing the Scope of Supply, related installed equipment at the Site, the Connected Product and/or Related Services; providing Purchaser with product support and information on the Scope of Supply and related installed equipment at the Site; establishing benchmarks



and optimization potentials and optimizing the Scope of Supply and related installed equipment at the Site; developing, designing, engineering, manufacturing, supplying, automating, improving, updating, monitoring and/or servicing equipment, software, cloudbased solutions, processes and services; creating and modifying algorithms, statistical analyses and artificial intelligence solutions; optimizing project execution and similar capabilities; supporting the marketing and sales efforts; and generating and using for commercial purposes any Derived Data, including with the aim of making such Derived Data available to third parties; and other similar purposes. Contractor shall exclusively have all rights, title and interest in and to all Derived Data, provided that Purchaser may use any Derived Data provided to it via a Connected Product or a Related Service for operating and maintaining the Scope of Supply and auxiliary equipment at the Site.

- 9.9 Purchaser will transmit to the GEA Cloud such Technical Data as is needed or appropriate for Contractor to discharge its warranty and other obligations under this Contract. Further, upon a GEA Group Company's written request, Purchaser will undertake such measures as may be reasonably required to enable such company's secure access to the Scope of Supply and its Technical Data and to provide at its discretion updates to the installed automation, software and control systems. Purchaser will enable Contractor to connect, or if agreed Purchaser will connect, the Scope of Supply (or a portion thereof) during its installation or (if requested by a GEA Group Company) at a later point of time to Contractor's cloud and/or IT environment or other similar solution. Purchaser will ensure that the internet or other connection to the IoT edge device or IoT gateway is fully accessible to Contractor remotely and at Site and the connection meets such requirements (e.g., configuration, security, etc.) that may be issued by Contractor from time to time or which are recommended or required by applicable regulations or standards. Nothing in these Terms obligates Contractor to provide digital solutions; Purchaser acknowledges that Contractor may offer from time to time during the Warranty Period and thereafter pursuant to separate written agreement digital solutions for the Scope of Supply. This clause does not result in any warranty or other similar obligation being given or undertaken by Contractor in respect of any Technical Data or Derived Data. Contractor may, in its discretion, delete any stored Technical Data at any time, provided such deletion will be in accordance with applicable laws. Except to the extent required by applicable law, nothing in these Terms requires Contractor to provide any access to Technical Data or make such data available where doing so i) would result in disclosure of Contractor's trade secrets; ii) could undermine the security or safety of the Scope of Supply; or iii) would result in the disclosure of data relating to the testing of new products, substances or processes that are not yet placed on the market.
- 9.10 As used in these Terms. "GEA Group Companies" means Contractor and its affiliated companies: "Connected Product" means a physical product at the Site that via a component (e.g., an IoT edge device or IoT gateway), operating system or other means obtains, generates and/or collects Technical Data and communicates, or is intended by Purchaser and Contractor to communicate, such data to Contractor's cloud and/or IT environment or other similar solution; "Related Service" means a digital service, including software or a cloud-based solution, that enables a GEA Group Company or a third party acting on its behalf to obtain, generate and/or collect Technical Data where the service is connected to the Scope of Supply or equipment installed at the Site in such a way that its absence would prevent the Connected Product from performing one or more of its functions or which adds to, monitors, updates, optimizes, modifies or adapts the functions of the Scope of Supply or related installed equipment; "Technical Data" means raw product data generated by the use of a Connected Product or Related Service, including relevant metadata that make the raw data usable, including without limitation data regarding the condition, operation, efficiency, productivity, availability, maintenance, status, malfunction and/or optimization of the Connected Product; "Derived Data" means i) all data or information that is derived by the GEA Group Companies (or third parties acting on their behalf) from Technical Data, including without limitation statistical or other analysis and data derived by means of algorithms or application of proprietary software; ii) all data or information that is derived by means of sensor fusion or other similar means or methods; and iii) all data where the Technical Data is aggregated together with other data (provided such aggregated data does not allow for identification of the Technical Data collected under this Contact or allow a third party to derive such data from an aggregated data set). Technical Data does not include any Derived Data.

