

Welcome to GEA

World-leading process technology

DÜSSELDORF, SEPTEMBER 2017





Order intake (EUR)
4,674 million



Employees (FTEs)
16,937



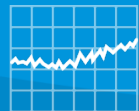
Operating EBITDA (EUR)
566 million



Operating EBITDA margin
12.6%



Revenue (EUR)
4,491 million



Earnings per share (EUR)
1.48

GEA – “engineering for a better world”

GEA is one of the largest suppliers of process technology for the food industry and a wide range of other industries.

The international technology group focuses on process technology and components for sophisticated production processes in various end-user markets.

The company is listed on the German MDAX stock index and included in the STOXX[®] Europe 600 Index. In addition, the company is listed in selected MSCI Global Sustainability Indices.

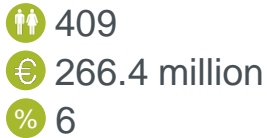
GEA – a powerful partner throughout the world

Customer-centric sales and service activities are unified under the umbrella of a single country organization.

North America



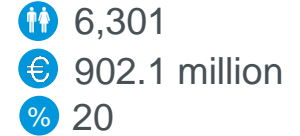
Latin America



North and Central Europe



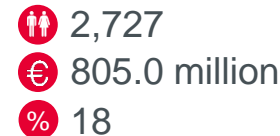
DACH & Eastern Europe



Asia Pacific



Western Europe, Middle East & Africa



- 👤 Employees in 2016 (FTEs)
- € Revenue in 2016
- % Regional revenue split in 2016 (only continued operations)

Our ambition – be your no. 1 choice

We strive to be the world's leading global technology group in supplying smart solutions for sophisticated process industries. Our goal is to be the customer's preferred partner in the industries we serve.

Our applications – in touch with GEA every day

Dairy Farming and Processing

Approx. one quarter
of processed milk
comes from GEA
production systems



Every fourth liter of
human blood is
handled by GEA
equipment

Pharma

Food

Every third chicken
nugget is produced
by GEA technology



More than one third
of all polymer
producers are using
GEA Drying
technology

Chemical

Around every third
process line for
instant coffee was
installed by GEA

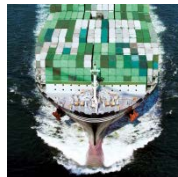


Each industry we serve
utilizes GEA's industrial
refrigeration technologies

Utilities

Beverages

Approx. every second
liter of beer is brewed
with the aid of systems
and process solutions
from GEA



Every second
container ship in the
world sails with GEA
marine equipment on
board

Marine

GETTING YOU STARTED

Beginning of life services
Installation // Commissioning // Training

KEEPING IT RUNNING

Lifetime services
Spare parts // Corrective maintenance //
Preventive maintenance

CONSTANTLY IMPROVING

Extended life services
Upgrades/Modernization/Optimization // Predictive
maintenance // Factory rebuild

TOGETHER WITH YOU

Consulting services & operations
Performance contracts // On-site project support //
Service software products

GEA Service – For your continued success

We ensure our customers' **continued business success** by building, maintaining, optimizing and adapting their production equipment and processes to meet their specific ongoing needs.

Megatrends – understanding and taking advantage of opportunities



URBANIZATION WITH GROWING MIDDLE CLASS

Growing demand for processed food and medication

GEA offers

components and process technology for processed food, ready meals, fortified lifestyle beverages and food, medications



GREATER FOOD SAFETY AND QUALITY

Readiness of industry to invest more for greater process reliability

GEA offers

certified hygienic/aseptic processes and components to meet the strict standards of the industry



ENERGY SCARCITY AND STRICTER ENVIRONMENTAL REGULATIONS

Greater interest in efficient and resource-saving production processes

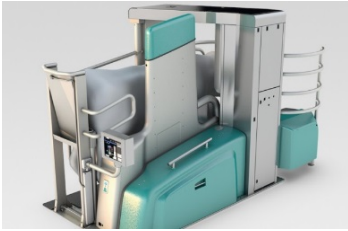
GEA offers

intelligent engineering processes for resource-economical technologies, energy-saving machines and processes, as well as heat recovery