# 10. <u>Remedies and Limitations of Liability:</u>

10.1 Reasons for Termination:

A party may terminate the Contract by giving written notice thereof to the other party if: (i) a provision of these Terms gives the party an express entitlement to terminate the Contract, (ii) the other party fails to perform any material obligation under the Contract and has not commenced a cure of the failure within thirty (30) days of receipt of written notice of such failure from the non-defaulting party and does not diligently pursue the cure thereafter, (iii) the other party becomes the subject of liquidation, bankruptcy or other insolvency proceedings, has a receiver appointed over any of its assets or undertakings, makes any arrangement or composition with its creditors, (excluding a scheme of arrangement as a solvent company for the purposes of amalgamation or reconstruction) or is the subject of any similar arrangement, event or proceedings.

- 10.2 Termination by Purchaser:
- 10.2.1 Where Purchaser has a right to terminate the Contract pursuant to Clause 10.1.1 and Purchaser has terminated the Contract by giving timely written notice thereof, the liability of Contractor to Purchaser upon such termination shall be to pay either the reasonable additional costs in excess of the Contract Price that are required to complete the Scope of Supply or the difference between the fair market value of the Scope of Supply as delivered and the Contract Price, whichever is less. To the maximum extent permitted by applicable law, such rights of Purchaser upon termination shall be to the exclusion of any other remedies that may be available to Purchaser in case of termination or rescission / withdrawal.



- 10.2.2 Contractor shall have no liability for any other cost and expense, loss or damages howsoever incurred by Purchaser and, save for the obligations under Clause 9 and Clause 10.2.1 above, neither party shall have any further liability or obligation to the other party under or arising out of the Contract, to the maximum extent permitted by applicable law.
- 10.2.3 In case expressly stated in Contractor's Offer or, as the case may be, in the Contract that Purchaser may be entitled to terminate the Contract for convenience or in case the Purchaser may be entitled to such right under the applicable statutory law and where Purchaser exercises such right the Contractor shall be entitled to compensation as if the Contract had been terminated due to an event of Force Majeure according to Clause 6.8 above save that Contractor shall also be entitled to payment of the full profit that the Contractor expected under the Contract.
- 10.3 Termination by Contractor:

Where Contractor has a right to terminate the Contract pursuant to Clause 10.1 and Contractor terminates the Contract by giving timely written notice thereof, the Contractor shall be entitled to compensation as if the Contract had been terminated due to an event of Force Majeure according to Clause 6.8 above save that Contractor shall also be entitled to payment in full of the profit that the Contractor expected under the Contract. This Clause 10.3 shall not overrule Clause 4.11.

10.4 Exclusive Remedies:

TO THE MAXIMUM EXTENT PERMITTED BY APPLICABLE LAW, PURCHASER'S RIGHTS AND REMEDIES AS EXPRESSLY STATED IN THE CONTRACT (WHETHER BY WAY OF DAMAGES, PAYMENT OR REIMBURSEMENT OF COSTS, LIQUIDATED DAMAGES, PRICE REDUCTION, MAKE GOOD OR REMEDIATION, TERMINATION OR OTHERWISE) SHALL BE ITS SOLE AND EXCLUSIVE RIGHTS AND REMEDIES REGARDLESS OF THE EVENTS, CIRCUMSTANCES OR THEORY ON WHICH A CLAIM MAY BE BASED (INCLUDING TERMINATION, BREACH OF CONTRACT OR STATUTORY DUTY, NEGLIGENCE OR OTHER TORT, STRICT LIABILITY, INDEMNITY, RESCISSION / WITHDRAWAL OR OTHERWISE).

10.5 Exclusion of Certain Damages:

NOTWITHSTANDING ANY OTHER PROVISION TO THE CONTRARY, EXCEPT ONLY:

- (a) TO THE EXTENT OF ANY LIQUIDATED DAMAGES PROVIDED FOR IN THE CONTRACT; AND
- (b) TO THE EXTENT THE EXCLUSION OF CONTRACTOR'S LIABILITY IS PROHIBITED BY APPLICABLE LAW (IN WHICH CIRCUMSTANCES CONTRACTOR'S LIABILITY SHALL BE LIMITED TO THE EXTENT PERMITTED BY APPLICABLE LAW), CONTRACTOR SHALL TO THE ULTIMATE LIMITS OF APPLICABLE LAW IN NO CASE WHATSOEVER BE LIABLE FOR ANY LOSS OF REVENUES OR PROFITS; LOSS OF OPPORTUNITY, PRODUCTION OR CONTRACTS; LOSS OF USE; STANDBY COSTS; LOSS OF OR DAMAGE TO FEED, RAW MATERIALS, UTILITIES OR PRODUCT; PLANT DOWNTIME OR DELAYS; LOSS OF GOODWILL; LIQUIDATED DAMAGES OR PENALTIES IMPOSED ON PURCHASER BY ITS CUSTOMERS OR THIRD PARTIES; PURCHASER'S CONTRACTUAL LIABILITY TOWARDS ANY THIRD PARTY; CLAIMS TO RECOURSE; RECALL COSTS; LEGAL ACTION COSTS; ANY DAMAGES FINES OR PENALTIES PAYABLE BY PURCHASER; OR OTHERWISE FOR ANY FINANCIAL OR ECONOMIC LOSSES OR DAMAGES, AND IN EACH CASE IRRESPECTIVE WHETHER THE LOSSES OR DAMAGES IN QUESTION ARE DEEMED TO BE DIRECT, CONSEQUENTIAL, INDIRECT OR OTHERWISE, OR FOR ANY CONSEQUENTIAL, INDIRECT, SPECIAL, INCIDENTAL, PUNITIVE OR EXEMPLARY, LOSSES OR DAMAGES HOWSOEVER CAUSED OR ARISING.
- 10.6 Maximum Aggregate Liability:

NOTWITHSTANDING ANY OTHER PROVISION TO THE CONTRARY, EXCEPT ONLY TO THE EXTENT THE EXCLUSION OR LIMITATION OF CONTRACTOR'S LIABILITY IS PROHIBITED BY APPLICABLE LAW (IN WHICH CIRCUMSTANCES CONTRACTOR'S LIABILITY SHALL BE LIMITED TO THE EXTENT PERMITTED BY APPLICABLE LAW), CONTRACTOR'S MAXIMUM AGGREGATE LIABILITY TO PURCHASER UNDER OR IN CONNECTION WITH THE CONTRACT SHALL IN NO CASE EXCEED IN THE AGGREGATE 50 % OF THE CONTRACT PRICE AS RECEIVED BY THE CONTRACTOR, IRRESPECTIVE WHETHER SUCH LIABILITY ARISES BY WAY OF BREACH OF CONTRACT (INCLUDING TERMINATION) OR OF STATUTORY DUTY, NEGLIGENCE OR OTHER TORT, STRICT LIABILITY, INDEMNITY, CONTRACT PRICE REDUCTION OR REPAYMENT, TERMINATION, RESCISSION/WITHDRAWAL, MAKE GOOD OR REMEDIATION OR OTHERWISE.

10.7 The expiry of the Warranty Period shall, to the maximum extent permitted by applicable law and save only as set out in the last sentence below, constitute conclusive evidence for all purposes and in all proceedings whatsoever between the parties that Contractor has completed its obligations under or arising out of the Contract and performed the Scope of Supply and made good all Defects therein in accordance with its obligations under the Contract. After the expiry of the Warranty Period, all claims of any nature whatsoever the Purchaser may have against Contractor, whether known or not, under or arising out of the Contract and the use of the Scope of Supply, and any right, cause of action and or remedy shall be deemed to be barred and extinguished. Provided always that this provision shall not apply in case of fraud or to the extent any proceedings were commenced and served in writing on the Contractor within the Warranty Period.

#### 11. Directives / Changed Laws / Permits / Safety:

11.1 The Goods shall comply with governmental directives, laws, rules, regulations, codes and standards, if any, that are expressly stated in Contractor's Offer, as the same are in effect on the Base Date. If after the Base Date any Changed Law affects the Scope of Supply and/or the Contractor's means or manner of executing its works and which the Contractor is required by such Changed Law to comply with and implement, Contractor shall be entitled to an equitable adjustment, including the remedies set out in Clause 6.6. Contractor shall have no responsibility for compliance with any emission, discharge or other environmental



requirements, except to the extent set out in any Process Warranties. The Contractor shall have no responsibility for any other Changed Law.