Dairy Farming

GEA Monobox

Milking stall module



- Automated milking system designed for dairy farms accommodating up to 70 cows per box
- Utilization of the modular platform as centre part within the Monobox
- Next generation of 3D camera
- New robot wash concept to minimize water and electricity consumption
- “Grade A” certification by the American Food and Drug Administration (FDA)

Food

GEA OxyCheck

Quality control system



- In-line quality control system that inspects 100% of packages
- Checks residual oxygen content and seal integrity of every single Modified Atmosphere Pack (MAP) that leaves thermoformer
- Non-invasive measurement technique without damaging the film or breaking the seal
- No time-consuming and low coverage sample testing
- No packaging material or food is wasted

Pharma

GEA ConsiGma

Tablet production



- Flexible continuous tableting line
- Faster, more consistent and reliable tablet production with reduced use of resources
- Platforms take up 70% less space than batch plants and can be built more quickly
- FDA approval for a therapeutic that was both developed and commercially manufactured using GEA’s ConsiGma technology
- Award-winning

Our strategy – GEA's long-term direction



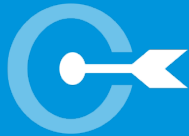
Pursue clear
**technology and
market leadership**



Further develop **food processing
focus & solutions for demanding
production processes**



Become truly **global**
by getting closer to
our customers



Use **portfolio management** as
tool to leverage strengths &
allocate resources



Build an **organization
and capabilities** to
support strategic vision



Drive sustainable
value creation

Our Management – GEA Executive Board



Jürg Oleas

Chief Executive Officer
(CEO)

- Labor Director
- Regions & Countries
- Communication, Marketing & Branding
- Corporate Development
- Human Resources
- Internal Audit
- Legal & Compliance



Dr. Helmut Schmale

Chief Financial Officer
(CFO)

- Finance
- Investor Relations
- Tax
- Treasury & Corporate Finance
- Shared Service Center