11.2 Purchaser shall be responsible for (i) all permissions, consents and permits in connection with the Site, and with owning, erecting, testing, commissioning, operating and maintaining the Goods and any related equipment, plant, facilities or utilities, and for the performance of the Site Services (if applicable); (ii) maintaining the Site in a safe working condition and as a safe place of work for all personnel at the Site at any time, providing safe means of access to the Scope of Supply at all times, conducting all activities on the Site in a safe manner and as prescribed by applicable directives, laws, rules, regulations, codes and standards and as set forth in the operating and maintenance manuals and instruction sheets furnished by Contractor; (iii) not removing or modifying any safety device, guard or warning sign provided as part of the Scope of Supply. If the Purchaser fails to strictly observe any of the obligations in this Clause, Purchaser shall indemnify, defend and hold Contractor harmless from any resulting claims and liability arising out of loss or damage to any property or out of personal injury or death or to financial losses or any other disadvantage, save to the extent directly and solely caused by the gross negligence or wilful act of Contractor.

#### 12. Amendment to the Contract:

12.1 No change in, addition to, or waiver of the provisions of the Contract shall be binding upon Contractor or Purchaser, unless contained within an identified written formal amendment to the Contract and signed by both parties.

#### 13. Export Control:

- 13.1 Purchaser acknowledges that the Goods to be provided by Contractor are or may be controlled by Export Control Regulations which may result in an Export Control Event. In case of an Export Control Event Contractor shall be entitled to all additional costs and expenses which may be needed for Contractor to fulfil its obligations under the Contractor's Offer or, in case of binding contract, the Contract, including costs and expenses needed to obtain an Export License. Purchaser agrees to provide to Contractor without undue delay all necessary information that may be requested to obtain an Export License, such as end-user certificates. Contractor will inform Purchaser about material delay to obtain an Export License, a revoked license or any prohibition to execute the contract without undue delay.
- 13.2 If an Export License is denied or revoked or if an embargo prohibits the execution of the contract or if any other Export Control Event will hinder Contractor to fulfil one or more of its contractual obligations Contractor shall be excused from the performance of its obligations under the Contractor's Offer or, in case of binding contract, the Contract, with immediate effect. This shall, without limitation, also apply in case that Contractor may be hindered to fulfil its contractual obligations due to the fact that any of Contractor's suppliers or subcontractors are hindered by an Export Control Event to supply the Goods all or in part. In any case Contractor shall not be liable or accountable to Purchaser for any claims for delay, loss or damage in connection with an Export Control Event.
- 13.3 Subject to Clause 13.2, if Contractor gives notice to Purchaser that its performance of the Contractor's Offer or, in case of binding contract, the Contract will be hindered by Export Control Regulations and/or Export License or embargos, each party shall be entitled to terminate the Contractor's Offer or, in case of binding contract, the Contract, by giving one week (corresponding to seven consecutive days) prior written notice. In the event of such termination Contractor shall be entitled to all costs and expenses for all work in progress under the contract or for which Contractor is liable to pay to any supplier or subcontractor due to the termination, as well as to all losses and damages arising from or related to the termination.
- 13.4 Purchaser shall implement and follow all necessary procedures to comply with Export Control Regulations related to the Goods to be provided by Contractor, and guarantees not to engage in any activity which it or Contractor reasonably believes could be subject to civil, criminal or administrative liability, including but not limited to the sale, lease, transfer, or sublicensing of any Goods without appropriate authorization. Purchaser shall indemnify and hold harmless Contractor from and against any claim, proceeding action, fine, cost, loss and damage arising from or related to the breach of this warranty.

#### 14. Data Processing:

14.1 Purchaser agrees that Contractor will collect, process and use personal data and other data disclosed by Purchaser in the course of the business relation with Contractor for the purpose of (1) managing and performing the Contract with Purchaser (which includes the creation and processing of invoices), (2) advertising and/or offering further goods and services to the Purchaser and/or (3) managing the business relationship with Purchaser through e. g. a customer relationship management system. Such data may include the following data categories of persons being employed or retained by Purchaser *inter alia* name, title, company, function within the company, business contact details (phone- and fax-number, email-address, mail address), history of orders, history of issues (e. g. warranty claims or disputes). Within the limitation of the above described purpose, Contractor can collect, process and use the above described data (i) by itself and/or through the use of affiliates or other external subcontractors and (ii) from countries within and/or outside the European Union or European Economic Area. Purchaser will ensure (e. g., if necessary, through consent declaration of the above described purposes.

#### 15. Miscellaneous:

15.1 If any provision of the Contract is determined to be invalid or unenforceable, this shall not affect the validity or enforceability of the remaining provisions and the parties will substitute the invalid or unenforceable provision by a valid provision that achieves as closely as possible the same economic effect.



- 15.2 Any Clause or paragraph headings or other headings appearing in the Terms are for reference only and shall not affect the construction of those Clauses or paragraphs. Words importing the singular shall include the plural and vice versa where the context requires.
- 15.3 Any reference to a statute or to regulations (whether or not specifically named herein) shall, but without prejudice to Clause 11 above, include any amendment or re-enactment thereof for the time being in force and shall include all instruments, orders, plans, regulations, bylaws, permissions and directions for the time being made, issued or given thereunder or deriving validity therefrom.
- 15.4 All communications, verbal or written, notices, documents and drawings given by one party to the other or exchanged or made available between the parties, and including in the course of any Site related activities where applicable, shall be in English language in a fluent, correct and intelligible manner.
- 15.5 The Contract shall not be construed or interpreted against or to the disadvantage of either Purchaser or Contractor whether on the grounds that the Contract represents Purchaser's or Contractor's standard or customary terms and conditions of business and /or that the Contract and or any particular recital, article, clause and or annex or appendix thereof may have originated from Purchaser or Contractor or other similar grounds.
- 15.6 The Contract sets forth the entire agreement between Contractor and Purchaser with respect to the subject matter thereof and supersedes any previous agreement or arrangement between the parties. Except to the extent expressly and specifically set forth in the Contract, all oral representations, warranties, undertakings and other statements of any kind and all documents given or exchanged on or prior to the date of Contract (including any brochures or sales material of Contractor) are expressly excluded and disclaimed by Contractor. Purchaser acknowledges that it has not relied on and is not relying on any such representations, warranties, undertakings, statements or documents when entering into the Contract.
- 15.7 The Contract may not be assigned in any manner by either party without the other party's prior written consent, but this shall not require Contractor to obtain any consent, or otherwise limit its entitlement, to subcontract any part or parts of its obligations under the Contract as it may see fit.
- 15.8 Purchaser shall ensure that Contractor and its subcontractors carrying out the Site Services (if applicable) are covered under an all-risk insurance policy applicable to the Scope of Supply and the Site. Such cover shall be primary and name Contractor as an additional insured. Contractor shall be entitled upon request to a copy of the policy in question. The deductible, if any, shall be at Purchaser's cost.

# 16. Disputes:

16.1 Any dispute arising out of or in connection with this Contract, including any question regarding its existence, validity or termination, which cannot be amicably settled between parties' management within three (3) months, shall exclusively be referred to and finally resolved under the Rules of Arbitration of the International Chamber of Commerce by one arbitrator appointed mutually by the Parties in accordance with said Rules, venue for arbitration shall be Sofia, Bulgaria, and language for the arbitration proceedings shall be Bulgarian. In the event the Parties cannot agree on an arbitrator, said arbitrator shall be appointed by the chairman of the Arbitration Court with the Bulgarian Chamber of Commerce. The governing law of the Contract shall be the substantive laws of Bulgaria, without regard of any conflicts-of-law principle thereof. The United Nations Convention on Contracts for the International Sale of Goods shall not apply.

# 17. <u>Terms:</u>

17.1 Purchaser hereby declares that a copy of these Terms has been handed to it.



## ANNEX A

#### ACCEPTANCE TESTS AND PROCESS WARRANTIES

#### 1. <u>Acceptance Tests / Conditions:</u>

If not otherwise stated in the Contract, Acceptance Tests will be conducted promptly after the Goods have been commissioned (except for measures that the Contractor determines do not impede the performance of the Acceptance Tests) and the Goods has, in the reasonable opinion of Contractor, achieved stable operation. Acceptance Tests shall be conducted with such trained and qualified personnel of Purchaser as are required by Contractor. In addition to any other obligations it has under the Contract, Purchaser shall ensure during the Acceptance Tests that (i) all feed and utilities conform strictly to the specifications of the Contract (or if no such specifications are stated, according to the Testing Protocol provided by Contractor pursuant to paragraph 2 below, (ii) all analyses of the feed, utilities and product are timely provided as required by the Contract or and (iii) that all upstream and downstream equipment from the Goods operates properly. Unless otherwise specified in the Contract or the Testing Protocol, the party that will be responsible for conducting the Acceptance Tests shall commence. Where the Acceptance Tests are not supervised or conducted by Contractor, Purchaser shall allow Contractor to attend and witness the Acceptance Tests and Contractor shall be entitled to a copy of all related inspection reports and records.