Steffen Bersch

Member of the
Executive Board

- Business Area Equipment

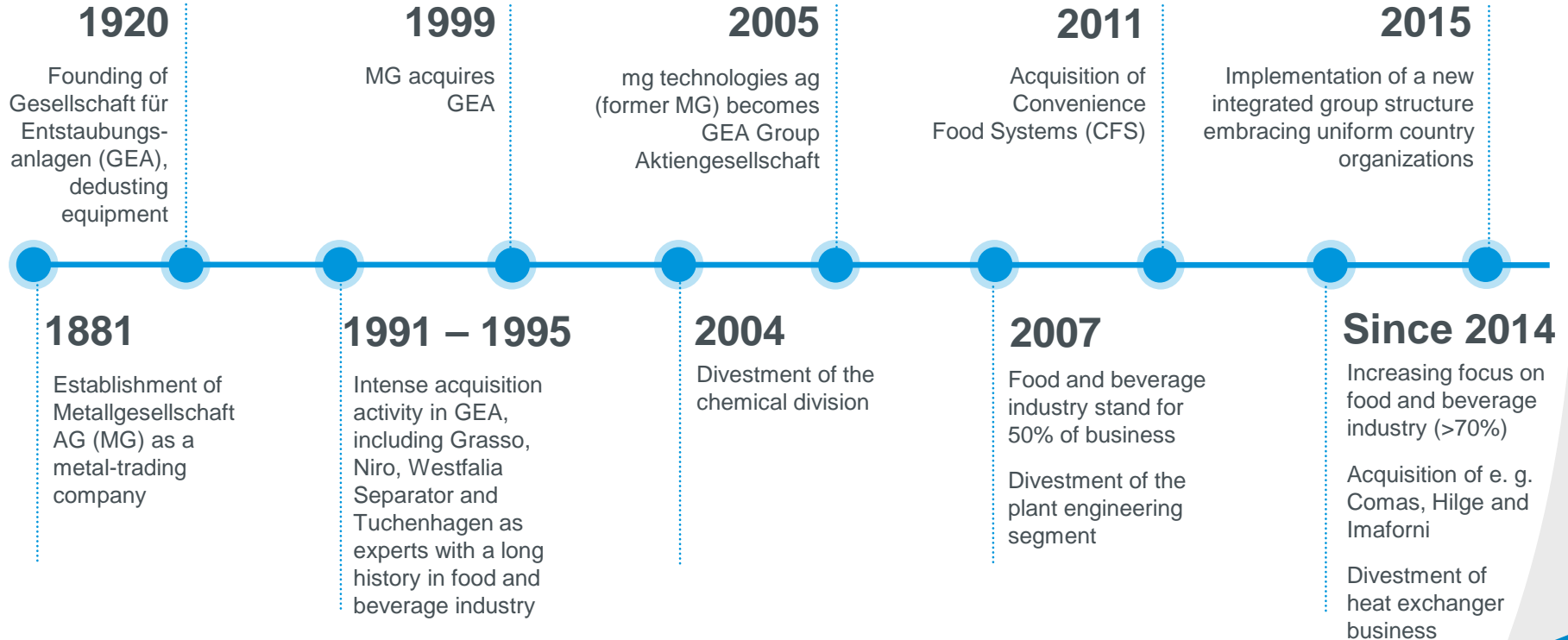


Niels Erik Olsen

Member of the
Executive Board

- Business Area Solutions

Our history – milestones



Securities identification number	660200
ISIN number	DE0006602006
Stock indices	MDax, HDax, CDax, Midcap Market, Dow Jones Euro Stoxx, Euro Stoxx TMI Industrial Engineering, Dow Jones Euro Stoxx Mid, Dow Jones Euro Stoxx Industrial Goods and Services, Dow Jones Stoxx 600, Dow Jones Industrial Goods and Services, Dow Jones Stoxx Mid 200, Prime All Share, Prime Industrial, Classic All Share, NRW-Mix 50, MSCI World ESG, MSCI ACWI ESG
Segment	Prime-Standard
Stock exchanges	Xetra, Frankfurt, Stuttgart, Munich, Düsseldorf, Berlin, Hamburg, Hannover
Information on stock	Reuters: G1AG.DE; Bloomberg: G1A:GR; Xetra: G1A.DE
Shares issued	192.5 million (August 31, 2017)
Market capitalization	7.1 billion (August 31, 2017)

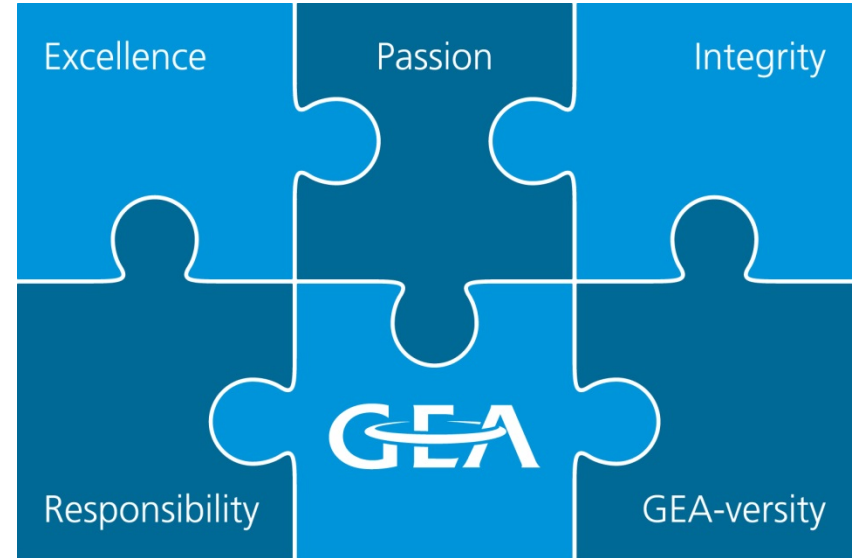
GEA share price development since 2010



Our values – shared by all employees

Explicit **Values** are the foundation of our success as technology and market leader. The employees about the company:

- **We** have an attractive working environment
- **We** treat each other and our partners with respect
- **We** nurture our skills and competencies with trainings
- **We** do our jobs with enthusiasm
- **We** benefit from our international network





engineering for
a better world