#### 2. <u>Testing Protocol:</u>

Except to the extent detailed in the Contract, the procedures and requirements for the Acceptance Tests shall be in accordance with Contractor's standard test procedures and requirements. These procedures and requirements, as adapted to the Scope of Supply and the Contract, shall be provided by Contractor to Purchaser in the form of a "Testing Protocol" latest thirty (30) days prior to the expected start of any Acceptance Tests. The Testing Protocol will specify, among other things, any pre-conditions, any Process Warranties not previously discharged and the subject of the Acceptance Tests, length of the relevant Acceptance Tests, measurement tolerances and the procedures and methods for conducting the Acceptance Tests.

#### 3. Plant Acceptance:

The Process Warranties and Contractor's obligations in respect of any Acceptance Tests shall be discharged in full and Purchaser shall be deemed for all purposes to have accepted the Scope of Supply if any one or more of the following applies:

- (i) the Goods has on average performed in accordance with the Process Warranties or, if no Process Warranties have been given, no material Defects in the Goods have been identified during the Acceptance Tests; or
- (ii) any part of the Goods is taken into use by Purchaser prior to completion of the Acceptance Tests (provided that sale by Purchaser of product produced under Contractor's supervision according to the Testing Protocol shall not constitute such use for purposes of this provision); or
- (iii) the Goods have not passed the Acceptance Tests for reasons attributable in whole or in part to Purchaser within one (1) month from completion of commissioning, three (3) months from completion of installation or four (4) months from readiness of delivery of the main Goods, whichever is the earliest; or
- (iv) Contractor has paid any liquidated damages or price reduction as may be applicable to the Process Warranties under paragraph 5 below of this Annex.

## 4. Acceptance Certificate:

When the Scope of Supply (or section thereof, if applicable) is deemed to have passed the Acceptance Tests according to paragraph 3 above, Contractor shall submit to Purchaser and Purchaser shall immediately sign an acceptance certificate for the Scope of Supply ("Acceptance Certificate"). The Acceptance Certificate shall state the date when the Performance Tests were deemed to have been passed.

Purchaser shall not be entitled to delay or refuse to issue the Acceptance Certificate due to the existence of defects or omissions that do not adversely and materially affect the operation of the Goods; such defects and omissions shall be noted by Purchaser on the Acceptance Certificate and are to be completed by Contractor as soon as reasonably practical, but without in any way affecting the validity or effect of the Acceptance Certificate.

If Purchaser fails to issue the Acceptance Certificate within fourteen (14) days of when Purchaser is obliged to do so under this paragraph 4, Purchaser shall be nonetheless deemed to have issued the Acceptance Certificate effective as of the date when the Scope of Supply is deemed to have passed the Performance Tests under paragraph 3 above without any conditions or gualifications.

Purchaser may take the Scope of Supply (or relevant section) into use only after issuance of an Acceptance Certificate. On the issuance or deemed issuance of the Acceptance Certificate, Purchaser shall perform all its obligations, including payment, which then become due.

#### 5. Failure to pass the Acceptance Tests:

If during the Acceptance Tests the Goods fail to achieve the Process Warranties, Contractor shall as soon as possible investigate the reasons for such failure and inform Purchaser of the results of its investigation. Purchaser shall, at its cost, fully co-operate with Contractor in such investigation and shall provide Contractor with all access, resources, information and documentation required by Contractor to determine the cause of the failure. If it is determined that the cause of such failure is due to reasons



attributable to the fault of the Contractor (and not to any fault attributable in whole or in part to the Purchaser), Contractor shall without delay and at its own cost undertake all reasonable actions to remedy the cause of the failure and, unless the failure was insignificant, the relevant part of the Acceptance Tests shall be repeated.

If, notwithstanding such efforts, the Goods still fail to pass one or more repeats of the relevant part of the Acceptance Tests, for reasons attributable to the fault of the Contractor (and not to any fault attributable in whole or in part to the Purchaser), Contractor may, after consultation with Purchaser and after at least three attempts to remedy the failure, elect either to carry out further remedial actions or to pay as liquidated damages (and not as a penalty) the applicable Process Warranty liquidated damages as may be specified in the Contract (provided that if no liquidated damages are specified, the parties shall agree on a reduction in the Contract Price). The price reduction shall reflect the difference between the fair market value of the Goods as sold and the fair market value of the Goods as delivered, installed and commissioned. The payment of liquidated damages or, as the case may be, an agreed price reduction shall be, to the extent permitted by the applicable law, the Purchaser's sole and exclusive remedy for any failure of the Goods to achieve the Process Warranties and other criteria applicable to the Acceptance Tests. To the extent permitted by the applicable law the amount of all payments or price reductions shall not, in any event, exceed in the aggregate five (5) % of the Contract Price (or in case the Scope of Supply is comprised of different sections, the portion of the Contract Price attributable to the section failing the test).

If the Contractor is prevented, for more than fourteen (14) days, from carrying out an Acceptance Test or an Acceptance Test fails to pass in each case for reasons attributable in whole or in part to the Purchaser, the Acceptance Tests shall be deemed passed and Contractor shall be entitled to payment by Purchaser for its additional Contractor costs.

# 6. Delay in Acceptance:

If the Acceptance Tests are delayed or prolonged due to reasons not attributable in whole or in part to Contractor, Contractor shall be entitled to payment by Purchaser for its additional Costs.

#### 7. Sections:

Where stipulated in the Contract or as reasonably requested by Contractor, the Scope of Supply will be tested in sections, in which case the provisions of this Annex A shall apply to each section.



## ANNEX B

#### SPECIAL EXPORT CONTROL REGULATIONS

Export control requirements applicable for recipients ("Purchaser") of any goods and/or services (including software, if any) provided by or received directly or indirectly from any company, legal entity or permanent establishment ("Contractor") belonging to or being directly or indirectly controlled by GEA Group AG registered in Düsseldorf, Germany ("GEA"):

Contractor's ultimate parent company, GEA, is seated in Germany and therefore all group companies of GEA shall, to the widest extent permitted by the applicable laws, adhere to all Export Control Regulations in force in Germany including without limitation all Export Control Regulations enacted by the European Union including but not limited to Council Regulation (EU) Nos 833/2014 and 765/2006. It is therefore agreed that Purchaser shall, but only with respect to the Scope of Supply/Work to be provided by Contractor and only to the extent permitted by the applicable law, comply with the Export Control Regulations in force in Germany regardless whether they are deemed applicable to Purchaser under international law.

Therefore, the following provisions shall be accepted by Purchaser and shall supersede and be substituted for all conflicting provisions agreed elsewhere:

- 1. If Purchaser acquires from Contractor goods or technologies listed in Annexes XI, XX, XXXV or XL of Council Regulation (EU) No 833/2014, or any other Annexes that are or may become applicable to the Export Control Regulations specified above, Purchaser shall not sell, export or re-export, directly or indirectly, such goods to the Russian Federation or for use in the Russian Federation and if Purchaser acquires from Contractor goods or technologies listed in Annexes XVI, XVII, XVIII or XXX of Council Regulation (EU) No 765/2006 or any other Annexes that are or may become applicable to the Export Control Regulations specified above, Purchaser shall not sell, export or re-export, directly or indirectly, such goods to Belarus or for use in Belarus;
- 2. Purchaser shall undertake its best efforts to ensure that the purpose of item 1 is not frustrated by any third parties further down the commercial chain, including by possible resellers;
- 3. Purchaser shall set up and maintain an adequate monitoring mechanism to detect conduct by any third parties further down the commercial chain, including by possible resellers, that would frustrate the purposes of item 1;
- 4. Any violation of items 1, 2 or 3 shall constitute a material breach of an essential element of the Contract, and Contractor shall be entitled to seek appropriate remedies, including, but not limited to termination of the Contract; and
- 5. Purchaser shall immediately inform Contractor about any problems in applying items 1, 2 or 3 including any relevant activities by third parties that could frustrate the purpose of item 1. Purchaser shall make available to Contractor information concerning compliance with the obligations under items 1, 2 and 3 within two weeks of the simple request of such information.

Any breach of the foregoing obligations shall constitute an Export Control Event.